



**CACO, INC.**  
WINDOW FASHIONS

# **Retail Price Guide 2021**

## **Delta Woods**

*Updated May 1st*

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## How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

## Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

## Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

## How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

## Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

## How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

## How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

## Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

## Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

## Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$6 per blind handling fee (except verticals) will be added for all delivery orders up to \$125
- A \$8 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$6 per blind fee up to \$165.
- For Vertical Blinds, a \$12 per blind handling fee will be added for all delivery orders up to \$125
- For Vertical Blinds, a \$14 per blind handling fee will be added to drop ship orders in lieu of the \$12 per blind fee up to \$165.
- Any orders with blind over 90" width (including common valances and width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.
- Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

## COD Fees

All COD Fees will be in addition to any per blind handling fees.

- Orders under 90" delivered with UPS Ground standard delivery will incur an additional 3%, plus a \$11.00 charge on all C.O.D. orders.
- Orders over 90" and requiring LTL Truck Deliver will incur an additional \$85 COD fee.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, and credit cards (Mastercard, Visa, Discover and American Express. Due to additional credit card fees, effective March 8<sup>th</sup>, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

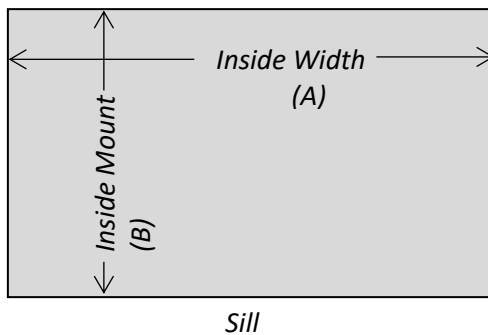
## How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B inside mount).

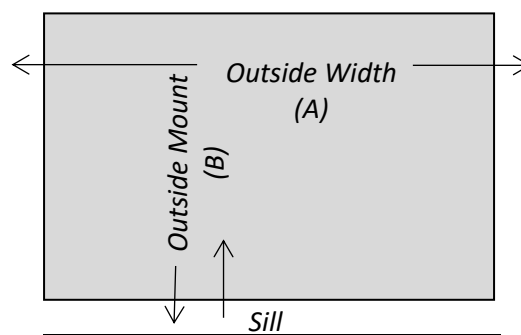
CACO will automatically make a 1/2" deduction in width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B outside mount).

CACO will not make any deductions for measurements submitted as outside mount.



**2" Delta Woods Painted**

		3600-White	3413-Snow White				3421-Almost White				3401-Alabaster					
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
Length to:	30	100	117	138	150	162	178	189	205	253	262	271	309	349	386	423
	36	117	133	153	166	179	196	213	235	285	300	307	348	388	427	465
	42	127	147	172	183	198	220	236	263	318	327	348	391	436	479	524
	48	136	154	187	203	217	239	262	288	351	371	389	438	488	538	585
	54	151	174	205	221	235	263	285	321	380	410	436	488	540	589	640
	61	167	189	222	239	255	284	311	351	410	449	474	529	586	639	695
	66	180	207	240	257	274	304	343	382	452	488	520	580	640	709	774
	73	200	226	255	274	297	330	372	415	490	520	575	616	680	742	803
	78	221	253	280	302	321	365	411	451	513	575	653	708	777	845	
	84	243	277	308	328	351	404	454	500	579	653	690	797	879		
	90	255	295	323	348	370	427	484	529	612	690	728	821			
	96	268	307	338	364	390	451	509	559	647	728	746	866			
	102	274	313	345	373	400	461	525	574	664	746	763				
	108	280	321	354	385	410	476	538	586	682	763					
	114	293	334	370	402	433	487	552	601	693						
	120	304	349	388	421	453	499	563	614	705						

**2 1/2" Delta Woods Painted \*\*\***

		W600-White	W413-Snow White				W421-Almost White				W401-Alabaster					
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
Length to:	30	116	135	159	173	186	204	217	236	290	301	311	354	400	443	487
	36	135	152	176	191	205	225	243	271	326	343	352	399	446	491	535
	42	147	167	198	210	226	253	272	302	367	377	399	450	501	552	602
	48	155	178	215	234	250	274	301	332	403	426	447	504	560	617	672
	54	174	200	236	254	271	302	326	368	437	472	501	560	622	677	736
	61	192	217	255	274	293	325	358	403	472	516	545	609	674	735	799
	66	207	237	275	295	315	351	395	438	520	560	597	667	736	814	889
	73	229	260	293	315	340	380	427	476	563	597	662	708	783	853	923
	78	254	290	322	349	368	420	473	518	589	662	750	813	893	971	
	84	282	321	353	378	403	465	522	574	665	750	792	915	1010		
	90	293	339	371	399	424	491	555	609	704	792	838	943			
	96	309	352	389	418	449	518	586	642	743	838	858	996			
	102	315	359	398	429	460	529	603	661	763	858	878				
	108	322	368	408	442	472	547	617	674	784	878					
	114	338	383	424	461	497	559	635	691	798						
	120	351	400	446	484	521	573	648	707	811						

\*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

\*\*\*2 1/2" available in cord fill only

\* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

**Delta Wood Cordless Surcharge (Maximum Length 84")**

Price update 5/1/21	Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
		62	62	62	62	62	62	62	62	62	121	121	121	121



**Deco Wood Valance**

Sculptured Valance standard on 2" Delta Wood blinds.

Deco Valance Shown with Rout-less Wood Blind

# Wood Horizontal Blinds



## 2" Delta Woods – Pricing

### 2" Delta Woods Stained

		3700-Natural 3402-Rosewood	3701-Maple 3707-Mahogany	3704-Golden Oak 3604-Walnut				3901-Espresso			7419-Black					
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
Length to:	30	104	122	147	159	173	187	203	217	268	276	286	327	367	407	449
	36	123	141	163	178	188	209	225	249	303	316	325	366	409	452	491
	42	134	152	180	195	210	233	252	277	338	349	367	415	460	507	552
	48	147	166	198	214	232	254	276	308	371	392	411	463	518	570	620
	54	162	183	218	234	250	277	303	339	402	437	460	517	574	625	678
	61	178	203	235	254	272	302	330	371	436	474	502	562	622	678	735
	66	191	220	255	273	293	324	364	405	477	520	552	614	678	752	821
	73	209	239	272	293	310	352	396	439	520	552	586	654	723	787	847
	78	233	266	298	318	340	388	437	476	543	610	675	748	823	892	
	84	258	298	326	350	371	429	485	528	616	690	760	846	932		
	90	272	310	341	366	392	453	513	560	652	730	804	871			
	96	284	325	358	386	415	477	541	589	685	770	847	918			
	102	288	332	366	396	426	490	555	608	705	790	872				
	108	299	339	375	407	437	503	570	622	725	808					
	114	309	354	392	426	459	516	584	637	735						
	120	323	367	409	447	482	527	598	653	746						

\* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

### Delta Wood Cordless Surcharge (Maximum Length 84")

Price update 5/1/21	Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
		62	62	62	62	62	62	62	62	62	121	121	121	121

\*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

### Standard Features

- Valance, slat and bottom rail from hand selected kiln dried hardwood
- Deco crown valance
- Trapezoid bottom rail
- Color coordinated components, ladders and cords
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Standard valance returns for outside mount installation 2 3/4"
- Wand tilt, cord tilt optional
- Cord control lengths are 40% of blind length, however a different cord length can be requested.

### Optional items

- Valance returns for inside mount installation no charge when requested
- One common tilt control for multiple blinds (must be requested)
- Cord filter optional at no charge.
- Custom cord control lengths.

### Surcharges

- Multiple blinds under one head rail: price each blind separately and add together
- Motorized tilt feature see page 16
- Cotton cloth tapes, 1" or 1 1/2", 20% up charge, not available in 2 1/2" blinds or cordless
- Rout-less feature 2" or 2 1/2" slats, 15% up charge
- Extra valance material \$12 per foot retail
- Blinds under 12" have a \$13 surcharge
- Cut outs per side or center \$15 surcharge
- Fire retardant finish is available by quotation

### Special Notes

- Spacing between multiple blinds under one head rail is 1/4"
- Valance measurements are from inside miter to inside miter
- Standard valance returns for outside mount installation 2 3/4"
- Smallest return size is 1/2"
- Split controls only on blinds 12" - 22 1/2"
- Controls any position on blinds 22 5/8" (cord or wand tilt)
- Minimum width available is 9" (tilt only)
- Maximum single blind width is 78"; maximum overall width is 96"
- Minimum length is 12"
- Maximum length is 126"
- Maximum area is 45 sq. Ft.
- Allowances:  
Blind width (i.m./i.b.) 1/2"  
Blind width (o.m./o.b.) exact  
Blind length (i.m./i.b.) +/- 1/8"  
Blind length (o.m./o.b.) +/- 1/8"

### Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

2 Ladder	8 1/2"-36"
3 Ladder	36 1/8"-58"
4 Ladder	58 1/8"-84"
5 Ladder	84 1/8"-108"

2" Delta Woods		
	Cloth Tapes	Braided Ladder
12"	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Tilt Motorization



AUTOMATE | ARCTM (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE | Li-ion ARC motors offer a wire free, rechargeable, easy to use and program solution. Automate motors feature a charge-management circuit that adjusts the amount of electrical current feeding the battery. As a battery reaches its maximum charge, the circuit will limit the current eventually shutting off power once the battery is fully charged.

- Rechargeable built-in Li-ion battery
- Optional solar powered charger
- Minimum Widths 18"
- Maximum sizes.
  - 2" Delta Wood Blinds 54 sq. ft.
  - 2" Avalon Faux Wood Blinds 36 sq. ft.
  - 2" Aluminum Maxi Blinds 96 sq. ft.

Automate ARC Li-ion Motors:

- VT 1.0 Tilt DC motor (including battery wand and batteries) \$400 Retail
- VT 1.0 Tilt DC motor only \$250 Retail

Optional Power Supply:

- Plug in Power Supply \$68 Retail
- Li-ion Rechargeable Battery Pack \$200 Retail
- 12 V Wall Charger \$65 Retail

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

- Push 5 Remote – Available in White or Black \$119 Retail
- Paradigm 1 Channel Remote \$116 Retail
- Paradigm 15 Channel Remote \$137 Retail
- Paradigm 1 Channel Cut in Wall Switch \$90 Retail
- Paradigm 2 Channel Cut in Wall Switch \$100 Retail
- Paradigm 15 Channel Cut in Wall Switch \$111 Retail
- Automate Pulse Hub 2 \$474 Retail
- Automate Interior Sun Sensor \$74 Retail

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Delta Woods, Avalon Faux Wood **and 2" PVC Fashions Plus** Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon and **2" PVC Fashions Plus**; a limited 5-year warranty on Avalon valance, slats and bottom rail; a limited 3-year warranty on **2" PVC Fashions Plus** valance and slats. Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods, Avalon Faux Wood and **2" PVC Fashions Plus**. **CACO**, Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.