



CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2021
Designer Natural Woven Woods

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Customer Service Policies

How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$6 per blind handling fee (except verticals) will be added for all delivery orders up to \$125
- A \$8 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$6 per blind fee up to \$165.
- For Vertical Blinds, a \$12 per blind handling fee will be added for all delivery orders up to \$125
- For Vertical Blinds, a \$14 per blind handling fee will be added to drop ship orders in lieu of the \$12 per blind fee up to \$165.
- With the exception of 2" horizontal blinds, any orders with a product over 94" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a 2" horizontal blind over 90" width (including common valances) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.
- Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

Customer Service Policies

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, and credit cards (Mastercard, Visa, Discover and American Express. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

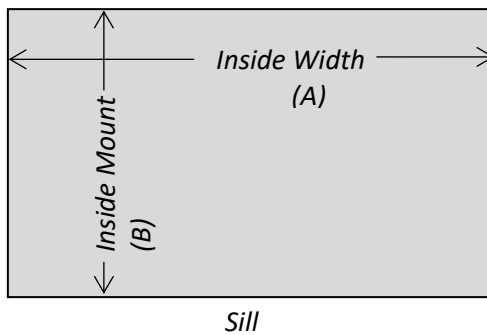
How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B inside mount).

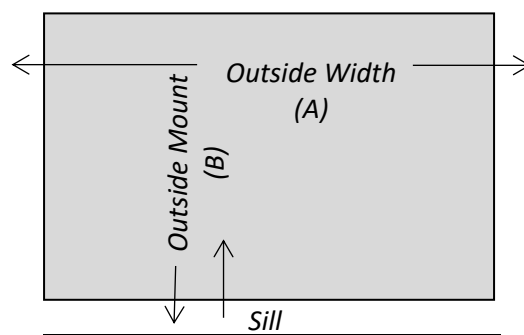
CACO will automatically make a 1/2" deduction in width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B outside mount).

CACO will not make any deductions for measurements submitted as outside mount.



Designer Natural Woven Wood Shades

Styles & Features

Flat Fold (standard)



- Mounted on 1 1/2" x 3/4" wood headrail.
- Includes 6" front valance
- Minimums: Width - 12" Height - 24"
- Maximums: Width - 96" Height - 120"

Waterfall(N/C option)



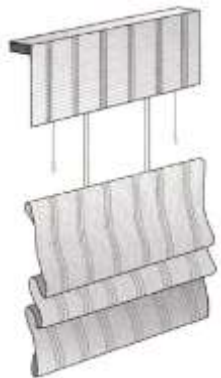
- Mounted on 1 1/2" x 3/4" wood headrail.
- 4" back valance
- Controls hidden behind shade
- Not available in Top Down/Bottom up
- Minimums: Width 12" Height - 24"
- Maximums: Width - 96" Height - 120"

Hobbled



- Mounted on 1 1/2" x 3/4" wood headrail.
- Includes 6" valance
- Hobble Shade retains Flat Fold Pleats in lowered position
- Minimums: Width 12" Height - 24"
- Maximums: Width - 96" Height - 96"

Top Down/Bottom Up



- Flat Fold style only
- Mounted on 1 1/2" x 3/4" wood headrail.
- Includes 6" front valance
- Not available with Loop control or 2-on-1 headrail
- Minimum width 18"
- Maximum size 72"x72"

Cordless



- Available in Flat Fold or Waterfall, not available in Top-down/Bottom-up, Loop Control or Hobbled Shade.
- Mounted on 1 1/2" x 3/4" wood headrail.
- Minimums: Width 24" Height - 24"
- Maximums: Width - 96" Height - 96"

Dual Shade

- Available in Flat Fold and Waterfall shades only, not available in Top-down/Bottom-up, Loop Control or Hobbled Shade
- Dual shade only available with liner options as back shade.
- Choose from Privacy, Blackout liners
- Back shade length is 1/2" shorter than front shade
- Mounted on a 2 1/2" x 3/4" wood headrail.
- Cord Position: R/L Right cord lock operates front shade, Left cord lock operates back shade, also can be R/R, L/L or L/R.



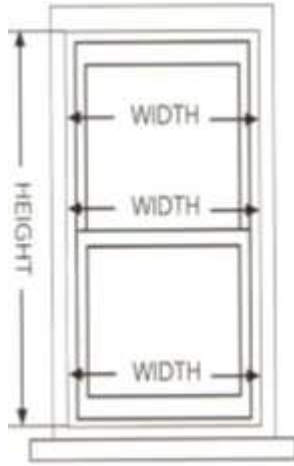
Designer Natural Woven Wood Shades

Measuring and Headrail options

Measuring Instructions

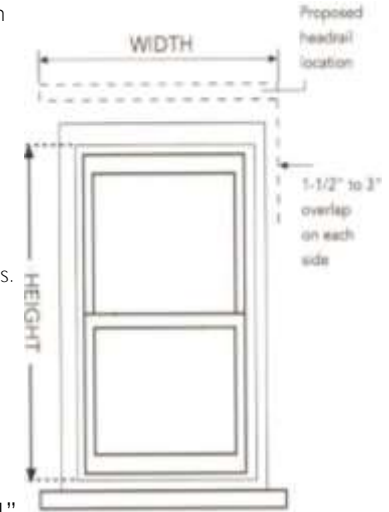
Inside Mount

- Measure inside width across at the top, middle and bottom of the window. Use the narrowest measurement when ordering. The factory will take a 1/4" deduction from each side for operational clearance (1/2" total).
- Measure inside height at the top and bottom. No deductions are taken from length measurements.
- L-Shaped bracket will be provided for installation.
- Note: Finished shade length may not be exactly as specified if exact dimension falls in the middle of a wide slat. Length tolerance of +/- 1"



Outside Mount

- Measure exact finished width of shade. It is recommended that 3" be added to shade width for standard overlap.
- Measure exact finished length of shade. It is recommended that 1" - 1 1/2" be added to shade length for a standard shade.
- No deductions are taken for outside mount measurements.
- Side returns included.
- Valance width will be approximately 1" wider than ordered width.
- Note: Finished shade length may not be exactly as specified if exact dimension falls in the middle of a wide slat. Length tolerance of +/- 1"



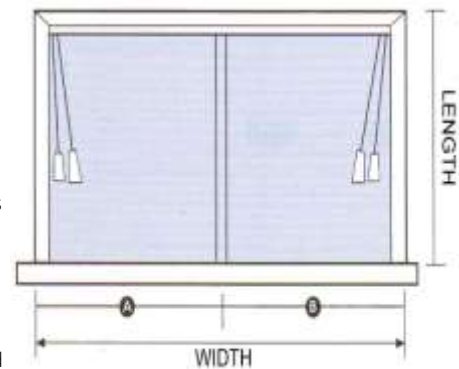
Two Shades on Headrail

Shades can be mounted on one headrail for an additional surcharge.

- Flat Fold and Waterfall Styles only
- Not available with Top-down/Bottom-up or Hobble
- Charged as individual shades
- Oversize shipping charge of \$25 for total width greater than 84"
- Shades ordered with Loop control will require 2 Loop mechanisms and must be ordered on opposite ends. (L/L, L/R, R/R, cannot be ordered R/L)
- Minimum width 24"
- Maximum shade size 102"
- Valance maximum width without railroading is 96"

Measuring 2 on 1 Headrail:

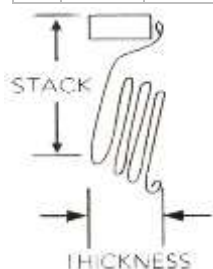
- Measure width of area shade is to cover
- Factory will allow a minimum of 1/2" between shades for Operating clearance.
- Total width of all shades must equal total headrail width.
- Measure length using standard inside/outside mount procedures
- For patio doors, measure length to within 1" of the floor from top of shade
- Cords should be on outside edges of shades.
- Wall installation is recommended



Stacking Dimensions

- All shades pulled-up stack to an average of 8"-10"
- Thickness of stack varies with different material weave.

Stacking Chart				
	Flat Fold & Waterfall		Hobbled	
	Approx. Height	Approx. Thickness	Approx. Height	Approx. Thickness
24"	7.5"	1.5"	8.5"	2.5"
48"	7.5"	2.5"	8.5"	3"
72"	7.5"	3.5"	8.5"	3.5"
96"	8"	4.5"	9"	4.5"
120"	8.5"	5.5"	9.5"	5.5"



*Stacking averages. Actual height may vary approx. +/-1"

Headrail Options

Headrail Dimensions	Headrail Dimensions		Minimum Depth Requirements			Profile
	Depth	Height	Depth	Flush Mount	Outside mount	
Standard Headrail Top-down, Bottom-up Cordless Motorization	1 1/2"	3/4"	1 1/2"	3"	2" of Flat Surface	
Std. Headrail Upend*	3/4"	1 1/2"	3/4"			
Slim Loop Control	1 1/2"	3/4"	1 1/2"	2 1/2"	2" of Flat Surface	
Standard Loop Control	2 1/2"	3/4"	2 1/2"	3 1/2"	2" of Flat Surface	
Dual Shade	2 1/2"	3/4"	2 1/2"	3 1/2"	2" of Flat Surface	

* Up ended Headrail not available on Cordless, Dual Shade, Loop Control or Motorization

Designer Natural Woven Wood Shades

Features and Surcharges

Standard Features

- Flat Fold or Waterfall are standard – other styles require surcharge
- Left or Right control positions
- Color Coordinated Cord & Wooden Tassel
- **6" Standard Valance for Flat Fold**
- Valance side returns on outside mount only
- Swivel Cord Lock & Guided Pulley

No Charge Options

- Cord Position
- Hold down clips
- Extension Brackets
- Up ended Headrail
- Returns on outside mount shades. Returns are made to the side of the front or back valance. Square, camel colored Velcro will be provided to attach returns
- Optional Regular side returns for inside mount shades

Surcharges

- Edge Banding
 - Available in 1/2" or 1 1/2" widths
 - Mitered corners for 1.5" edge banding
 - Color coordinated thread
 - Fabric sewn on left/right/bottom of shade body, except
 - Flat Fold valance or Cordless shades are left/right only

1/2" Fabric Edge Banding:

Length	36"	48"	60"	72"	84"	96"	108"	120"
	50	57	64	72	80	90	100	108

1 1/2" Fabric Edge Banding (Mitered):

Length	36"	48"	60"	72"	84"	96"	108"	120"
	104	118	135	151	172	197	221	242

Color	Number
White	001
Oyster	002
Navy	007
Caramel	048
Chocolate	033
Silver	039
Warm Gray	043
Vanilla	006

- Top Down/Bottom up net surcharge \$30 per shade
- Hobbled Shade, Liner and Edge Banding subject to 30% surcharge
- Tile Cutouts \$8 surcharge per cut, must provide sketch with exact measurements for "in" and "up"

Loop Chain Control

- Not available with Top-down/Bottom-up, Dual Shade, Cordless or Motorization.
- 2 Wood headrail widths 1 1/2" or 2 1/2" (based on shade size):
 - 1 1/2" width Slim Loop Control Headrail will be used on shades up 72" x 72" except for patterns B2264, B2265, B3311 & B3312, where the maximum size is 60" X 60"
 - 2 1/2" width Standard Loop Control Headrail will be used on shades larger than 72" x 72" except for patterns B2264, B2265, B3311 & B3312, where the minimum size is 60" X 60"
- Only available in cord loop, not PVC loop
- Loop control cord available in Stainless or Bronze chain
- Tension device
- Minimum Width 24"
- Maximum Height 120"

Loop Chain Control

Width to:	24"	36"	48"	60"	72"	84"	96"
Length to:							
36"	115	127	146	163	176	203	214
60"	118	129	149	166	179	205	216
72"	121	133	151	168	182	209	220
90"	123	135	153	171	184	211	222
120"	126	138	157	174	187	214	225

Cordless Control

- Available in Waterfall and Flat fold styles
- Wood headrail 1 1/2" width
- Not available in Top-down/Bottom-up, Loop Control or Hobbled Shade

	Width	24"	36"	48"	60"	72"	84"	96"
		Cordless Flat fold or Waterfall	104	122	139	194	225	248

Motorization

- Available in Waterfall, Flat fold styles
- Wood headrail 1 1/2" width same as a standard shade so installation will be simple.
- Not available in Top-down/Bottom-up, Loop Control or Hobbled Shade
- Motor has built-in rechargeable lithium battery, using charger DC264 (1.1 Nm motor) to recharge
- The average motor charge will last about six months with everyday use.
- White control can operate up to 15 shades
- Designate left or right for charging lead to accommodate power source.
- Shades will be programmed before shipping, so notes will need to be made on order form to designate what shades will be assigned to which channel(s).



Automate Motorization Price	
Automate 1.1 Nm Li-ion	
12V Motor	\$167 Net
Wall Charger 12V	\$23 Net
Paradigm 15 Channel	
Remote	\$45 Net
Pulse Hub	\$155 Net
Solar Panel	\$30 Net

Motorization Limitations for Dynasty Patterns		72" DROP (Max. Width)		96" DROP (Max. Width)	
Chart	Pattern Name	Without Lining	With lining	Without Lining	With lining
1	Beijin – Smoke / Storm	96"	84"	78"	60"
1	Cortina – Latte / Shale	96"	84"	78"	60"
1	Yunnan – Cloud / Stone	96"	84"	78"	60"
2	Lhasa – Noir / White Sand	90"	72"	66"	54"
2	Meteor – Leaf / Shadow / Snow	96"	96"	96"	72"
2	Ningxia – Graystone / Taupe / White	96"	90"	90"	66"
2	Prarie – Taupe / Snow	96"	84"	78"	60"
2	Techno – Cinder / Haze	96"	84"	78"	60"
3	Hampton – Bisque / Natural / Slate	96"	96"	96"	78"
3	Tibet – Flax / Sterling	96"	96"	96"	96"
4	Chelsea – Sand / Stone	96"	96"	96"	96"
4	Havana – Café / Hemp / Pearl / Silver	96"	96"	96"	96"
4	Sand Dune – Gray / Marble / Taupe / White	96"	96"	96"	96"
4	Seawave – Bark / Mushroom / Slate	96"	96"	96"	84"
5	Classic Braid – Chestnut / Natural / Silver	96"	96"	96"	96"
5	Comoros – Natural / Pale Gray	96"	96"	96"	96"
5	Crosswave – Sand / Sandal	96"	96"	96"	96"
5	Senegal – Dune / Ivory / Toast / Silver	96"	96"	96"	96"

Motorization Limitations for Gallery Patterns		72" DROP (Max. Width)		96" DROP (Max. Width)	
Chart	Pattern Name	Without Lining	With lining	Without Lining	With lining
1	Argos	96"	84"	72"	60"
1	Bombay - Brick	96"	84"	72"	60"
1	Bromley	96"	72"	72"	60"
1	Warwick - Camel	96"	72"	72"	60"
1	Zaqoli - Sienna / Sable	84"	72"	60"	60"
1	Kara - Snow / Slate / Wheat	96"	96"	96"	96"
2	Aris - Wheat	96"	96"	96"	84"
2	Avia - Ivory	96"	72"	72"	60"
2	Bamboo - Harvest / Rustique	96"	72"	72"	60"
2	Bedford - Chestnut / Camel	96"	72"	72"	60"
2	Benalla - Soil	96"	72"	72"	60"
2	Clayton - Dawn / Dusk / Forest	96"	96"	84"	72"
2	Edessa - Latte / Cream	96"	96"	96"	84"
2	Kyoto - Slate / Frost	96"	96"	96"	84"
2	Measbi - Natural / White	96"	96"	84"	72"
2	Norfolk - Dawn	96"	96"	84"	72"
2	Osaka White	96"	96"	96"	96"
2	Bering - Khaki / Silver / Gray	96"	96"	96"	96"
3	Coral - Fawn / Dawn	96"	96"	84"	72"
3	Isamu - Dusk / White	96"	96"	96"	72"
3	Odene - White	96"	96"	96"	72"
3	Sumo Cocoa / Ebony	96"	96"	96"	84"
4	Avedon	96"	96"	96"	96"
4	Lulea Snow	96"	96"	96"	96"
4	Laptev - Lace / Coal / Sienna	96"	96"	96"	96"
4	Mogu - Snow	96"	96"	96"	96"
5	Amour Mist / Wheat	84"	72"	72"	60"
5	Bengali - Grass / Sand	96"	96"	96"	96"
5	Boras - Ginger / Snow	96"	96"	96"	96"
5	Goya - Dawn / Dusk / Earth / Wheat	96"	96"	96"	96"
5	Serenity - Mist	96"	96"	96"	96"
5	Srilanka - Dusk / White	96"	96"	96"	84"
5	Vassa - Ocher / Heather	96"	96"	96"	96"

Pattern Identification

Gallery Patterns			
Chart Listed on Samples	Pattern Number	Pattern Name	Roman Shade Price Chart
1	MB01	Argos	1
1	B2142	Bombay Brick	1
1	MB20	Bromley	1
1	B2121	Warwick Camel	1
1	AG80	Zagoli Sienna	1
1	AG81	Zagoli Sable	1
1	P130	Kara Wheat	1
1	P131	Kara Slate	1
1	P132	Kara Snow	1
2	B780	Aris Wheat	2
2	BZ00	Avia Ivory	2
2	B2264	Bamboo Harvest	2
2	B2265	Bamboo Rustique	2
2	BS31	Bedford Chestnut	2
2	BS30	Bedford Camel	2
2	B2232	Benalla Soil	2
2	MB60	Clayton Dawn	2
2	MB61	Clayton Dusk	2
2	MB62	Clayton Forest	2
2	BD91	Edessa Latte	2
2	BD90	Edessa Cream	2
2	B2266	Kyoto Slate	2
2	B2268	Kyoto Frost	2
2	B2252	Mesabi Natural	2
2	B2253	Mesabi White	2
2	B2212	Norfolk Dawn	2
2	B2259	Osaka White	2
3	B2323	Coral Fawn	3
3	BB202	Isamu Dusk	3
3	BB204	Isamu white	3
3	B2303	Odene White	3
3	JB601	Sumo Cocoa	3
3	JB602	Sumo Ebony	3
3	P110	Bering Silver	3
3	P111	Bering Gray	3
3	P112	Bering Khaki	3
4	NV350	Avedon	4
4	BJ2403	Lulea Snow	4
4	NV200	Mogu Snow	4
4	P140	Laptev Lace	4
4	P141	Laptev Sienna	4
4	P142	Laptev Coal	4
5	BJ2526	Amour Mist	5
5	BJ2525	Amour Wheat	5
5	BJ210	Bengali grass	5
5	BJ240	Bengali Sand	5
5	J2513	Boras Ginger	5
5	J2514	Boras Snow	5
5	M010	Goya Dawn	5
5	M020	Goya Dusk	5
5	M030	Goya Earth	5
5	M050	Goya Wheat	5
5	J2523	Serenity Mist	5
5	J280	SriLanka Dusk	5
5	J270	SriLanka Dawn - White	5
5	J2521	Vassa Ocher	5
5	J2522	Vassa Heather	5
5	P120	Barents Cornsilk	5
5	P121	Barents Seashell	5
5	P122	Barents Ivory	5

Dynasty Patterns			
Chart Listed on Samples	Pattern Number	Pattern Name	Roman Shade Price Chart
1	B3205	Beijin Smoke	6
1	B3206	Beijin Storm	6
1	B3201	Cortina Latte	6
1	B3202	Cortina Shale	6
1	B3211	Yunnan Cloud	6
1	B3212	Yunnan Stone	6
2	B3311	Lhasa Noir	7
2	B3312	Lhasa White Sand	7
2	B3322	Meteor Leaf	7
2	B3321	Meteor Shadow	7
2	B3323	Meteor Snow	7
2	B3353	Ningxia Graystone	7
2	B3352	Ningxia Taupe	7
2	B3351	Ningxia White	7
2	B3341	Prarie Taupe	7
2	B3342	Prarie Snow	7
2	B3332	Techno Cinder	7
2	B3331	Techno Haze	7
3	BJ3406	Hampton Bisque	8
3	BJ3405	Hampton Natural	8
3	BJ3407	Hampton Slate	8
3	BJ3416	Tibet Flax	8
3	BJ3415	Tibet Sterling	8
4	BP3506	Chelsea Sand	9
4	BP3505	Chelsea Stone	9
4	J3517	Havana Café	9
4	J3515	Havana Hemp	9
4	J3516	Havana Pearl	9
4	J3518	Havana Silver	9
4	BP3504	Sand Dune Gray	9
4	BP3501	Sand Dune Marble	9
4	BP3503	Sand Dune Taupe	9
4	BP3502	Sand Dune White	9
4	BP3511	Seawave Bark	9
4	BP3512	Seawave Mushroom	9
4	BP3513	Seawave Slate	9
5	BJ3613	Classic Braid Chestnut	10
5	BJ3611	Classic Braid Natural	10
5	BJ3612	Classic Braid Silver	10
5	J3608	Comoros Natural	10
5	J3607	Comoros Pale Gray	10
5	J3602	Crosswave Sand	10
5	J3601	Crosswave Sandle	10
5	J3604	Senegal Dune	10
5	J3603	Senegal Ivory	10
5	J3606	Senegal Silver	10
5	J3605	Senegal Toast	10

Designer Natural Woven Wood Shades

Shade option and limitation charts

Shade Style Options All Patterns		Styles			Upgrades									
		Flat Fold	Waterfall	Hobbled	1/2" Edge Binding	2 1/2" Edge Binding	Motorization	Cordless	Dual Shade Upgrade	Loop Control	TD/BU Shade	Privacy Liner	Blackout Liner	2-on-1 Headrail
Styles	Flat Fold	Y			Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
	Waterfall		Y		Y	Y	Y	Y	Y	Y	N	Y	Y	Y
	Hobbled			Y	Y	Y	N	N	N	Y	N	Y	Y	N
Upgrades	1/2" Edge Binding	Y	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y
	1 1/2" Edge Binding	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y	Y
	Dual Shade Upgrade	Y	Y	N	Y	Y	N	N	Y	N	N	Y	Y	Y
	Cordless	Y	Y	N	Y	Y	N	Y	N	N	N	Y	Y	Y
	Loop Control	Y	Y	Y	Y	Y	N	N	N	Y	N	Y	Y	Y
	TD/BU Shade	Y	N	N	Y	Y	N	N	N	N	Y	Y	Y	N
	Privacy Liner	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	Y
	Blackout Liner	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	Y	Y
	2-on-1 Headrail	Y	Y	N	Y	Y	Y	Y	N	Y*	N	Y	Y	Y
Cord Position	Cord Position	Y	Y	Y	Y	Y	N	N	N	Y	Y	Y	Y	N
	Ext. Bracket	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
	Up Ended Headrail	Y	Y	Y	Y	Y	N	N	N	N	N	Y	Y	N
	Hold Down Clips	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	Y	Y	Y

*2-on-1 shades ordered with Loop Control must be ordered with controls on opposite ends of each other (L/L, L/R, R/R only)

Shade Limitations ¹		Minimum Width	Maximum Width	Minimum Height	Maximum Height
Styles	Flat Fold	12"	96"	24"	120"
	Waterfall	12"	96"	24"	120"
	Hobbled	12"	96"	24"	96"
Upgrades	1/2" Edge Binding	12"	96"	24"	120"
	1 1/2" Edge Binding	12"	96"	24"	120"
	Fabric Valance	12"	96"	24"	120"
	Dual Shade Upgrade	12"	96"	24"	120"
	Motorization	24"	¹ Ref. Motorization limit chart	36"	¹ Ref. Motorization limit chart
	Cordless	24"	96"	24"	96"
	Loop Control	24"	96"	24"	96"
	TD/BU Shade	18"	72"	24"	72"
	Privacy Liner	12"	96"	24"	120"
	Blackout Liner	12"	96"	24"	120"
	2-on-1 Headrail	24"	96"	24"	120"

Designer Natural Woven Wood Shades

Gallery Patterns Price Charts

Chart 1

Argos Kara	Bombay Warwick		Bromley Zagoli		60"	72'	84"	96"
	24"	30"	36"	42"				
Length to: 36"	195	227	257	290	328	401	512	753
42"	199	231	262	297	337	411	524	769
48"	202	236	268	304	345	421	536	785
54"	227	266	303	343	389	476	601	870
60"	231	271	308	350	397	486	613	886
66"	238	280	319	362	405	496	625	902
72"	258	304	349	397	445	545	684	981
78"	262	309	355	404	453	555	696	997
84"	266	314	360	411	461	565	708	1013
90"	291	344	395	450	505	620	772	1098
96"	295	349	401	457	513	630	784	1114
102"	299	354	407	464	521	640	796	1130
108"	318	379	437	499	561	689	855	1208
114"	322	384	443	506	569	699	867	1224
120"	326	389	449	513	577	709	879	1240

Chart 2

Aris Edessa	Avia	Bamboo		Bedford	Benalla	Clayton			
	Edessa	Kyoto	Measbi	Norfolk	Osaka				
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	206	241	273	310	349	426	543	626	794
42"	211	247	281	319	360	440	559	645	816
48"	216	254	289	328	370	453	575	663	837
54"	242	285	326	370	417	511	643	743	927
60"	247	292	334	379	428	525	659	761	949
66"	255	300	344	391	439	538	676	780	970
72"	276	327	376	428	481	591	739	854	1054
78"	281	333	384	438	492	604	755	873	1076
84"	287	340	392	447	502	618	771	891	1097
90"	312	372	428	489	550	676	839	971	1187
96"	318	378	436	498	560	689	855	989	1209
102"	323	385	444	508	571	702	871	1008	1230
108"	344	411	476	545	613	755	934	1082	1314
114"	350	418	484	554	624	768	950	1101	1335
120"	355	425	492	563	635	782	967	1119	1357

Chart 3

Bering	Coral		Isamu		Odene		Sumo		
	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	225	261	297	344	385	473	596	688	864
42"	233	271	309	359	402	494	621	717	897
48"	241	281	321	374	418	514	646	747	931
54"	274	320	366	417	467	574	716	827	1022
60"	282	331	379	431	483	594	741	856	1055
66"	291	341	391	446	500	615	766	885	1088
72"	312	367	423	482	542	668	829	959	1172
78"	320	378	435	497	558	688	854	988	1205
84"	329	388	448	512	575	709	879	1017	1239
90"	355	420	485	555	624	769	948	1097	1330
96"	364	431	498	569	640	789	973	1127	1363
102"	372	441	510	584	657	810	998	1156	1396
108"	393	468	542	621	699	863	1061	1229	1480
114"	402	478	554	635	715	883	1086	1258	1513
120"	410	488	567	650	732	904	1111	1287	1547

Chart 4

Avedon	Laptev		Lulea		Mogu				
	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	240	278	316	360	403	494	622	717	896
42"	251	292	333	380	425	522	656	757	941
48"	262	306	350	400	448	551	690	796	987
54"	287	336	384	439	492	604	752	868	1068
60"	298	350	401	459	514	632	786	908	1113
66"	309	364	418	479	537	660	820	947	1158
72"	328	387	446	511	573	706	875	1011	1232
78"	339	401	463	530	596	734	909	1051	1277
84"	350	415	480	550	619	763	943	1091	1322
90"	375	445	514	589	662	816	1005	1162	1403
96"	387	459	531	609	685	844	1039	1202	1449
102"	398	473	548	629	708	872	1073	1242	1494
108"	416	496	575	661	744	918	1127	1306	1567
114"	428	510	592	681	767	946	1161	1345	1612
120"	439	524	609	700	789	975	1195	1385	1658

Chart 5

Amour Goya	Barents Serenity		Bengali Srilanka		Boras Vassa				
	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	261	305	349	398	445	547	685	790	980
42"	275	322	369	422	473	581	726	838	1035
48"	289	339	390	446	500	615	767	886	1089
54"	317	373	428	490	550	676	838	969	1183
60"	331	390	449	514	577	710	879	1017	1237
66"	344	407	470	538	605	745	921	1065	1292
72"	366	434	501	576	647	798	984	1139	1377
78"	379	451	522	600	675	832	1025	1187	1432
84"	393	468	543	624	702	866	1066	1235	1487
90"	421	501	581	668	752	927	1138	1317	1580
96"	435	519	602	692	779	961	1179	1365	1635
102"	448	536	623	716	807	996	1220	1413	1690
108"	470	562	654	753	849	1048	1284	1487	1774
114"	483	579	675	777	876	1083	1325	1535	1829
120"	497	597	695	801	904	1117	1366	1583	1884

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details

Designer Natural Woven Wood Shades

Dynasty Patterns Shade Price Charts

Chart 6

Beinith		Cortina			Yunnan				
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	226	264	299	338	378	462	583	671	845
42"	234	274	311	352	394	482	607	699	877
48"	242	284	323	366	410	502	631	727	909
54"	267	314	357	406	454	556	694	800	992
60"	275	324	369	420	470	576	718	829	1024
66"	283	334	381	434	486	596	742	857	1056
72"	302	357	410	467	524	643	799	923	1131
78"	310	367	422	481	540	663	823	951	1163
84"	318	377	434	495	556	683	847	979	1195
90"	343	407	469	535	600	738	910	1052	1278
96"	351	417	481	549	616	758	934	1080	1311
102"	359	427	493	563	632	778	959	1108	1343
108"	378	451	521	596	670	825	1015	1174	1418
114"	386	461	533	610	686	845	1039	1202	1450
120"	394	471	545	624	702	865	1063	1230	1482

Chart 7

Lhasa		Meteor			Ningxia		Prarie		Techno	
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"	
Length to: 36"	257	298	339	385	430	529	662	764	952	
42"	268	311	355	404	452	556	695	802	996	
48"	279	325	371	423	473	583	728	840	1039	
54"	308	359	411	468	524	645	801	925	1134	
60"	319	373	427	487	546	672	833	963	1178	
66"	329	387	444	506	568	699	866	1001	1221	
72"	351	414	476	544	611	754	931	1077	1308	
78"	362	427	493	563	633	781	963	1115	1351	
84"	373	441	509	582	654	808	996	1153	1395	
90"	402	475	549	628	705	870	1069	1237	1490	
96"	413	489	565	647	727	897	1101	1275	1534	
102"	423	503	581	666	749	924	1134	1313	1577	
108"	445	530	614	704	792	979	1199	1389	1664	
114"	456	543	630	723	814	1006	1231	1427	1707	
120"	467	557	646	742	836	1033	1264	1465	1751	

Chart 8

Hampton		Tibet							
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	271	315	359	410	458	562	703	810	1003
42"	285	332	380	434	485	596	744	858	1058
48"	298	349	400	458	513	631	785	906	1113
54"	327	384	440	503	564	693	857	990	1208
60"	341	401	461	527	591	727	898	1038	1262
66"	355	418	481	551	618	761	939	1086	1317
72"	376	445	513	589	661	814	1003	1160	1402
78"	390	462	534	612	688	849	1044	1208	1457
84"	404	479	554	636	716	883	1085	1256	1512
90"	432	514	594	682	767	945	1158	1340	1607
96"	446	531	615	706	794	979	1199	1388	1662
102"	460	548	635	730	822	1013	1240	1436	1716
108"	481	575	667	767	864	1067	1304	1510	1801
114"	495	592	688	791	892	1101	1345	1558	1856
120"	509	609	708	815	919	1135	1386	1606	1911

Chart 9

Chelsea		Havana			Sand Dune			Seawave		
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"	
Length to: 36"	290	340	389	444	497	612	761	878	1080	
42"	308	362	415	475	533	656	814	941	1151	
48"	326	384	442	506	568	700	867	1003	1222	
54"	355	419	482	553	620	763	941	1088	1318	
60"	373	441	509	584	656	808	994	1150	1389	
66"	391	463	536	615	691	852	1048	1212	1460	
72"	413	491	568	653	735	906	1113	1288	1547	
78"	430	513	595	684	770	951	1166	1350	1618	
84"	448	535	621	715	805	995	1219	1412	1689	
90"	478	570	662	761	857	1058	1293	1498	1786	
96"	495	592	689	792	893	1103	1347	1560	1857	
102"	513	614	715	823	928	1147	1400	1622	1927	
108"	535	642	748	861	972	1201	1465	1698	2014	
114"	553	664	774	892	1007	1246	1518	1760	2085	
120"	570	686	801	923	1043	1290	1571	1822	2156	

Chart 10

Classic Braid		Comoros			Crosswave			Senegal	
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	352	416	480	551	620	764	944	1093	1325
42"	377	447	518	595	670	827	1020	1181	1425
48"	402	479	556	639	720	890	1095	1269	1526
54"	439	524	608	700	788	973	1193	1382	1654
60"	465	555	646	744	838	1036	1269	1470	1755
66"	490	587	684	788	889	1099	1344	1558	1856
72"	519	624	728	840	948	1173	1433	1662	1974
78"	545	656	766	884	999	1236	1509	1750	2075
84"	570	687	804	928	1049	1299	1584	1838	2176
90"	607	732	856	988	1117	1382	1682	1952	2304
96"	632	764	894	1032	1167	1445	1758	2040	2405
102"	657	795	932	1076	1217	1508	1833	2128	2506
108"	687	832	977	1128	1277	1582	1922	2232	2624
114"	712	864	1014	1172	1327	1645	1998	2320	2725
120"	738	895	1052	1216	1377	1708	2073	2408	2826

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details

Designer Natural Woven Wood Shades

Dual Shade and Liners

Dual Shade Liners

- Dual Shade Liner operates independently from primary shade.
- Dual Shade Liner surcharge is added to the price of the shade
- Only Available in Flat Fold and Waterfall Styles.
- Back shade will be 1/2" shorter than front shade.
- Privacy Liner: Allows sunlight to filter through.
- Blackout Liner: Opaque room darkening liner with exterior off-white lining.
- Liner material have horizontal seam pockets for easy folding

Dual Shade Privacy Liner

2294P-White 2290P-Cream 2291P-Teak
2277P-Natural 2273P-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	125	137	148	161	192	236	262	286	310
42"	128	140	152	166	199	242	271	296	322
48"	130	143	155	171	204	250	279	307	333
54"	134	147	160	175	210	258	288	316	345
60"	136	150	163	180	216	264	297	326	357
66"	139	153	167	185	222	272	305	336	370
72"	141	157	172	189	228	279	314	347	383
78"	187	205	223	245	326	396	441	486	529
84"	190	209	228	250	335	405	453	498	543
90"	193	213	233	255	342	415	464	512	559
96"	197	216	237	261	349	424	476	525	574
102"	200	221	242	266	358	434	487	538	589
108"	202	225	247	272	365	443	498	551	610
114"	205	228	251	277	372	453	510	564	630
120"	209	233	257	283	379	462	521	582	650

Dual Shade Blackout Liner

2294BO-White 2290BO-Cream 2291BO-Teak
2277BO-Natural 2273BO-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	139	154	168	185	217	266	298	329	359
42"	143	159	174	192	226	277	312	345	377
48"	148	164	180	200	235	289	325	360	395
54"	152	170	187	207	243	300	338	375	412
60"	157	174	195	214	253	311	352	391	430
66"	161	180	199	221	262	322	365	407	448
72"	164	185	205	228	271	333	378	422	465
78"	215	240	264	292	380	464	524	582	639
84"	221	246	272	301	391	478	540	601	661
90"	225	252	279	310	403	492	558	621	684
96"	230	259	287	317	414	507	574	640	707
102"	235	264	293	326	426	521	591	660	728
108"	239	270	301	335	437	535	609	680	751
114"	245	276	308	343	448	549	625	700	774
120"	249	282	315	351	460	563	642	720	797

Privacy & Blackout Liners

- Lining is attached to the back of the shade.
- Liner surcharge is added to the price of the shade
- Privacy Liner: Allows sunlight to filter through.
- Blackout Liner: Opaque room darkening liner with exterior off white lining.
- Lining is subject to wrinkling.
- 30% Surcharge for Hobbled Shade Liner.

Privacy Liner

2294P-White 2290P-Cream 2291P-Teak
2277P-Natural 2273P-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	43	48	53	59	74	98	111	125	138
42"	47	51	59	64	82	107	122	137	151
48"	50	57	63	71	88	115	133	149	165
54"	52	59	67	75	96	124	142	161	179
60"	57	63	72	80	102	133	152	173	192
66"	59	67	76	86	110	141	163	185	207
72"	62	71	82	91	116	150	174	197	221
78"	84	97	109	121	164	209	239	270	300
84"	87	101	114	127	173	218	251	284	317
90"	91	105	120	134	182	229	264	299	334
96"	95	110	125	140	190	239	276	313	350
102"	98	114	130	146	199	250	290	329	367
108"	101	118	135	152	207	261	302	343	384
114"	105	123	140	158	216	272	315	358	401
120"	109	127	146	164	224	283	328	373	417

Blackout Liner

2294BO-White 2290BO-Cream 2291BO-Teak
2277BO-Natural 2273BO-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	51	59	66	74	91	118	136	153	172
42"	55	65	73	82	100	130	150	170	189
48"	59	70	78	89	109	141	163	186	208
54"	64	75	85	96	118	153	177	201	226
60"	67	80	90	103	127	164	191	217	245
66"	73	86	97	110	136	176	204	234	262
72"	76	90	103	117	146	187	218	249	280
78"	99	115	133	149	200	253	293	334	373
84"	103	121	139	157	211	266	310	352	395
90"	108	126	146	164	222	280	326	372	417
96"	113	133	152	173	233	295	342	390	438
102"	116	138	160	180	243	308	359	410	460
108"	122	143	166	188	254	322	375	428	482
114"	126	149	173	197	265	335	391	448	504
120"	130	154	179	204	276	349	408	467	526

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details

Designer Natural Woven Wood Shades

Special Notes and Ordering Instructions

Material and Characteristics

- Designer Natural Shades are an aesthetic collection of natural woods, bamboos, jutes, grasses and reeds harvested from nature.
- Each season's harvests are a celebration of unique textures, colors and striations that develop in nature.
- Natural materials are subject to variances in color, grain, texture and warpage that are inherent qualities in all-natural fibers.
- These variances are not manufacturing defects. The beauty of Designer Natural Shades lies in the distinctive irregularities of the slats and reeds.

Color Variations

- Even though rigid quality standards are maintained, the factory cannot guarantee exact color matches in each of the collections.
- Variations in color are natural and will be especially visible in lighter colored fibers.
- Variations in color will occur and are not manufacturing defects.
- Over time, the color of Designer Natural Shades will soften in the sun, exposing the beauty in mild tones.
- To avoid color variations that may occur between dye lots, it is highly recommended that multiple shade orders of the same pattern be placed at one time. This will lower the possibility of color variation due to different paints and stains.
- CACO is not responsible for variances in color for orders of the same pattern ordered at different times.
- Availability of colors is subject to change without notice.

Stretching, Shrinking, Cracks

- Woven wood fabric can be affected by temperature and humidity changes, which can shrink the material.
- Shipping and handling may also cause a slight change in shade lengths.
- Note: Material stretching or shrinking may become more noticeable on inside mount shades where exact lengths are more critical.
- Bamboo matchsticks tend to stretch after installation.
- Finished edges of bamboo and large reeds may crack after cutting and assembly due to the inherent property of natural materials.
- Finished shade height may vary in exact dimension fails in the middle of a wide slat.
- Finished shade height may have a tolerance of + or - 1"

Ordering Process

Orders can only be accepted email or fax and submitted using the following order forms: Designer Natural Woven Wood Shade, or Hobbled Valance only. For your convenience, a copy is printed on the last pages of this book. You may also go to cacoinc.com and download a pdf on which your order may be entered, saved and emailed. When faxing it is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. Please fully complete the form, any omission of pertinent information will only delay your orders manufacturing time.

Changes

In the event that you wish to add to your original order, it is possible, as long as it is within 24 hours after the order was placed. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Addresses may not be changed after the 24 hours period.

Cancellations

Cancellations or changes require an immediate response and can only take within 24 hours of order submittal. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, no verbal requests can be accepted.

Shipping and Handling

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature. Please open examine products upon receipt and notify CACO of any damages or losses within one week of receipt. We will require that photos of any damage be emailed to customerservice@cacoinc.com.

Defective Merchandise

All manufacturing defects must be reported within one week of receipt of shades. We require photos prior to the return of defective shades prior to repair or replacement.

Repair or Alterations

If a repair or alteration is needed, please contact CACO for more details prior to return for repair. Repairs should be carefully packaged. Products mishandled or received in poor condition will be returned back to the customer.

Designer Natural Woven Wood Shades

Warranty, Care and Maintenance

We are proud to offer a three-year warranty for components and one year for products to our customers. Each shade undergoes careful inspection before being sent out to our customers. Under normal and proper use, three-year limited warranty applies such shades are free from defects due to faulty workmanship or materials. This warranty is not applicable to accidents, alteration, abuse, misuse, misapplication or failure to follow instructions or defects due to faulty installation. For claims covered during the warranty period, product will be replaced or repaired free of charge.

Natural conditions such as color variance and fading due to sun exposure, slats / reed warpage from high humidity, as well as stretching and shrinking of shades due to temperature and humidity, are excluded from the warranty. This warranty does not cover liability for loss, damage or injury, direct or consequential, arising out of the use or inability to use the product. Warranty does not cover labor on location, service calls, reinstallation or expenses involved in shipping, packaging and returning merchandise unless authorized.

Care and Maintenance

Woven wood shades are easy to maintain and are extremely durable. Raising and lowering shades periodically aids in reduction of dust accumulation. Or simply vacuum with a soft brush attachment. In high traffic areas, you may want to scotch guard your shades with 3M Scotch Guard spray for added stain protection. The functional lifetime of the operation hardware is far greater than normally needed.