



CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2022

Version 4
9/27/22

Designer Natural Woven Wood Shades

Table of Contents

<u>Customer Service Polices</u>	1-2
<u>Designer Natural Woven Woods</u>	
Styles & Features	3
Measuring & Headrail Options	4
Features & Surcharges	5
Motorization	6
Pattern Identification	7
Shade Option & Limitation Charts	8
Woven Wood Shade Pricing	
▪ Gallery Collection Charts	9
▪ Dynasty Collection Charts	10
Dual Shade & Liner Pricing	11
Special Notes & Ordering Instructions	12
Warranty, Care & Maintenance	13



How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If your account has not been set up to access our online portal, please contact support@cacoinc.com to sign up. This access allows you to quote, order as well as make payments online. Please note roller shades, aluminum blinds and shutters are not available online to quote or place as orders, you will need to contact customer service to for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 3:00 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee (except verticals) will be added for all delivery orders.
- A \$10 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$8 per blind fee.
- For Vertical Blinds, a \$14 per blind handling fee will be added for all delivery orders.
- For Vertical Blinds, a \$16 per blind handling fee will be added to drop ship orders in lieu of the \$14 per blind fee.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including width or length for verticals or valances that are not ordered spliced) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

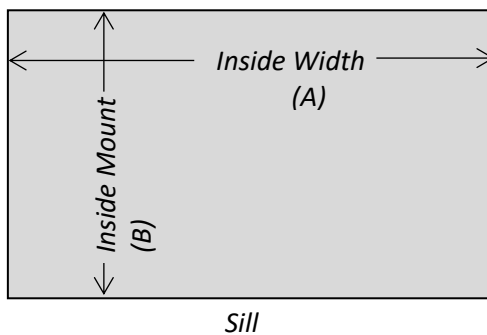
Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).
 B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

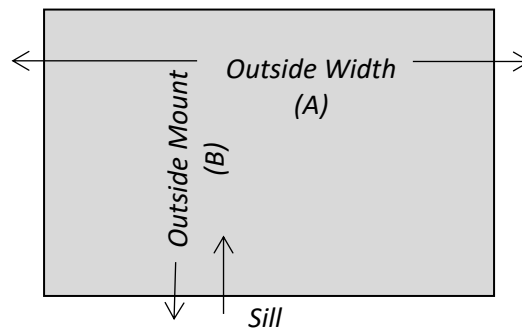
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

CACO will not make any deductions for measurements submitted as outside mount.



Styles & Features

Flat Fold (standard)



- Mounted on 1 1/2" x 3/4" wood headrail.
- Includes 6" front valance
- Minimums: Width - 12" Height - 24"
- Maximums: Width - 96" Height - 120"

Waterfall(N/C option)



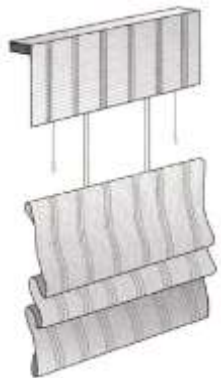
- Mounted on 1 1/2" x 3/4" wood headrail.
- 4" back valance
- Controls hidden behind shade
- Not available in Top Down/Bottom up
- Minimums: Width 12" Height - 24"
- Maximums: Width - 96" Height - 120"

Hobbled



- Mounted on 1 1/2" x 3/4" wood headrail.
- Includes 6" valance
- Hobble Shade retains Flat Fold Pleats in lowered position
- Minimums: Width 12" Height - 24"
- Maximums: Width - 96" Height - 96"

Top Down/Bottom Up



- Flat Fold style only
- Mounted on 1 1/2" x 3/4" wood headrail.
- Includes 6" front valance
- Not available with Loop control or 2-on-1 headrail
- Minimum width 18"
- Maximum size 72"x72"

Cordless



- Available in Flat Fold or Waterfall, not available in Top-down/Bottom-up, Loop Control or Hobbled Shade.
- Mounted on 1 1/2" x 3/4" wood headrail.
- Minimums: Width 24" Height - 24"
- Maximums: Width - 96" Height - 96"

Dual Shade

- Available in Flat Fold and Waterfall shades only, not available in Top-down/Bottom-up, Loop Control or Hobbled Shade
- Dual shade only available with liner options as back shade.
- Choose from Privacy, Blackout liners
- Back shade length is 1/2" shorter than front shade
- Mounted on a 2 1/2" x 3/4" wood headrail.
- Cord Position: R/L Right cord lock operates front shade, Left cord lock operates back shade, also can be R/R, L/L or L/R.



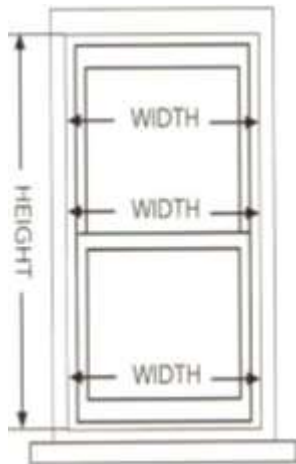
Designer Natural Woven Wood Shades

Measuring and Headrail options

Measuring Instructions

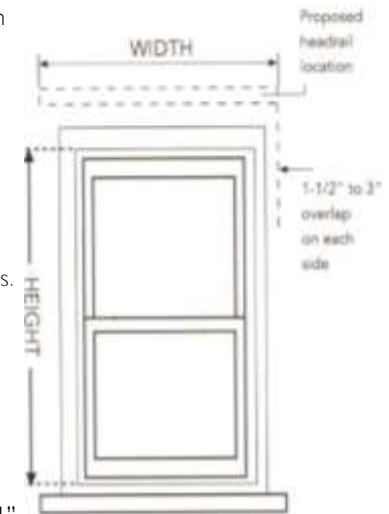
Inside Mount

- Measure inside width across at the top, middle and bottom of the window. Use the narrowest measurement when ordering. The factory will take a 1/4" deduction from each side for operational clearance (1/2" total).
- Measure inside height at the top and bottom. No deductions are taken from length measurements.
- L-Shaped bracket will be provided for installation.
- Note: Finished shade length may not be exactly as specified if exact dimension falls in the middle of a wide slat. Length tolerance of +/- 1"



Outside Mount

- Measure exact finished width of shade. It is recommended that 3" be added to shade width for standard overlap.
- Measure exact finished length of shade. It is recommended that 1" - 1 1/2" be added to shade length for a standard shade.
- No deductions are taken for outside mount measurements.
- Side returns included.
- Valance width will be approximately 1" wider than ordered width.
- Note: Finished shade length may not be exactly as specified if exact dimension falls in the middle of a wide slat. Length tolerance of +/- 1"



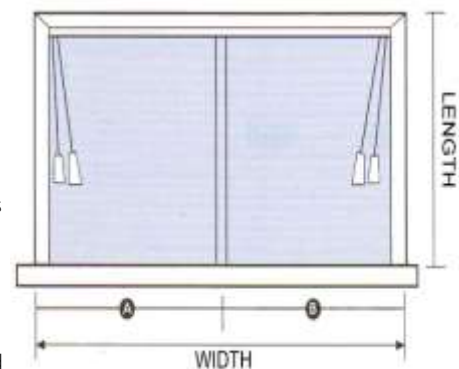
Two Shades on Headrail

Shades can be mounted on one headrail for an additional surcharge.

- Flat Fold and Waterfall Styles only
- Not available with Top-down/Bottom-up or Hobble
- Charged as individual shades
- Shades ordered with Loop control will require 2 Loop mechanisms and must be ordered on opposite ends. (L/L, L/R, R/R, cannot be ordered R/L)
- Minimum width 24"
- Maximum shade size 102"
- Valance maximum width without railroading is 96"

Measuring 2 on 1 Headrail:

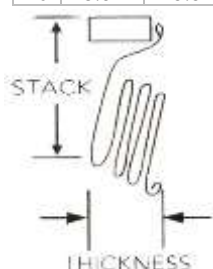
- Measure width of area shade is to cover
- Factory will allow a minimum of 1/2" between shades for Operating clearance.
- Total width of all shades must equal total headrail width.
- Measure length using standard inside/outside mount procedures
- For patio doors, measure length to within 1" of the floor from top of shade
- Cords should be on outside edges of shades.
- Wall installation is recommended



Stacking Dimensions

- All shades pulled-up stack to an average of 8"-10"
- Thickness of stack varies with different material weave.

Stacking Chart				
	Flat Fold & Waterfall		Hobbled	
	Approx. Height	Approx. Thickness	Approx. Height	Approx. Thickness
24"	7.5"	1.5"	8.5"	2.5"
48"	7.5"	2.5"	8.5"	3"
72"	7.5"	3.5"	8.5"	3.5"
96"	8"	4.5"	9"	4.5"
120"	8.5"	5.5"	9.5"	5.5"



*Stacking averages. Actual height may vary approx. +/-1"

Headrail Options

Headrail Dimensions	Headrail Dimensions		Minimum Depth Requirements			Profile
	Depth	Height	Depth	Flush Mount	Outside mount	
Standard Headrail Top-down, Bottom-up Cordless Motorization	1 1/2"	3/4"	1 1/2"	3"	2" of Flat Surface	
Std. Headrail Upend*	3/4"	1 1/2"	3/4"			
Slim Loop Control	1 1/2"	3/4"	1 1/2"	2 1/2"	2" of Flat Surface	
Standard Loop Control	2 1/2"	3/4"	2 1/2"	3 1/2"	2" of Flat Surface	
Dual Shade	2 1/2"	3/4"	2 1/2"	3 1/2"	2" of Flat Surface	

* Up ended Headrail not available on Cordless, Dual Shade, Loop Control or Motorization

Designer Natural Woven Wood Shades

Features and Surcharges

Standard Features

- Flat Fold or Waterfall are standard – other styles require surcharge
- Left or Right control positions
- Color Coordinated Cord & Wooden Tassel
- **6" Standard Valance for Flat Fold**
- Valance side returns on outside mount only
- Swivel Cord Lock & Guided Pulley

No Charge Options

- Cord Position
- Hold down clips
- Extension Brackets
- Up ended Headrail
- Returns on outside mount shades. Returns are made to the side of the front or back valance. Square, camel colored Velcro will be provided to attach returns
- Optional Regular side returns for inside mount shades

Surcharges

- Edge Banding
 - Available in 1/2" or 1 1/2" widths
 - Mitered corners for 1.5" edge banding
 - Color coordinated thread
 - Fabric sewn on left/right/bottom of shade body, except
 - Flat Fold valance or Cordless shades are left/right only

1/2" Fabric Edge Banding:

Length	36"	48"	60"	72"	84"	96"	108"	120"
	54	61	69	77	85	97	107	116

1 1/2" Fabric Edge Banding (Mitered):

Length	36"	48"	60"	72"	84"	96"	108"	120"
	111	127	145	162	184	211	237	260

Edge Banding Colors	
Color	Number
White	001
Oyster	002
Navy	007
Caramel	048
Chocolate	033
Silver	039
Warm Gray	043
Vanilla	006

- Top Down/Bottom up net surcharge \$30 per shade
- Hobbled Shade, Liner and Edge Banding subject to 30% surcharge
- Tile Cutouts \$8 surcharge per cut, must provide sketch with exact measurements for "in" and "up"

Loop Chain Control

- Not available with Top-down/Bottom-up, Dual Shade, Cordless or Motorization.
- 2 Wood headrail widths 1 1/2" or 2 1/2" (based on shade size):
 - 1 1/2" width Slim Loop Control Headrail will be used on shades up 72" x 72" except for patterns B2264, B2265, B3311 & B3312, where the maximum size is 60" X 60". This is an estimate and can vary based on pattern selected or shade size.
 - 2 1/2" width Standard Loop Control Headrail will be used on shades larger than 72" x 72" except for patterns B2264, B2265, B3311 & B3312, where the minimum size is 60" X 60". This is an estimate and can vary based on pattern selected or shade size.
- Only available in cord loop, not PVC loop
- Loop control cord available in Stainless or Bronze chain
- Tension device
- Minimum Width 24"
- Maximum Height 120"

Loop Chain Control

Width to:		24"	36"	48"	60"	72"	84"	96"
Length to:	36"	124	136	157	175	188	217	230
	60"	127	138	160	178	192	220	232
	72"	130	143	162	180	196	225	236
	90"	132	145	164	183	198	227	238
	120"	135	148	169	186	201	230	241

Cordless Control

- Available in Waterfall and Flat fold styles
- Wood headrail 1 1/2" width
- Not available in Top-down/Bottom-up, Loop Control or Hobbled Shade

Cordless		Width	24"	36"	48"	60"	72"	84"	96"
Flat fold or Waterfall			111	131	149	208	241	266	274

Motorization

- Available in Waterfall, Flat fold styles
- Wood headrail 1 1/2" width same as a standard shade so installation will be simple.
- Not available in Top-down/Bottom-up, Loop Control or Hobbled Shade
- Motor has built-in rechargeable lithium battery, using charger DC264 (1.1 Nm motor) to recharge
- The average motor charge will last about six months with everyday use.
- White control can operate up to 15 shades
- Designate left or right for charging lead to accommodate power source.
- Shades will be programmed before shipping, so notes will need to be made on order form to designate what shades will be assigned to which channel(s).



Automate Motorization Price	
Automate 1.1 Nm Li-ion	
12V Motor	\$179 Net
Wall Charger 12V	\$25 Net
Paradigm 15 Channel	
Remote	\$48Net
Pulse Hub	\$166Net
Solar Panel	\$32 Net

Motorization Limitations for Dynasty Patterns		72" DROP (Max. Width)		96" DROP (Max. Width)	
Chart	Pattern Name	Without Lining	With lining	Without Lining	With lining
1	Beijin – Smoke / Storm	96"	84"	78"	60"
1	Cortina – Latte / Shale	96"	84"	78"	60"
1	Yunnan – Cloud / Stone	96"	84"	78"	60"
2	Lhasa – Noir / White Sand	90"	72"	66"	54"
2	Meteor – Leaf / Shadow / Snow	96"	96"	96"	72"
2	Ningxia – Graystone / Taupe / White	96"	90"	90"	66"
2	Prarie – Taupe / Snow	96"	84"	78"	60"
2	Techno – Cinder / Haze	96"	84"	78"	60"
3	Hampton – Bisque / Natural / Slate	96"	96"	96"	78"
3	Tibet – Flax / Sterling	96"	96"	96"	96"
4	Chelsea – Sand / Stone	96"	96"	96"	96"
4	Havana – Café / Hemp / Pearl / Silver	96"	96"	96"	96"
4	Sand Dune – Gray / Marble / Taupe / White	96"	96"	96"	96"
4	Seawave – Bark / Mushroom / Slate	96"	96"	96"	84"
5	Classic Braid – Chestnut / Natural / Silver	96"	96"	96"	96"
5	Comoros – Natural / Pale Gray	96"	96"	96"	96"
5	Crosswave – Sand / Sandal	96"	96"	96"	96"
5	Senegal – Dune / Ivory / Toast / Silver	96"	96"	96"	96"

Motorization Limitations for Gallery Patterns		72" DROP (Max. Width)		96" DROP (Max. Width)	
Chart	Pattern Name	Without Lining (Max. Width)	With lining (Max. Width)	Without Lining (Max. Width)	With lining (Max. Width)
1	Argos	96"	84"	72"	60"
1	Bromley**	96"	72"	72"	60"
1	Warwick – Camel**	96"	72"	72"	60"
1	Zagoli - Sienna	84"	72"	60"	60"
1	Zagoli – Sable**	84"	72"	60"	60"
1	Kara - Snow **	96"	96"	96"	96"
2	Aris - Wheat	96"	96"	96"	84"
2	Avia – Ivory**	96"	72"	72"	60"
2	Bamboo - Harvest	96"	72"	72"	60"
2	Bamboo - Rustique**	96"	72"	72"	60"
2	Bedford – Chestnut** / Camel**	96"	72"	72"	60"
2	Clayton – Dawn** / Dusk** / Forest**	96"	96"	84"	72"
2	Edessa - Cream	96"	96"	96"	84"
2	Kyoto - Slate / Frost	96"	96"	96"	84"
2	Measbi – Natural**	96"	96"	84"	72"
2	Measbi - White	96"	96"	84"	72"
2	Norfolk – Dawn**	96"	96"	84"	72"
2	Osaka White**	96"	96"	96"	96"
3	Coral – Fawn** / Dawn**	96"	96"	84"	72"
3	Isamu – Dusk** / White**	96"	96"	96"	72"
3	Odene – White**	96"	96"	96"	72"
4	Avedon	96"	96"	96"	96"
4	Lulea Snow	96"	96"	96"	96"
4	Mogu – Snow**	96"	96"	96"	96"
5	Amour Mist**	84"	72"	72"	60"
5	Amour Wheat	84"	72"	72"	60"
5	Bengali - Sand	96"	96"	96"	96"
5	Boras – Ginger**	96"	96"	96"	96"
5	Boras - Snow	96"	96"	96"	96"
5	Goya - Dawn / Wheat	96"	96"	96"	96"
5	Goya – Dusk**	96"	96"	96"	96"
5	Serenity - Mist	96"	96"	96"	96"
5	Srilanka – Dusk** / White**	96"	96"	96"	84"
5	Vassa – Ocher** / Heather**	96"	96"	96"	96"

Pattern Identification

Gallery Patterns			
Chart Listed on Samples	Pattern Number	Pattern Name	Roman Shade Price Chart
1	MB01	Argos	1
1	MB20	Bromley**	1
1	B2121	Warwick Camel**	1
1	AG80	Zagoli Sienna	1
1	AG81	Zagoli Sable**	1
1	P132	Kara Snow**	1
2	B780	Aris Wheat	2
2	BZ00	Avia Ivory**	2
2	B2264	Bamboo Harvest	2
2	B2265	Bamboo Rustique**	2
2	BS31	Bedford Chestnut**	2
2	BS30	Bedford Camel**	2
2	MB60	Clayton Dawn**	2
2	MB61	Clayton Dusk**	2
2	MB62	Clayton Forest**	2
2	BD90	Edessa Cream	2
2	B2266	Kyoto Slate	2
2	B2268	Kyoto Frost	2
2	B2252	Mesabi Natural**	2
2	B2253	Mesabi White	2
2	B2212	Norfolk Dawn**	2
2	B2259	Osaka White**	2
3	B2323	Coral Fawn**	3
3	BB202	Isamu Dusk**	3
3	B2203	Isamu White**	3
3	B2303	Odene White**	3
4	NV350	Avedon	4
4	BJ2403	Lulea Snow	4
4	NV200	Mogu Snow**	4
5	BJ2526	Amour Mist**	5
5	BJ2525	Amour Wheat	5
5	BJ240	Bengali Sand	5
5	J2513	Boras Ginger**	5
5	J2514	Boras Snow	5
5	M010	Goya Dawn	5
5	M020	Goya Dusk**	5
5	M050	Goya Wheat	5
5	J2523	Serenity Mist	5
5	J280	SriLanka Dusk**	5
5	J270	SriLanka Dawn White**	5
5	J2521	Vassa Ocher**	5
5	J2522	Vassa Heather**	5
5	P121	Barents Seashell**	5
5	P122	Barents Ivory**	5

Dynasty Patterns			
Chart Listed on Samples	Pattern Number	Pattern Name	Roman Shade Price Chart
1	B3205	Beijin Smoke	6
1	B3206	Beijin Storm	6
1	B3201	Cortina Latte	6
1	B3202	Cortina Shale	6
1	B3211	Yunnan Cloud	6
1	B3212	Yunnan Stone	6
2	B3311	Lhasa Noir	7
2	B3312	Lhasa White Sand	7
2	B3322	Meteor Leaf	7
2	B3321	Meteor Shadow	7
2	B3323	Meteor Snow	7
2	B3353	Ningxia Graystone	7
2	B3352	Ningxia Taupe	7
2	B3351	Ningxia White	7
2	B3341	Prarie Taupe	7
2	B3342	Prarie Snow	7
2	B3332	Techno Cinder	7
2	B3331	Techno Haze*	7
3	BJ3406	Hampton Bisque	8
3	BJ3405	Hampton Natural	8
3	BJ3407	Hampton Slate	8
3	BJ3416	Tibet Flax	8
3	BJ3415	Tibet Sterling	8
4	BP3506	Chelsea Sand	9
4	BP3505	Chelsea Stone	9
4	J3517	Havana Café	9
4	J3515	Havana Hemp	9
4	J3516	Havana Pearl	9
4	J3518	Havana Silver	9
4	BP3504	Sand Dune Gray	9
4	BP3501	Sand Dune Marble	9
4	BP3503	Sand Dune Taupe	9
4	BP3502	Sand Dune White	9
4	BP3511	Seawave Bark	9
4	BP3512	Seawave Mushroom	9
4	BP3513	Seawave Slate	9
5	BJ3613	Classic Braid Chestnut	10
5	BJ3611	Classic Braid Natural	10
5	BJ3612	Classic Braid Silver	10
5	J3608	Comoros Natural	10
5	J3607	Comoros Pale Gray	10
5	J3602	Crosswave Sand	10
5	J3601	Crosswave Sandle	10
5	J3604	Senegal Dune	10
5	J3603	Senegal Ivory	10
5	J3606	Senegal Silver	10
5	J3605	Senegal Toast	10

** Effective 10/5 patterns are discontinued. Patterns will be available until all inventory is sold.

Shade option and limitation charts

Shade Style Options All Patterns		Styles			Upgrades									
		Flat Fold	Waterfall	Hobbled	1/2" Edge Binding	2 1/2" Edge Binding	Motorization	Cordless	Dual Shade Upgrade	Loop Control	TD/BU Shade	Privacy Liner	Blackout Liner	2-on-1 Headrail
Styles	Flat Fold	Y			Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
	Waterfall		Y		Y	Y	Y	Y	Y	Y	N	Y	Y	Y
	Hobbled			Y	Y	Y	N	N	N	Y	N	Y	Y	N
Upgrades	1/2" Edge Binding	Y	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y
	1 1/2" Edge Binding	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y	Y
	Dual Shade Upgrade	Y	Y	N	Y	Y	N	N	Y	N	N	Y	Y	Y
	Cordless	Y	Y	N	Y	Y	N	Y	N	N	N	Y	Y	Y
	Loop Control	Y	Y	Y	Y	Y	N	N	N	Y	N	Y	Y	Y
	TD/BU Shade	Y	N	N	Y	Y	N	N	N	N	Y	Y	Y	N
	Privacy Liner	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	Y
	Blackout Liner	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	Y	Y
	2-on-1 Headrail	Y	Y	N	Y	Y	Y	Y	N	Y*	N	Y	Y	Y
Cord Position	Cord Position	Y	Y	Y	Y	Y	N	N	N	Y	Y	Y	Y	N
	Ext. Bracket	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
	Up Ended Headrail	Y	Y	Y	Y	Y	N	N	N	N	N	Y	Y	N
	Hold Down Clips	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	Y	Y	Y

*2-on-1 shades ordered with Loop Control must be ordered with controls on opposite ends of each other (L/L, L/R, R/R only)

Shade Limitations ¹		Minimum Width	Maximum Width	Minimum Height	Maximum Height
Styles	Flat Fold	12"	96"	24"	120"
	Waterfall	12"	96"	24"	120"
	Hobbled	12"	96"	24"	96"
Upgrades	1/2" Edge Binding	12"	96"	24"	120"
	1 1/2" Edge Binding	12"	96"	24"	120"
	Fabric Valance	12"	96"	24"	120"
	Dual Shade Upgrade	12"	96"	24"	120"
	Motorization	24"	¹ Ref. Motorization limit chart	36"	¹ Ref. Motorization limit chart
	Cordless	24"	96"	24"	96"
	Loop Control	24"	96"	24"	96"
	TD/BU Shade	18"	72"	24"	72"
	Privacy Liner	12"	96"	24"	120"
	Blackout Liner	12"	96"	24"	120"
	2-on-1 Headrail	24"	96"	24"	120"

Gallery Patterns Price Charts

Chart 1

Argos Kara*	Bromley* Warwick*			Zagoli**						
	Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to:	36"	209	243	276	311	352	431	549	633	808
	42"	213	248	281	318	362	441	562	648	825
	48"	216	253	287	327	370	452	575	663	843
	54"	243	285	325	368	417	511	645	744	933
	60"	248	290	331	376	426	521	658	758	951
	66"	255	301	342	388	435	533	671	774	968
	72"	277	327	375	426	478	585	734	848	1053
	78"	281	332	381	434	486	595	747	863	1070
	84"	285	337	386	441	494	607	760	878	1087
	90"	312	369	423	483	542	665	828	958	1178
	96"	316	375	431	490	550	676	842	973	1195
	102"	320	380	437	497	559	687	854	988	1212
	108"	341	407	469	536	602	740	918	1062	1296
	114"	345	412	475	543	611	750	930	1077	1313
	120"	350	417	482	550	619	761	943	1092	1331

Chart 2

Aris Edessa	Avia*		Bamboo** Mesabi**		Bedford* Norfolk		Clayton* Osaka			
	Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to:	36"	221	259	293	333	375	457	583	672	852
	42"	227	265	302	342	386	472	599	692	876
	48"	232	273	310	352	397	486	617	712	898
	54"	260	306	350	397	447	548	690	797	995
	60"	265	313	358	407	459	563	707	817	1019
	66"	274	322	369	419	471	577	725	837	1040
	72"	297	351	404	459	516	634	793	917	1131
	78"	302	357	412	470	528	648	810	936	1155
	84"	308	365	420	480	539	663	827	956	1177
	90"	335	400	459	524	590	725	900	1041	1273
	96"	341	406	468	535	600	740	918	1061	1297
	102"	346	413	477	545	613	753	934	1082	1319
	108"	369	441	511	585	658	810	1002	1161	1410
	114"	376	448	519	594	670	824	1020	1181	1433
	120"	381	456	528	604	681	839	1037	1201	1456

Chart 3

Coral*	Isamu*		Odene*							
	Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to:	36"	241	280	318	369	413	508	640	739	927
	42"	250	290	332	385	432	530	666	769	962
	48"	259	302	344	402	448	551	693	801	999
	54"	294	343	392	447	501	616	768	887	1097
	60"	303	355	407	462	518	638	795	919	1132
	66"	312	366	419	479	537	660	822	950	1167
	72"	335	393	454	517	582	717	890	1029	1258
	78"	343	406	467	534	598	739	917	1060	1293
	84"	353	416	481	549	617	761	943	1091	1330
	90"	381	451	520	595	670	825	1018	1177	1427
	96"	390	462	535	611	687	847	1044	1209	1463
	102"	400	473	547	626	705	869	1071	1240	1498
	108"	421	503	582	666	750	926	1138	1318	1588
	114"	432	513	594	681	767	948	1165	1349	1623
	120"	440	523	609	697	786	970	1192	1381	1659

Chart 4

Avedon	Lulea		Mogu*							
	Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to:	36"	258	299	339	386	433	530	667	769	961
	42"	269	313	357	408	456	560	703	813	1009
	48"	281	329	376	430	481	591	741	854	1059
	54"	308	361	412	471	528	648	806	931	1146
	60"	319	376	431	492	551	678	844	974	1194
	66"	332	390	448	514	576	709	880	1016	1242
	72"	352	415	479	548	615	757	938	1085	1321
	78"	364	431	496	569	640	788	975	1128	1370
	84"	376	445	515	590	664	819	1011	1170	1418
	90"	403	478	551	632	711	876	1078	1246	1505
	96"	415	492	570	653	735	905	1114	1290	1554
	102"	427	508	588	675	760	935	1152	1333	1603
	108"	446	533	617	710	798	985	1209	1401	1681
	114"	459	547	636	730	823	1015	1245	1443	1729
	120"	471	562	653	751	847	1046	1282	1486	1779

Chart 5

Amour** Goya**	Barents* Serenity		Bengali Srilanka*		Boras** Vassa*					
	Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to:	36"	280	328	375	427	478	587	735	848	1052
	42"	295	345	396	453	508	623	779	899	1110
	48"	310	364	418	479	537	660	823	951	1168
	54"	340	401	459	525	590	725	899	1039	1269
	60"	355	418	482	551	619	762	943	1091	1328
	66"	369	437	505	577	649	799	988	1142	1386
	72"	392	466	538	618	694	856	1056	1222	1477
	78"	407	484	560	644	724	893	1100	1273	1537
	84"	421	503	583	670	753	929	1143	1325	1595
	90"	452	538	623	717	806	995	1221	1413	1695
	96"	467	557	646	743	835	1031	1265	1465	1754
	102"	481	575	668	768	866	1069	1309	1516	1813
	108"	505	603	701	808	911	1125	1378	1595	1903
	114"	518	621	724	833	940	1162	1421	1647	1962
	120"	534	641	746	859	970	1199	1466	1698	2022

Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details

* Effective 10/5 patterns are discontinued. Patterns will be available until all inventory is sold.

** Effective 10/5 some color styles of this pattern have been discontinued. Please review page 29 for details. Discontinued patterns will be available until all inventory is sold.

Dynasty Patterns Shade Price Charts

Chart 6

Beinith		Cortina			Yunnan				
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	242	283	320	363	406	495	625	720	906
42"	251	294	334	378	422	517	651	750	941
48"	260	305	346	392	440	539	677	780	975
54"	286	337	383	436	487	596	745	858	1064
60"	295	348	396	451	505	618	770	890	1099
66"	304	358	409	466	521	640	796	920	1133
72"	324	383	440	501	562	690	857	990	1213
78"	333	393	453	516	580	712	883	1021	1247
84"	341	405	466	531	596	732	908	1051	1282
90"	368	437	504	574	644	792	976	1129	1371
96"	377	447	516	589	661	814	1002	1159	1407
102"	385	458	529	604	678	834	1029	1189	1441
108"	406	484	559	640	719	885	1089	1260	1521
114"	414	494	572	654	736	906	1114	1290	1555
120"	422	506	585	670	753	928	1140	1319	1590

Chart 7

Lhasa		Meteor			Ningxia		Prarie		Techno	
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"	
Length to: 36"	276	319	364	413	461	568	711	820	1022	
42"	287	334	381	434	485	596	746	860	1069	
48"	300	349	398	454	508	625	781	901	1114	
54"	331	385	441	503	562	692	859	993	1216	
60"	342	401	458	522	586	721	894	1033	1264	
66"	353	415	477	543	610	750	929	1074	1310	
72"	377	444	511	584	655	809	999	1156	1404	
78"	388	458	529	604	679	838	1033	1196	1449	
84"	401	473	546	624	701	867	1069	1237	1497	
90"	432	510	589	674	756	933	1147	1328	1599	
96"	443	524	607	694	780	962	1181	1368	1646	
102"	454	540	623	715	803	992	1216	1409	1692	
108"	478	569	659	755	850	1051	1286	1490	1785	
114"	489	583	676	776	873	1079	1320	1531	1831	
120"	501	597	693	796	897	1108	1357	1572	1879	

Chart 8

Hampton		Tibet							
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	290	338	385	440	491	603	754	869	1076
42"	306	356	408	466	520	640	798	921	1135
48"	319	375	430	491	550	677	843	972	1194
54"	351	412	472	540	606	744	920	1062	1296
60"	366	431	494	565	634	780	963	1113	1354
66"	381	448	516	591	663	817	1007	1165	1413
72"	404	478	550	632	710	873	1076	1244	1504
78"	418	495	573	657	739	911	1121	1296	1564
84"	434	514	594	683	768	948	1164	1347	1622
90"	464	551	638	731	823	1014	1242	1438	1724
96"	479	570	660	757	852	1051	1286	1489	1783
102"	493	588	681	783	882	1087	1331	1541	1842
108"	516	617	716	823	927	1144	1399	1620	1932
114"	531	636	739	849	957	1181	1443	1672	1991
120"	546	653	760	874	986	1217	1487	1723	2051

Chart 9

Chelsea		Havana			Sand Dune			Seawave		
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"	
Length to: 36"	311	365	417	477	534	657	817	942	1159	
42"	331	388	445	510	572	703	873	1009	1235	
48"	350	412	474	543	610	751	930	1076	1311	
54"	381	449	517	593	665	819	1009	1167	1414	
60"	401	473	546	626	703	867	1066	1234	1490	
66"	419	496	575	660	742	915	1125	1301	1567	
72"	443	526	610	700	789	972	1194	1382	1659	
78"	461	550	639	734	826	1021	1251	1448	1736	
84"	481	574	666	767	864	1067	1308	1515	1812	
90"	513	612	711	817	920	1135	1387	1607	1916	
96"	531	636	740	850	958	1183	1445	1674	1992	
102"	550	659	767	883	996	1231	1502	1741	2067	
108"	574	689	802	924	1043	1289	1572	1822	2161	
114"	593	713	830	957	1080	1337	1628	1888	2237	
120"	612	736	859	990	1119	1384	1685	1955	2313	

Chart 10

Classic Braid		Comoros			Crosswave			Senegal	
Width	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	378	446	515	591	665	820	1012	1173	1421
42"	405	480	556	639	719	887	1095	1267	1529
48"	432	514	596	686	773	955	1175	1362	1638
54"	471	562	652	751	846	1044	1280	1483	1775
60"	499	595	693	798	899	1111	1362	1577	1883
66"	525	629	734	846	954	1179	1442	1672	1991
72"	557	670	781	901	1018	1259	1538	1783	2118
78"	585	703	822	949	1072	1327	1619	1878	2226
84"	612	737	863	996	1126	1394	1700	1972	2335
90"	651	786	919	1060	1199	1483	1805	2094	2472
96"	678	820	959	1107	1252	1550	1886	2189	2580
102"	705	853	1000	1155	1306	1618	1966	2284	2688
108"	737	893	1049	1210	1370	1697	2062	2395	2815
114"	764	927	1088	1258	1423	1765	2143	2490	2924
120"	792	960	1129	1305	1477	1832	2224	2583	3032

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details

Designer Natural Woven Wood Shades

Dual Shade and Liners

Dual Shade Liners

- Dual Shade Liner operates independently from primary shade.
- Dual Shade Liner surcharge is added to the price of the shade
- Only Available in Flat Fold and Waterfall Styles.
- Back shade will be 1/2" shorter than front shade.
- Privacy Liner: Allows sunlight to filter through.
- Blackout Liner: Opaque room darkening liner with exterior off-white lining.
- Liner material have horizontal seam pockets for easy folding
- Standard design for shades is with the liner color facing interior and white facing the exterior or street. Shades can be ordered in reverse but need to be requested with the color facing the street.

Dual Shade Privacy Liner

2294P-White 2290P-Cream 2291P-Teak
2277P-Natural 2273P-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	134	147	159	173	206	253	281	307	333
42"	137	150	163	178	213	260	290	317	345
48"	139	153	166	183	219	268	300	330	357
54"	144	158	172	187	226	277	309	339	370
60"	146	161	175	194	232	283	318	350	383
66"	149	164	179	199	238	291	328	361	397
72"	151	169	184	203	245	300	337	372	411
78"	201	220	239	263	350	425	473	521	568
84"	204	225	245	268	359	435	486	535	583
90"	207	229	250	274	367	445	497	549	599
96"	211	232	254	280	375	455	511	563	616
102"	214	237	260	285	384	466	522	577	632
108"	216	241	265	291	391	475	535	591	654
114"	220	245	269	298	400	486	547	606	676
120"	225	250	276	304	407	495	559	624	697

Dual Shade Blackout Liner

2294BO-White 2290BO-Cream 2291BO-Teak
2277BO-Natural 2273BO-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	149	165	180	199	233	285	319	353	385
42"	153	171	186	206	242	298	335	370	405
48"	159	176	194	214	252	310	349	386	423
54"	163	182	201	222	261	322	363	403	442
60"	169	186	209	230	272	334	378	419	461
66"	173	194	213	237	281	345	391	437	481
72"	176	199	220	245	290	357	406	453	499
78"	231	258	283	313	408	497	562	624	686
84"	237	264	291	323	419	513	580	645	710
90"	241	271	300	333	433	528	598	666	734
96"	247	278	308	340	444	544	616	687	758
102"	252	283	314	350	457	559	634	709	781
108"	256	289	323	359	469	574	653	729	805
114"	263	297	331	368	481	589	671	751	830
120"	267	303	338	377	493	604	689	773	855

Privacy & Blackout Liners

- Lining is attached to the back of the shade.
- Liner surcharge is added to the price of the shade
- Privacy Liner: Allows sunlight to filter through.
- Blackout Liner: Opaque room darkening liner with exterior off white lining.
- Standard design for shades is with the liner color facing interior and white back facing the exterior or street. Shades can be ordered in reverse but need to be requested with the color facing the street.
- Lining is subject to wrinkling.
- 30% Surcharge for Hobbled Shade Liner.

Privacy Liner

2294P-White 2290P-Cream 2291P-Teak
2277P-Natural 2273P-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	46	52	57	63	79	105	119	134	148
42"	50	55	63	69	88	114	131	147	162
48"	54	61	68	76	95	124	143	160	177
54"	56	63	72	80	103	133	152	173	192
60"	61	68	77	85	109	143	163	185	206
66"	63	72	81	93	118	151	175	199	222
72"	67	76	88	98	125	161	186	211	237
78"	91	104	117	130	176	225	256	289	322
84"	94	108	123	136	185	234	269	305	340
90"	98	112	129	144	196	246	283	320	358
96"	102	118	134	150	204	256	297	336	376
102"	105	123	139	157	213	268	311	353	393
108"	108	127	145	163	222	280	324	368	412
114"	112	132	150	170	232	291	338	384	431
120"	117	136	157	176	240	304	352	401	447

Blackout Liner

2294BO-White 2290BO-Cream 2291BO-Teak
2277BO-Natural 2273BO-Gray

Width to:	24"	30"	36"	42"	48"	60"	72'	84"	96"
Length to: 36"	55	63	71	79	98	127	146	164	184
42"	59	70	78	88	107	139	161	182	203
48"	63	75	83	96	117	151	175	200	224
54"	69	80	92	103	127	164	190	215	242
60"	72	85	97	110	136	176	205	233	263
66"	78	93	104	118	146	188	219	251	281
72"	81	97	110	126	157	201	234	267	301
78"	106	124	143	160	214	272	314	358	401
84"	110	130	149	169	227	285	333	378	423
90"	116	135	157	176	238	301	350	400	447
96"	122	143	163	185	250	316	367	418	470
102"	125	148	172	194	261	331	385	440	493
108"	131	153	178	202	273	345	403	459	517
114"	135	160	185	211	284	359	419	481	541
120"	139	165	192	219	297	375	438	501	564

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details

Designer Natural Woven Wood Shades

Special Notes and Ordering Instructions

Material and Characteristics

- Designer Natural Shades are an aesthetic collection of natural woods, bamboos, jutes, grasses and reeds harvested from nature.
- Each season's harvests are a celebration of unique textures, colors and striations that develop in nature.
- Natural materials are subject to variances in color, grain, texture and warpage that are inherent qualities in all-natural fibers.
- These variances are not manufacturing defects. The beauty of Designer Natural Shades lies in the distinctive irregularities of the slats and reeds.

Color Variations

- Even though rigid quality standards are maintained, the factory cannot guarantee exact color matches in each of the collections.
- Variations in color are natural and will be especially visible in lighter colored fibers.
- Variations in color will occur and are not manufacturing defects.
- Over time, the color of Designer Natural Shades will soften in the sun, exposing the beauty in mild tones.
- To avoid color variations that may occur between dye lots, it is highly recommended that multiple shade orders of the same pattern be placed at one time. This will lower the possibility of color variation due to different paints and stains.
- CACO is not responsible for variances in color for orders of the same pattern ordered at different times.
- Availability of colors is subject to change without notice.

Stretching, Shrinking, Cracks

- Woven wood fabric can be affected by temperature and humidity changes, which can shrink the material.
- Shipping and handling may also cause a slight change in shade lengths.
- Note: Material stretching or shrinking may become more noticeable on inside mount shades where exact lengths are more critical.
- Bamboo matchsticks tend to stretch after installation.
- Finished edges of bamboo and large reeds may crack after cutting and assembly due to the inherent property of natural materials.
- Finished shade height may vary in exact dimension fails in the middle of a wide slat.
- Finished shade height may have a tolerance of + or - 1"

Ordering Process

Orders can only be accepted email or fax and submitted using the following order forms: Designer Natural Woven Wood Shade, or Hobbled Valance only. For your convenience, a copy is printed on the last pages of this book. You may also go to cacoinc.com and download a pdf on which your order may be entered, saved and emailed. When faxing it is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. Please fully complete the form, any omission of pertinent information will only delay your orders manufacturing time.

Changes

In the event that you wish to add to your original order, it is possible, as long as it is within 24 hours after the order was placed. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Addresses may not be changed after the 24 hours period.

Cancellations

Cancellations or changes require an immediate response and can only take within 24 hours of order submittal. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, no verbal requests can be accepted.

Shipping and Handling

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature. Please open examine products upon receipt and notify CACO of any damages or losses within one week of receipt. We will require that photos of any damage be emailed to customerservice@cacoinc.com.

Defective Merchandise

All manufacturing defects must be reported within one week of receipt of shades. We require photos prior to the return of defective shades prior to repair or replacement.

Repair or Alterations

If a repair or alteration is needed, please contact CACO for more details prior to return for repair. Repairs should be carefully packaged. Products mishandled or received in poor condition will be returned back to the customer.

Warranty, Care and Maintenance

We are proud to offer a three-year warranty for components and one year for products to our customers. Each shade undergoes careful inspection before being sent out to our customers. Under normal and proper use, three-year limited warranty applies such shades are free from defects due to faulty workmanship or materials. This warranty is not applicable to accidents, alteration, abuse, misuse, misapplication or failure to follow instructions or defects due to faulty installation. For claims covered during the warranty period, product will be replaced or repaired free of charge.

Natural conditions such as color variance and fading due to sun exposure, slats / reed warpage from high humidity, as well as stretching and shrinking of shades due to temperature and humidity, are excluded from the warranty. This warranty does not cover liability for loss, damage or injury, direct or consequential, arising out of the use or inability to use the product. Warranty does not cover labor on location, service calls, reinstallation or expenses involved in shipping, packaging and returning merchandise unless authorized.

Care and Maintenance

Woven wood shades are easy to maintain and are extremely durable. Raising and lowering shades periodically aids in reduction of dust accumulation. Or simply vacuum with a soft brush attachment. In high traffic areas, you may want to scotch guard your shades with 3M Scotch Guard spray for added stain protection. The functional lifetime of the operation hardware is far greater than normally needed.