



July 19, 2021

**Price Update**

This has been an unprecedented year and as 2021 continues we are faced with more challenges as the year passes. Unfortunately, due to now historically high freight costs from not only international sources but domestic as well, we must announce new price increases for several products as well as an update to our current freight policy.

**Effective August 23<sup>rd</sup> the following products will increase:**

<b>Avalon Faux Wood</b>	<b>6%</b>
<b>Cordless Fast Faux</b>	<b>6%</b>

**Effective September 27<sup>th</sup> the following products will increase:**

<b>Dynasty Woven Wood</b>	<b>4%</b>
<b>Gallery Woven Wood</b>	<b>4%</b>

**Effective August 23<sup>rd</sup> our freight policy will change to:**

	<b>Current</b>	<b>Effective August 23<sup>rd</sup></b>
All products except Verticals and Shutters	\$6/item up to \$125	\$8/item up to \$125
Drop ship - All products except Verticals & Shutters	\$8/item up to \$165	\$10/item up to \$165
Verticals	\$12/item up to \$125	\$14/item up to \$125
Drop ship - Verticals	\$14/item up to \$165	\$16/item up to \$165

A \$15.00 minimum order charge on any order with only one item.

Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per item up to \$170 added to the per item fee.

Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.

Any order to be delivered by LTL truck to an area considered residential or restricted areas by freight carriers will have an additional fee of \$105. This fee can be avoided if you opt to pick up shipment at the freight terminal.

Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

In an effort to control our costs we will not be issuing a printed version of the revised price guide. On July 26<sup>th</sup> we will email a link for the new updated price guide that can be easily saved or printed. A digital copy of the price guide will also be available by accessing the dealer login at [www.cacoinc.com](http://www.cacoinc.com) after July 26<sup>th</sup>. Also, for our customers convenience we can print and mail an unbound copy of the guide upon request.

We at CACO thank you for your continued support and patience during these unpredictable times.