



## Designer Natural Woven Wood Update:

Order Delays: Our vendor has notified us that we should expect to experience longer than normal transit times for Designer Natural Woven Wood orders. Shades are being produced on a normal schedule and released to shippers, however due to COVID 19 related shutdowns international air shipments are backlogged. As a result, it could take an additional 10-14 days beyond normal delivery times to receive these orders. We apologize for the inconvenience and ask for your understanding until order delivery times return to normal.

Discontinued Patterns: Our vendor has notified us that the following Gallery patterns will be permanently discontinued at the end of 2021. Please verify inventory availability before placing orders.

| Designer Natural Woven Wood Gallery Patterns<br>Discontinued Fabrics effective 12/31/2021 |               |      |                  |
|---|---------------|------|------------------|
| B2142   | Bombay Brick  | P130 | Kara Wheat       |
| B2232   | Benalla Soil  | P131 | Kara Slate       |
| BD91  | Edessa Latte  | P110 | Bering Silver    |
| BB204   | Isamu White   | P111 | Bering Gray      |
| JB601   | Sumo Cocoa    | P112 | Bering Khaki     |
| JB602   | Sumo Ebony    | P140 | Laptev Lace      |
| BJ210   | Bengail Grass | P141 | Laptev Sienna    |
| M030  | Goya Earth    | P142 | Laptev Coal      |
|   |               | P120 | Barents Cornsilk |

Also note the previous Dynasty patterns listed to be temporarily discontinued are still scheduled to be available early 2022.

## Website Updates:

Warranties: We have now added a link to our Warranties page under the Technical Information header

Texstyle Fabric Page: The new added new Balmoral and Jersey fabrics have been added to the digital swatch cards

Price Guides: Full price guide and Roller Shade price guides have been updated to add Balmoral and Jersey as well as update Roller Shade Pattern Guide chart on page 3 to add maximum fabric width and if the fabric can be railroaded. Also note that the three patterns Armour, Chrome and Platinum of Balmoral in both Light Filtering and Black Out will have a 10% surcharge above their respective price grids.