CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2021
Avalon Faux Wood

Updated May 1st

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How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: $7.50 per blind 72-hour rush: $5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A $15 minimum order charge will be added to any order with only one item.
- A $6 per blind handling fee (except verticals) will be added for all delivery orders up to $125
- A $8 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the $6 per blind fee up to $165.
- For Vertical Blinds, a $12 per blind handling fee will be added for all delivery orders up to $125
- For Vertical Blinds, a $14 per blind handling fee will be added to drop ship orders in lieu of the $12 per blind fee up to $165.
- Any orders with blind over 90" width (including common valances and width or length for verticals) will have an oversized fee of $85 per blind up to$170 added to the per blind fee.
- Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of $125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.
- Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

COD Fees

All COD Fees will be in addition to any per blind handling fees.

- Orders under 90" delivered with UPS Ground standard delivery will incur an additional 3%, plus a $11.00 charge on all C.O.D. orders.
- Orders over 90" and requiring LTL Truck Deliver will incur an additional $85 COD fee.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, and credit cards (Mastercard, Visa, Discover and American Express. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

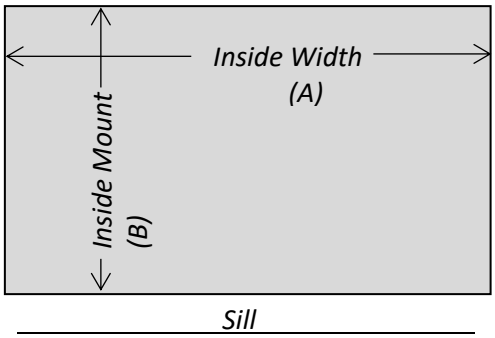
B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B inside mount).

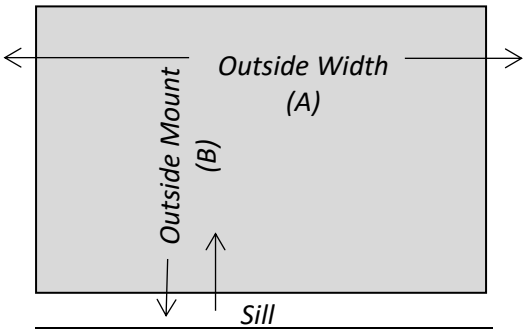
CACO will automatically make a 1/2" deduction in width for measurements submitted as inside mount.

Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B outside mount).

CACO will not make any deductions for measurements submitted as outside mount.





2" Faux Wood Braided Ladder

FW-01 Bright White
EFW-01 Embossed Bright White

FW-02 Snow White
EFW-02 Embossed Snow White

FW-03 Antique White
EFW-03 Embossed Antique White

FW-04 Alabaster
EFW-04 Embossed Alabaster

Price update 5/1/21

Length to: \ Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
30	80	87	93	103	112	125	133	143	154	173	199	209	220	254	288
36	87	93	103	116	124	138	149	160	171	191	218	237	254	288	322
42	92	103	116	124	130	149	162	174	182	205	235	257	278	310	345
48	103	113	124	130	140	160	174	188	198	225	254	277	298	333	367
54	111	121	130	140	152	173	188	198	218	241	271	297	322	354	387
61	116	127	138	150	164	179	198	213	227	258	291	318	343	377	410
66	124	133	149	162	174	195	211	226	243	289	309	338	366	397	432
73	132	142	155	171	182	205	221	241	259	291	330	362	390	423	458
78	138	150	165	178	192	218	238	254	277	308	348	378	408	450	
85	142	154	170	183	199	224	243	263	283	317	358	391	423		
90	146	160	174	190	204	227	251	271	289	325	370	405	439		
96	161	174	191	209	225	252	277	298	321	362	403	443			
102	167	180	200	218	235	263	288	310	334	377	421				
108	174	190	209	226	246	277	300	323	348	393					
114	179	198	220	238	255	288	313	339	362						
120	188	203	229	247	264	301	328	353	373						

2 1/2" Faux Wood Braided Ladder***

FW-02 Snow White

FW-03 Antique White

FW-04 Alabaster

Price update 5/1/21

Length to: \ Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
30	84	89	97	107	115	128	137	149	160	177	204	215	226	262	297
36	89	97	107	121	127	142	152	165	176	196	225	242	262	297	330
42	96	107	121	127	135	152	166	178	188	213	241	264	285	321	354
48	107	116	127	135	145	165	178	193	203	233	262	284	307	343	377
54	114	125	135	145	157	177	193	203	225	249	280	305	330	366	399
61	121	130	142	153	168	186	203	218	235	265	301	327	353	389	421
66	127	137	152	167	178	201	216	234	252	298	320	347	376	410	445
73	136	146	161	176	188	213	227	249	266	301	341	372	403	436	472
78	142	153	170	183	198	225	243	262	284	318	360	390	418	462	
85	146	160	175	190	204	232	252	270	291	326	368	404	436		
90	151	165	178	195	212	235	258	280	298	334	382	416	453		
96	166	178	196	215	233	259	284	307	329	372	414	457			
102	173	187	205	225	241	270	297	321	345	389	434				
108	178	195	215	234	254	284	308	332	360	407					
114	186	203	226	243	263	297	323	348	372						
120	193	211	237	255	271	309	339	365	385						

*Due to weight limitations, blinds in the shaded area right of the dashed line are recommended to be manufactured 2 or 3 blinds on 1 headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

***2 ½" available in cord tilt only

Avalon Faux Wood Cordless Surcharge (Maximum Length 84")

Price update 5/1/21

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	62	62	62	62	62	62	62	62	62	121	121	121	121

Avalon Faux Wood

2" Faux Wood Embossed Wood Tones Braided Ladder

EFW-06 Birch EFW-07 Maple EFW-08 Cherry EFW-09 Mahogany

Length to: \ Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
30	91	97	108	117	127	142	151	164	176	197	225	237	252	290	326
36	97	108	117	133	139	159	168	182	196	216	251	268	290	326	365
42	107	117	133	139	148	168	184	198	209	235	266	292	316	352	391
48	117	129	139	148	161	182	198	214	224	257	290	313	339	379	416
54	125	136	148	161	173	197	214	224	251	274	310	338	365	404	440
61	133	145	159	170	186	204	224	241	259	295	333	362	390	429	465
66	139	151	168	184	198	222	238	258	277	328	351	385	415	453	491
73	150	162	177	196	209	235	253	274	296	333	375	411	442	482	521
78	159	170	187	203	218	251	270	290	313	350	397	430	472	512	
85	162	176	191	210	225	255	277	299	321	361	407	443	482		
90	166	182	198	215	233	259	283	310	328	367	420	459	499		
96	183	198	216	237	257	285	313	339	364	411	457	503			
102	189	205	226	251	266	299	326	352	382	429	479				
108	198	215	237	258	279	313	340	366	397	448					
114	204	224	252	270	291	326	357	386	411						
120	214	232	260	280	300	343	372	403	426						

Price update 5/1/21

2" Faux Wood Premium Printed Braided Ladder

PFW-351 Natural PFW-353 Pecan PFW-354 Oak PFW-356 Chestnut PFW-357 Mahogany

Length to: \ Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
30	97	107	116	127	136	151	162	176	188	211	241	255	268	310	351
36	107	116	127	142	150	170	179	196	210	233	267	289	310	351	392
42	115	127	142	150	160	179	198	212	224	252	285	313	339	379	422
48	127	137	150	160	173	196	212	229	239	276	310	338	364	407	448
54	135	147	160	173	186	211	229	239	267	296	334	363	392	434	474
61	142	157	170	182	200	220	239	259	278	316	357	388	417	460	500
66	150	162	179	198	212	237	257	277	298	352	378	412	445	485	526
73	161	175	189	210	224	252	270	296	317	357	404	441	477	518	559
78	170	182	201	218	235	267	290	310	338	376	427	462	497	549	
85	175	188	209	225	241	274	298	321	346	387	437	478	518		
90	178	196	212	230	251	278	305	334	352	396	454	495	536		
96	197	212	233	255	276	307	338	364	391	441	491	541			
102	204	222	245	267	285	321	351	379	408	460	514				
108	212	230	255	277	300	338	365	393	427	482					
114	220	239	268	290	312	351	385	413	441						
120	229	249	279	303	323	366	399	433	455						

Price update 5/1/21

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

Avalon Faux Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	62	62	62	62	62	62	62	62	62	121	121	121	121

Price update 5/1/21

Avalon Faux Wood

Standard Features

- Valance, slat and bottom rail are manufactured from space age PVC foam along UV inhibitors to provide longer color fastness with a UV rating of 500+ hours
- Flame retardant (meets NFPA small scale flame test)
- Moisture, heat and fade resistant
- Slats are solid color all the way through
- 2" Designer whites in both smooth and embossed finishes along with optional wood stain finishes;
- 2 1/2" available in smooth white finishes
- Trapezoid bottom rail
- Color coordinated components, ladders and cords
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Wand tilt, cord tilt optional
- Cord control lengths are 40% of blind length, however a different cord length can be requested.

Avalon Faux Wood Stacking Chart
(these are approximate measurements)

	Cloth Tapes	Braided Ladder
12''	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Optional items

- Valance returns for inside mount installation n/c when requested
- One common tilt control for multiple blinds (must be requested)
- Maxi wand length 60", a clear wand is available after 60"
- Cord tilt optional
- Custom cord control lengths

Avalon Faux Wood Ladder/Tape Schedule

2 Ladder	9"-23"
3 Ladder	23 1/8"-36"
4 Ladder	36"-49"
5 Ladder	49 1/8"-62"
6 Ladder	62 1/8"-75"
7 Ladder	75 1/8"-88"
8 Ladder	88 1/8"-101"

Surcharges

- Multiple blinds under one head rail: price each blind separately and add together
- Motorized tilt feature see page 18 for options and price
- Cotton cloth tapes, 1" or 1 1/2", 20% up charge
- Rout-less feature 2" or 2 ½" slats, 15% up charge
- Blinds under 12" have a $13 surcharge
- Cut outs per side or center $15
- Extra valance material $ 6 per foot retail

Special Notes

- Standard valance returns for outside mount installation 2 3/4"
- Valance measurements are from inside miter to inside miter
- Spacing between multiple blinds under one head rail is 1/4"
- Smallest return size is 1/2"
- Split controls only on blinds 12" - 22 1/2"
- Both controls available on one side (wand tilt only)
- Minimum width available 9" (tilt only)
- Maximum single blind width 78: overall with 96"
- Minimum length 12"
- Maximum length 120"
- Maximum area is 40 sq. Ft.
- Allowances Blind width inside mount 1/2", length +/- 1/8"

Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

Tilt Motorization

AUTOMATE | ARC™ (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:
- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE | Li-ion ARC motors offer a wire free, rechargeable, easy to use and program solution. Automate motors feature a charge-management circuit that adjusts the amount of electrical current feeding the battery. As a battery reaches its maximum charge, the circuit will limit the current eventually shutting off power once the battery is fully charged.

- Rechargeable built-in Li-ion battery
- Optional solar powered charger
- Minimum Widths 18"
- Maximum sizes.

2" Delta Wood Blinds	54 sq. ft.
2" Avalon Faux Wood Blinds	36 sq. ft.
2" Aluminum Maxi Blinds	96 sq. ft.

Automate ARC Li-ion Motors:

• VT 1.0 Tilt DC motor (including battery wand and batteries)	$400	Retail
• VT 1.0 Tilt DC motor only	$250	Retail

Optional Power Supply:

• Plug in Power Supply	$68	Retail
• Li-ion Rechargeable Battery Pack	$200	Retail
• 12 V Wall Charger	$65	Retail

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

• Push 5 Remote – Available in White or Black	$119	Retail
• Paradigm 1 Channel Remote	$116	Retail
• Paradigm 15 Channel Remote	$137	Retail
• Paradigm 1 Channel Cut in Wall Switch	$90	Retail
• Paradigm 2 Channel Cut in Wall Switch	$100	Retail
• Paradigm 15 Channel Cut in Wall Switch	$111	Retail
• Automate Pulse Hub 2	$474	Retail
• Automate Interior Sun Sensor	$74	Retail

Delta Woods, Avalon Faux Wood **and 2" PVC Fashions Plus** Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon and **2" PVC Fashions Plus**; a limited 5-year warranty on Avalon valance, slats and bottom rail; a limited 3-year warranty on **2" PVC Fashions Plus** valance and slats. Rollease Acmeda **2"Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods, Avalon Faux Wood and 2**" PVC Fashions Plus. CACO***,* Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.