



**December 29, 2021**

**Price Update**

2021 has been an unprecedented year and as we look to 2022, we continue to see increases from our vendors due to increasing commodity and high freight costs. Unfortunately, we must announce new price increases for early 2022 for Roller Shades and Delta Woods. At this time, pricing for all other products will remain the same but note however, due to the continued instability of commodity pricing and freight charges additional price increases may occur during 2022.

**Effective January 17<sup>th</sup> the following products will increase:**

<b>Roller Shades</b>	<b>*</b>
<b>Delta Woods</b>	<b>13%</b>

***\* The addition of the new patterns Kleenscreen, Koolblack fabrics along with others during 2021, has required us to restructure our roller shade grids and increases vary based on fabric. Please note any quotes requested before the increase will be honored, but quote numbers must be referenced when placing orders.***

In an effort to control our costs we will not be issuing a printed version of the 2022 price guide. On January 3<sup>rd</sup> we will email a link for the new updated price guide that can be easily saved or printed. A digital copy of the full price guide along with individual product guides will also be available on January 3<sup>rd</sup> by accessing the dealer login at [www.cacoinc.com](http://www.cacoinc.com). Please bookmark our pricing page as it will always contain the most up to date pricing. For those customers who would like a hard copy, please contact Customer Service to receive an unbound copy by mail.

We at CACO thank you for your continued support and patience during these unpredictable times.