

We have made every effort to avoid another price increase, however due to current environment of increased labor costs, freight, and raw materials we must announce a new price increase. Effective August 8<sup>th</sup> the following products will increase:

Product	Increase	Effective Date
Roller Shades	5%	8/8
Avalon Faux Wood	5%	8/8
Cordless Fast Faux	5%	8/8
Delta Woods	5%	8/8
Aluminum 2" Blinds	5%	8/8
Aluminum Mini Blinds	8%	8/8
Designer Natural Woven Woods	3%	8/8
Dual Sheer Shades	9%	8/8
Boone Cellular (Custom)	5%	8/8
Boone Simply Cordless	6%	7/11
Sheerview Horizontal Shades	5%	8/8

In an effort to control our costs we will not be issuing a printed version of the 2022 price guide. On July 18<sup>th</sup> emails including links for the new updated price guides will be sent that can be easily saved or printed. A digital copy of the full price guide along with individual product guides will also be available on our website July 18<sup>th</sup> and can be accessed using the dealer login at <u>www.cacoinc.com</u>. Please bookmark our pricing page as it will always contain the most up to date pricing. For those customers who would like a hard copy, please contact Customer Service to receive an unbound copy by mail.

Finally, in our 30+ years in business we have gained a lot of experience, our goal has been to be honest and keep all of our customers up to date on our delays and issues. We want to thank each and every one of our customers for your understanding and we want you to know that we appreciate your business greatly.