



Retail Price Guide 2021
Fashion's Plus PVC

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How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$6 per blind handling fee (except verticals) will be added for all delivery orders up to \$125
- A \$8 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$6 per blind fee up to \$165.
- For Vertical Blinds, a \$12 per blind handling fee will be added for all delivery orders up to \$125
- For Vertical Blinds, a \$14 per blind handling fee will be added to drop ship orders in lieu of the \$12 per blind fee up to \$165.
- Any orders with blind over 90" width (including common valances and width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.
- Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

COD Fees

All COD Fees will be in addition to any per blind handling fees.

- Orders under 90" delivered with UPS Ground standard delivery will incur an additional 3%, plus a \$11.00 charge on all C.O.D. orders.
- Orders over 90" and requiring LTL Truck Deliver will incur an additional \$85 COD fee.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, and credit cards (Mastercard, Visa, Discover and American Express. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

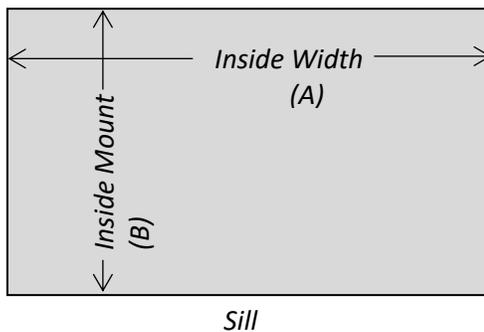
How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B inside mount).

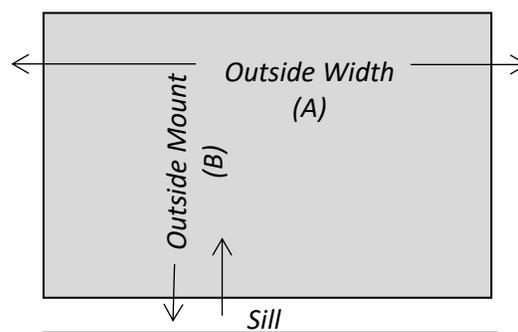
CACO will automatically make a 1/2" deduction in width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B outside mount).

CACO will not make any deductions for measurements submitted as outside mount.



2" PVC Fashion Plus

2" PVC

Standard II Curved

Width to:	23	26	29	32	36	40	44	48	52	57	62	67	72	82	92	
Length to:	42	96	101	108	119	133	143	156	163	173	195	207	224	234	267	295
	48	101	108	121	131	146	159	168	178	192	217	229	247	260	295	327
	54	108	121	131	138	159	168	183	193	207	231	253	267	282	319	354
	60	121	131	138	147	168	183	195	207	224	253	269	289	304	342	378
	66	126	138	147	161	178	195	207	226	243	273	291	309	332	374	409
	72	135	146	161	171	193	207	224	243	256	291	315	332	354	399	438
	78	143	159	168	183	205	222	243	256	276	309	332	354	374	422	468
	84	152	163	178	193	217	231	256	273	291	328	351	374	399	449	497
	90	161	173	188	205	226	253	267	289	304	342	374	395	422	477	525
	96	168	183	198	217	243	260	282	302	327	365	391	416	443	503	556

2" PVC

	Cadiz	Hampton	Fresno	Maderia	Natural Weave	Rustic	Wilde Wood									
Width to:	23	26	29	32	36	40	44	48	52	57	62	67	72	82	92	
Length to:	42	184	195	207	224	249	268	292	315	333	377	399	426	452	508	559
	48	195	211	232	244	275	296	316	340	359	414	443	463	501	559	614
	54	207	232	249	268	301	325	348	364	395	445	479	508	541	614	674
	60	227	244	259	283	316	348	376	400	429	479	515	547	585	657	725
	66	244	264	283	308	343	373	395	429	454	515	547	587	627	704	782
	72	259	280	304	327	364	395	429	455	519	547	596	631	674	758	836
	78	268	296	316	348	384	426	454	491	556	585	627	674	709	807	891
	84	292	312	337	364	414	445	475	515	585	620	668	709	758	855	946
	90	304	329	359	384	434	479	509	547	614	653	704	752	797	903	1002
	96	316	348	381	386	454	500	539	582	653	693	744	791	843	953	1054

Faux Crown Valance

Width to:	23	26	29	32	36	40	44	48	52	57	62	67	72	82	92
Retail	14	17	22	24	27	29	34	37	40	44	46	51	58	64	72

PVC Fashion Plus Cordless Option (Width up to 84" & Length up to 84")

Width to:	23	26	29	32	36	40	44	48	52	57	62	67	72	82
Retail	57	57	57	57	57	57	57	57	57	111	111	111	111	111

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warranted if made as one blind.

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

Standard Features

- Wand tilt, cord tilt optional
- Standard II PVC blinds are manufactured with color coordinated steel head rail, bottom rail, cords and ladder, all other colors will be manufactured with white or alabaster
- Cord control lengths are 40% of blind length however a different cord length can be requested.

Surcharges

- 1" & 1 1/2" tapes add 15% to price
- Cut out per side \$14
- Cut out center \$21
- 2 on 1 headrail \$42
- 3 on 1 headrail \$57
- Faux wood valance \$6 per foot retail

2" Fashion Plus Ladder/Tape Schedule	
2 Ladder	8 1/2"-32
3 Ladder	32 1/8"-52"
4 Ladder	52 1/8"-72"
5 Ladder	72 1/8"-92"
6 Ladder	92 1/8"-112"

Special Notes

- Minimum Width 9" O.B.
- Minimum Length 6"
- Maximum Width 108" O.B.
- Maximum Length 96"
- Blinds <22" Split Controls (LR)
- Average Weight per Blind = approx. 1.2 Lbs per Sq. Ft.
- Split Controls only on 12" - 22 1/2"

Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.B.
- Maximum single blind 84" x 84"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

Tilt Motorization



AUTOMATE | ARCTM (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE | Li-ion ARC motors offer a wire free, rechargeable, easy to use and program solution. Automate motors feature a charge-management circuit that adjusts the amount of electrical current feeding the battery. As a battery reaches its maximum charge, the circuit will limit the current eventually shutting off power once the battery is fully charged.

- Rechargeable built-in Li-ion battery
- Optional solar powered charger
- Minimum Widths 18"
- Maximum sizes.

2" Delta Wood Blinds	54 sq. ft.
2" Avalon Faux Wood Blinds	36 sq. ft.
2" Aluminum Maxi Blinds	96 sq. ft.

Automate ARC Li-ion Motors:

- | | | |
|---|-------|--------|
| • VT 1.0 Tilt DC motor (including battery wand and batteries) | \$400 | Retail |
| • VT 1.0 Tilt DC motor only | \$250 | Retail |

Optional Power Supply:

- | | | |
|------------------------------------|-------|--------|
| • Plug in Power Supply | \$68 | Retail |
| • Li-ion Rechargeable Battery Pack | \$200 | Retail |
| • 12 V Wall Charger | \$65 | Retail |

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

- | | | |
|---|-------|--------|
| • Push 5 Remote – Available in White or Black | \$119 | Retail |
| • Paradigm 1 Channel Remote | \$116 | Retail |
| • Paradigm 15 Channel Remote | \$137 | Retail |
| • Paradigm 1 Channel Cut in Wall Switch | \$90 | Retail |
| • Paradigm 2 Channel Cut in Wall Switch | \$100 | Retail |
| • Paradigm 15 Channel Cut in Wall Switch | \$111 | Retail |
| • Automate Pulse Hub 2 | \$474 | Retail |
| • Automate Interior Sun Sensor | \$74 | Retail |

Delta Woods, Avalon Faux Wood **and 2" PVC Fashions Plus** Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon and **2" PVC Fashions Plus**; a limited 5-year warranty on Avalon valance, slats and bottom rail; a limited 3-year warranty on **2" PVC Fashions Plus** valance and slats. Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods, Avalon Faux Wood and **2" PVC Fashions Plus**. **CACO**, Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.