



CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2021
Avalon Faux Wood

Updated May 1st

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How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee (except verticals) will be added for all delivery orders up to \$125
- A \$10 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$8 per blind fee up to \$165.
- For Vertical Blinds, a \$14 per blind handling fee will be added for all delivery orders up to \$125
- For Vertical Blinds, a \$16 per blind handling fee will be added to drop ship orders in lieu of the \$14 per blind fee up to \$165.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.
- Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

Policy
Update
08/23

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, and credit cards (Mastercard, Visa, Discover and American Express. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

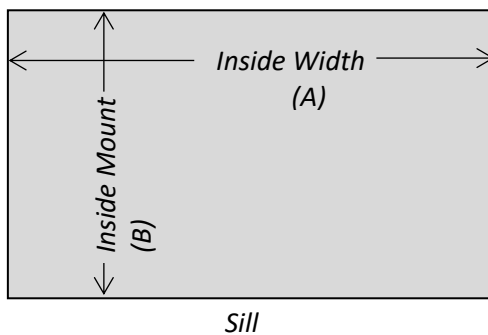
Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

How to Measure

Inside mount

- A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).
- B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B inside mount).

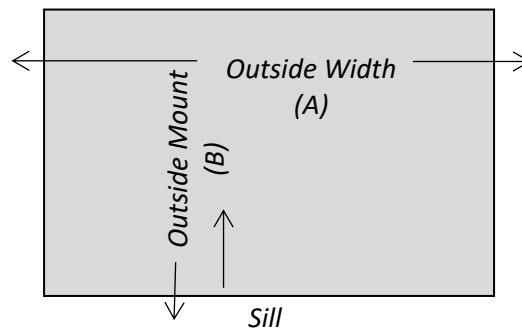
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B outside mount).

CACO will not make any deductions for measurements submitted as outside mount.



Faux Wood Horizontal Blinds



Avalon Faux Wood

2" Faux Wood - Whites

		FW-01 Bright White EFW-01 Embossed Bright White						FW-02 Snow White EFW-02 Embossed Snow White				FW-03 Antique White EFW-03 Embossed Antique White				FW-04 Alabaster EFW-04 Embossed Alabaster		
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96		
Price update 8/23/21	Length to: 30	85	93	99	110	119	133	141	152	164	184	212	222	234	270	306		
	36	93	99	110	123	132	147	159	170	182	203	232	252	270	306	343		
	42	98	110	123	132	138	159	172	185	194	218	250	273	296	330	367		
	48	110	120	132	138	149	170	185	200	211	239	270	295	317	354	390		
	54	118	129	138	149	162	184	200	211	232	256	288	316	343	377	412		
	61	123	135	147	160	174	190	211	227	241	274	310	338	365	401	436		
	66	132	141	159	172	185	207	224	240	259	307	329	360	389	422	460		
	73	140	151	165	182	194	218	235	256	276	310	351	385	415	450	487		
	78	147	160	176	189	204	232	253	270	295	328	370	402	434	479			
	85	151	164	181	195	212	238	259	280	301	337	381	416	450				
	90	155	170	185	202	217	241	267	288	307	346	394	431	467				
	96	171	185	203	222	239	268	295	317	341	385	429	471					
	102	178	191	213	232	250	280	306	330	355	401	448						
	108	185	202	222	240	262	295	319	344	370	418							
	114	190	211	234	253	271	306	333	361	385								
	120	200	216	244	263	281	320	349	376	397								

2 1/2" Faux Wood***

		FW-02 Snow White						FW-03 Antique White				FW-04 Alabaster				
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
Price update 8/23/21	Length to: 30	89	95	103	114	122	136	146	159	170	188	217	229	240	279	316
	36	95	103	114	129	135	151	162	176	187	209	239	257	279	316	351
	42	102	114	129	135	144	162	177	189	200	227	256	281	303	341	377
	48	114	123	135	144	154	176	189	205	216	248	279	302	327	365	401
	54	121	133	144	154	167	188	205	216	239	265	298	324	351	389	424
	61	129	138	151	163	179	198	216	232	250	282	320	348	376	414	448
	66	135	146	162	178	189	214	230	249	268	317	340	369	400	436	473
	73	145	155	171	187	200	227	241	265	283	320	363	396	429	464	502
	78	151	163	181	195	211	239	259	279	302	338	383	415	445	491	
	85	155	170	186	202	217	247	268	287	310	347	391	430	464		
	90	161	176	189	207	226	250	274	298	317	355	406	443	482		
	96	177	189	209	229	248	276	302	327	350	396	440	486			
	102	184	199	218	239	256	287	316	341	367	414	462				
	108	189	207	229	249	270	302	328	353	383	433					
	114	198	216	240	259	280	316	344	370	396						
	120	205	224	252	271	288	329	361	388	410						

*Due to weight limitations, blinds in the shaded area right of the dashed line are recommended to be manufactured 2 or 3 blinds on 1 headrail. Blinds in this area will not be warranted if made as one blind. To price multiple blinds under one headrail, price * Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details. each blind separately and add together for total cost.
 ***2 1/2" available in cord tilt only

Avalon Faux Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	66	66	66	66	66	66	66	66	129	129	129	129	129

Faux Wood Horizontal Blinds



Avalon Faux Wood

2" Faux Wood - Colors

FW-26 Slate FW-28 Smoke
 EFW-06 Embossed Birch EFW-07 Embossed Maple EFW-08 Embossed Cherry EFW-09 Embossed Mahogany

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to:	30	97	103	115	124	135	151	161	174	187	210	239	252	268	309	347
	36	103	115	124	141	148	169	179	194	209	230	267	285	309	347	388
	42	114	124	141	148	157	179	196	211	222	250	283	311	336	374	416
	48	124	137	148	157	171	194	211	228	238	273	309	333	361	403	443
	54	133	145	157	171	184	210	228	238	267	291	330	360	388	430	468
	61	141	154	169	181	198	217	238	256	276	314	354	385	415	456	495
	66	148	161	179	196	211	236	253	274	295	349	373	410	441	482	522
Price update 8/23/21	73	160	172	188	209	222	250	269	291	315	354	399	437	470	513	554
	78	169	181	199	216	232	267	287	309	333	372	422	457	502	545	
	85	172	187	203	223	239	271	295	318	341	384	433	471	513		
	90	177	194	211	229	248	276	301	330	349	390	447	488	531		
	96	195	211	230	252	273	303	333	361	387	437	486	535			
	102	201	218	240	267	283	318	347	374	406	456	510				
	108	211	229	252	274	297	333	362	389	422	477					
	114	217	238	268	287	310	347	380	411	437						
	120	228	247	277	298	319	365	396	429	453						

2" Faux Wood Premium Printed

PFW-351 Natural PFW-353 Pecan PFW-354 Oak PFW-356 Chestnut PFW-357 Mahogany

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to:	30	103	104	114	124	133	148	159	172	184	206	236	250	263	303	344
	36	104	114	124	139	147	166	176	191	205	228	262	283	303	344	384
	42	113	124	139	147	156	176	194	207	219	247	279	306	332	371	413
	48	124	134	147	156	169	191	207	224	234	270	303	331	356	398	438
	54	132	144	156	169	182	206	224	234	262	289	327	355	384	424	464
	61	139	153	166	178	196	215	234	253	272	310	349	380	409	450	489
	66	147	159	176	194	207	232	251	271	291	345	370	403	435	474	515
Price update 8/23/21	73	157	171	185	205	219	247	264	289	311	349	396	432	467	507	547
	78	166	178	197	214	230	262	284	303	331	368	418	452	486	537	
	85	171	184	204	220	236	268	291	314	338	379	428	468	507		
	90	174	191	207	226	246	272	299	327	345	387	445	484	524		
	96	193	207	228	250	270	300	331	356	383	432	481	530			
	102	200	217	239	262	279	314	344	371	399	450	503				
	108	207	226	250	271	294	331	357	385	418	471					
	114	215	234	263	284	305	344	377	404	432						
	120	224	244	273	297	316	359	390	423	446						

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warranted if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

Avalon Faux Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
Price update 8/23/21	66	66	66	66	66	66	66	66	129	129	129	129	129

Avalon Faux Wood

Standard Features

- Valance, slat and bottom rail are manufactured from space age PVC foam along UV inhibitors to provide longer color fastness with a UV rating of 500+ hours
- Flame retardant (meets NFPA small scale flame test)
- Moisture, heat and fade resistant
- Slats are solid color all the way through
- 2" Designer whites in both smooth and embossed finishes along with optional wood stain finishes;
- 2 1/2" available in smooth white finishes only
- Trapezoid bottom rail
- Color coordinated components, ladders and cords
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Wand tilt, cord tilt optional
- Cord control lengths are 40% of blind length, however a different cord length can be requested.

Optional items

- Valance returns for inside mount installation n/c when requested
- One common tilt control for multiple blinds (must be requested)
- Maxi wand length 60", a clear wand is available after 60"
- Cord tilt optional
- Custom cord control lengths

Surcharges

- Multiple blinds under one head rail: price each blind separately and add together
- Motorized tilt feature see page 18 for options and price
- Cotton cloth tapes, 1" or 1 1/2", 20% up charge
- Rout-less feature 2" or 2 1/2" slats, 15% up charge
- Blinds under 12" have a \$14 surcharge
- Cut outs per side or center \$16
- Extra valance material \$ 6.38 per foot retail

Special Notes

- Standard valance returns for outside mount installation 2 3/4"
- Valance measurements are from inside miter to inside miter
- Spacing between multiple blinds under one head rail is 1/4"
- Smallest return size is 1/2"
- Split controls only on blinds 12" - 22 1/2"
- Both controls available on one side (wand tilt only)
- Minimum width available 9" (tilt only)
- Maximum single blind width 78: overall with 96"
- Minimum length 12"
- Maximum length 120"
- Maximum area is 40 sq. Ft.
- Allowances Blind width inside mount 1/2", length +/- 1/8"

Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

Avalon Faux Wood Stacking Chart

(these are approximate measurements)

	Cloth Tapes	Braided Ladder
12"	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Avalon Faux Wood Ladder/Tape Schedule

2 Ladder	9"-23"
3 Ladder	23 1/8"-36"
4 Ladder	36"-49"
5 Ladder	49 1/8"-62"
6 Ladder	62 1/8"-75"
7 Ladder	75 1/8"-88"
8 Ladder	88 1/8"-101"

Tilt Motorization



AUTOMATE | ARCTM (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARCTM Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind vanes or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.
 - 2" Delta Wood Blinds 54 sq. ft.
 - 2" Avalon Faux Wood Blinds 36 sq. ft.
 - 2" Aluminum Maxi Blinds 96 sq. ft.

Automate ARC Li-ion Motors:

• VT 1.0 Tilt DC motor (including battery wand and batteries)	\$417	Retail
• VT 1.0 Tilt DC motor only	\$260	Retail

Optional Power Supply:

• Plug in Power Supply	\$71	Retail
• Li-ion Rechargeable Battery Pack	\$208	Retail
• 12 V Wall Charger	\$68	Retail

**Price update
7/3/21**

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

• Push 5 Remote – Available in White or Black	\$124	Retail
• Paradigm 1 Channel Remote	\$121	Retail
• Paradigm 15 Channel Remote	\$143	Retail
• Paradigm 1 Channel Cut in Wall Switch	\$94	Retail
• Paradigm 2 Channel Cut in Wall Switch	\$104	Retail
• Paradigm 15 Channel Cut in Wall Switch	\$116	Retail
• Automate Pulse Hub 2	\$494	Retail
• Automate Interior Sun Sensor	\$77	Retail

**Price update
7/3/21**

Delta Woods, Avalon Faux Wood **and 2" PVC Fashions Plus** Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon and **2" PVC Fashions Plus**; a limited 5-year warranty on Avalon valance, slats and bottom rail. Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods and Avalon Faux Woods. CACO, Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.