



October 25<sup>th</sup>, 2021

## New Price Increase

As this year continues, we see more increases and while we make every effort to absorb many of the changes, we cannot absorb the new cost we just received. Last week our vendors announced price increases for most of the materials used to produce roller shades that will go into effect with little warning. As a result, the following price increases will go into effect November 8<sup>th</sup>:

|                                  |      |
|----------------------------------|------|
| All Fabric Price Grids           | 4.2% |
| All Fascias, Cassettes & Hembars | 6.4% |

Additionally, the cordless surcharge will increase to reflect our new pricing. Motorization items will see no change in pricing.

In an effort to control our costs we will not be issuing a printed version of the revised price guide.

We are including the links below to review the new update price guides.

[Full Price Guide](#) – Updated for November 8th

[Serenity Roller Shades](#) – Shades only, updated for November 8<sup>th</sup>.

Current digital price guides of all products are available by accessing the dealer login at [www.cacoinc.com](http://www.cacoinc.com).

Also, for our customers convenience we can print and mail an unbound copy of the guide upon request.

We at CACO thank you for your continued support and patience during these unpredictable times.