



CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2021

Delta Woods

Updated August 23rd

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How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee (except verticals) will be added for all delivery orders up to \$125
- A \$10 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$8 per blind fee up to \$165.
- For Vertical Blinds, a \$14 per blind handling fee will be added for all delivery orders up to \$125
- For Vertical Blinds, a \$16 per blind handling fee will be added to drop ship orders in lieu of the \$14 per blind fee up to \$165.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including common valances and width or length for verticals) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.
- Please note upper limits do not apply to commercial quotes. Due to price breaks given during the commercial quote process, any freight amount listed on quotes are calculated based on actual freight costs.

Policy
Update
08/23

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, and credit cards (Mastercard, Visa, Discover and American Express. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

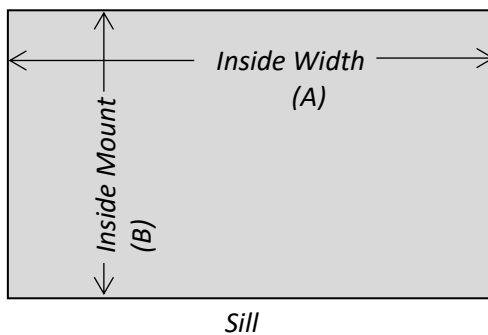
How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B inside mount).

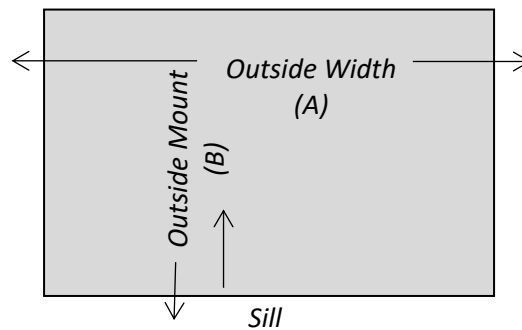
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of +1/2" or -1/4". (See B outside mount).

CACO will not make any deductions for measurements submitted as outside mount.



Wood Horizontal Blinds

2" Delta Woods – Pricing

2" Delta Woods Painted

		3600-White			3413-Snow White			3421-Almost White			3401-Alabaster					
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
Length to:	30	106	115	135	147	159	174	185	201	248	256	265	302	341	378	414
	36	115	130	150	163	176	191	209	230	279	294	300	340	380	418	455
	42	124	144	168	179	194	215	231	257	312	320	340	383	427	469	513
	48	133	151	183	199	213	234	256	282	344	363	381	429	478	527	572
	54	148	170	201	216	230	257	279	314	372	401	427	478	529	577	627
	61	164	185	217	234	250	278	304	344	401	439	464	518	573	626	680
	66	177	202	235	251	268	298	336	373	443	478	509	568	627	694	757
	73	196	221	250	268	290	323	364	406	480	509	563	603	666	727	786
	78	216	248	274	296	314	357	402	441	502	563	639	693	761	827	
	84	238	271	301	321	344	396	445	489	567	639	676	780	861		
	90	250	288	316	340	362	418	473	518	599	676	713	803			
	96	263	300	331	356	382	441	498	547	633	713	730	848			
	102	268	306	337	365	391	451	514	562	650	730	747				
	108	274	314	347	377	401	466	527	573	667	747					
	114	287	327	362	394	423	477	540	588	679						
120	298	341	380	412	444	488	551	601	690							

Price update 8/23/21

2 1/2" Delta Woods Painted ***

		W600-White			W413-Snow White			W421-Almost White			W401-Alabaster					
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96
Length to:	30	111	130	156	169	184	199	216	231	285	294	304	348	390	433	478
	36	131	150	173	189	200	222	239	265	322	336	346	389	435	481	522
	42	143	162	191	207	223	248	268	295	360	371	390	441	489	539	587
	48	156	177	211	228	247	270	294	328	395	417	437	493	551	606	660
	54	172	195	232	249	266	295	322	361	428	465	489	550	611	665	721
	61	189	216	250	270	289	321	351	395	464	504	534	598	662	721	782
	66	203	234	271	290	312	345	387	431	507	553	587	653	721	800	873
	73	222	254	289	312	330	374	421	467	553	587	623	696	769	837	901
	78	248	283	317	338	362	413	465	506	578	649	718	796	876	949	
	84	274	317	347	372	395	456	516	562	655	734	809	900	991		
	90	289	330	363	389	417	482	546	596	694	777	855	927			
	96	302	346	381	411	441	507	576	627	729	819	901	977			
	102	306	353	389	421	453	521	590	647	750	840	928				
	108	318	361	399	433	465	535	606	662	771	860					
	114	329	377	417	453	488	549	621	678	782						
120	344	390	435	476	513	561	636	695	794							

Price update 8/23/21

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

***2 1/2" available in cord tilt only

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

Delta Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	66	66	66	66	66	66	66	66	66	129	129	129	129

Price update 8/23/21



Deco Wood Valance

Sculptured Valance standard on 2" Delta Wood blinds.

Deco Valance Shown with Rout-less Wood Blind

Wood Horizontal Blinds



2" Delta Woods – Pricing

2" Delta Woods Stained

		3700-Natural	3701-Maple	3704-Golden Oak				3901-Espresso				7419-Black					
		3402-Rosewood	3707-Mahogany	3604-Walnut													
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to:	30	123	144	169	184	198	217	231	251	309	320	331	377	426	471	518	
	36	144	162	187	203	218	239	259	288	347	365	374	424	474	522	569	
	42	156	178	211	223	240	269	289	321	390	401	424	479	533	587	640	
	48	165	189	229	249	266	291	320	353	429	453	476	536	596	656	715	
	54	185	213	251	270	288	321	347	391	465	502	533	596	662	720	783	
	61	204	231	271	291	312	346	381	429	502	549	580	648	717	782	850	
	66	220	252	293	314	335	373	420	466	553	596	635	710	783	866	946	
	73	244	277	312	335	362	404	454	506	599	635	704	753	833	907	982	
	78	270	309	343	371	391	447	503	551	627	704	798	865	950	1033		
	84	300	341	376	402	429	495	555	611	707	798	843	973	1074			
	90	312	361	395	424	451	522	590	648	749	843	891	1003				
	96	329	374	414	445	478	551	623	683	790	891	913	1060				
	102	335	382	423	456	489	563	641	703	812	913	934					
	108	343	391	434	470	502	582	656	717	834	934						
	114	360	407	451	490	529	595	676	735	849							
120	373	426	474	515	554	610	689	752	863								

Price update 8/23/21

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

Delta Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	66	66	66	66	66	66	66	66	66	129	129	129	129

Price update 8/23/21

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

Standard Features

- Valance, slat and bottom rail from hand selected kiln dried hardwood
- Deco crown valance
- Trapezoid bottom rail
- Color coordinated components, ladders and cords
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Standard valance returns for outside mount installation 2 3/4"
- Wand tilt, cord tilt optional
- Cord control lengths are 40% of blind length, however a different cord length can be requested.

Optional items

- Valance returns for inside mount installation no charge when requested
- One common tilt control for multiple blinds (must be requested)
- Cord filter optional at no charge.
- Custom cord control lengths.

Surcharges

- Multiple blinds under one head rail: price each blind separately and add together
- Motorized tilt feature see page 16
- Cotton cloth tapes, 1" or 1 1/2", 20% up charge, not available in 2 1/2" blinds or cordless
- Rout-less feature 2" or 2 1/2" slats, 15% up charge
- Extra valance material \$12 per foot retail
- Blinds under 12" have a \$13 surcharge
- Cut outs per side or center \$15 surcharge
- Fire retardant finish is available by quotation

Special Notes

- Spacing between multiple blinds under one head rail is 1/4"
- Valance measurements are from inside miter to inside miter
- Standard valance returns for outside mount installation 2 3/4"
- Smallest return size is 1/2"
- Split controls only on blinds 12" - 22 1/2"
- Controls any position on blinds 22 5/8" (cord or wand tilt)
- Minimum width available is 9" (tilt only)
- Maximum single blind width is 78"; maximum overall width is 96"
- Minimum length is 12"
- Maximum length is 126"
- Maximum area is 45 sq. Ft.
- Allowances:
Blind width (i.m./i.b.) 1/2"
Blind width (o.m./o.b.) exact
Blind length (i.m./i.b.) +/- 1/8"
Blind length (o.m./o.b.) +/- 1/8"

Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

2 Ladder	8 1/2"-36"
3 Ladder	36 1/8"-58"
4 Ladder	58 1/8"-84"
5 Ladder	84 1/8"-108"

2" Delta Woods		
	Cloth Tapes	Braided Ladder
12"	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Tilt Motorization



AUTOMATE | ARCTM (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARCTM Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind vanes or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.
 - 2" Delta Wood Blinds 54 sq. ft.
 - 2" Avalon Faux Wood Blinds 36 sq. ft.
 - 2" Aluminum Maxi Blinds 96 sq. ft.

Automate ARC Li-ion Motors:

- VT 1.0 Tilt DC motor (including battery wand and batteries) \$417 Retail
- VT 1.0 Tilt DC motor only \$260 Retail

Optional Power Supply:

- Plug in Power Supply \$71 Retail
- Li-ion Rechargeable Battery Pack \$208 Retail
- 12 V Wall Charger \$68 Retail

**Price update
7/3/21**

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

- Push 5 Remote – Available in White or Black \$124 Retail
- Paradigm 1 Channel Remote \$121 Retail
- Paradigm 15 Channel Remote \$143 Retail
- Paradigm 1 Channel Cut in Wall Switch \$94 Retail
- Paradigm 2 Channel Cut in Wall Switch \$104 Retail
- Paradigm 15 Channel Cut in Wall Switch \$116 Retail
- Automate Pulse Hub 2 \$494 Retail
- Automate Interior Sun Sensor \$77 Retail

**Price update
7/3/21**

Delta Woods, Avalon Faux Wood **and 2" PVC Fashions Plus** Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon and **2" PVC Fashions Plus**; a limited 5-year warranty on Avalon valance, slats and bottom rail. Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods and Avalon Faux Woods. CACO, Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.