



October 5, 2022

We wanted to inform all our customers about upcoming changes to one of our pattern groups in our woven wood program. In 2016 we added the Designer Natural Woven Wood line to our product offerings by introducing the Gallery Collection. We then increased our available patterns by adding the Dynasty Collection in 2019. While the Dynasty Collection is a much newer collection, our vendor has offered the Gallery Collection since 2009. Very few changes have been made to it since we added the Gallery Collection and the vendor is now looking to update the collection. *Please note that there will be no changes to the Dynasty Collection Sample book or patterns.*

Our vendor has notified us that effective 10/5 nearly 75% of the Gallery offerings will be discontinued. The remaining 16 active patterns are the bestselling of the collection and will continue to be available. Our vendor plans to add the active patterns to a large group of new patterns when the collection is relaunched sometime in the 2nd quarter of 2023. Once we have more information about the updated program, we will let you know.

See below for the full list of discontinued patterns:

Gallery Collection Discontinued Patterns								
Chart	Color	Pattern	Chart	Color	Pattern	Chart	Color	Pattern
1	AG81	Zagoli Sable	2	BZ00	Avia Ivory	4	P140	Laptev Lace
1	B2121	Warwick Camel	2	MB60	Clayton Dawn	4	P141	Laptev Sienna
1	B2142	Bombay Brick	2	MB61	Clayton Dusk	4	P142	Laptev Coal
1	MB20	Bromley	2	MB62	Clayton Forest	5	BJ210	Bengali grass
1	P130	Kara Wheat	2	P110	Bering Silver	5	BJ2526	Amour Mist
1	P131	Kara Slate	2	P111	Bering Gray	5	J2513	Boras Ginger
1	P132	Kara Snow	2	P112	Bering Khaki	5	J2521	Vaasa Ocher
2	B2212	Norfolk Dawn	3	B2303	Odene White	5	J2522	Vaasa Heather
2	B2232	Benalla Soil	3	B2323	Coral Fawn	5	J270	SriLanka Dawn
2	B2252	Mesabi Natural	3	B2323	Coral Fawn	5	J280	SriLanka Dusk
2	B2259	Osaka White	3	BB202	Isamu Dusk	5	M020	Goya dusk
2	B2265	Bamboo Rustique	3	BB204	Isamu White	5	M030	Goya Earth
2	BD91	Edessa Latte	3	JB601	Sumo Cocoa	5	P120	Barents Cornsilk
2	BS30	Bedford Camel	3	JB602	Sumo Ebony	5	P121	Barents Seashell
2	BS31	Bedford Chestnut	4	NV200	Mogu snow	5	P122	Barents Ivory

The remaining active patterns:

Gallery Collection Active Patterns								
Chart	Color	Pattern	Chart	Color	Pattern	Chart	Color	Pattern
1	MB01	Argos	2	B2266	Kyoto Slate	5	BJ2525	Amour Wheat
1	AG80	Zagoli Sienna	2	B2268	Kyoto Frost	5	BJ240	Bengali Sand
2	B780	Aris Wheat	2	B2253	Mesabi White	5	J2514	Boras Snow
2	B2264	Bamboo Harvest	4	NV350	Avedon	5	M010	Goya Dawn
2	BD90	Edessa Cream	4	BJ2403	Lulea Snow	5	M050	Goya Wheat
						5	J2523	Serenity Mist

Gallery Collection Promotions Effective 10/5

To help with the transition for the Gallery Collection, we will be providing both a clearance promotion for the discontinued patterns as well as a small promotion on the active patterns as well. Please note that due to our ordering schedule with our vendor, the following promotions are only available for the listed dates. All discounts are only available on the base price of the shade and do not include any surcharges or miscellaneous charges for options for system upgrades, liners, control options, motorization, etc. Additionally, the Dynasty Collection patterns will not be eligible for any promotions.

Discontinued Gallery Patterns Clearance Sale – 20% off (starting 10/5)

Any shades ordered with discontinued Gallery Collection patterns starting 10/5 will have a 20% discount applied to the shade base price only until all inventory is sold. We will closely monitor the out of stock patterns and as patterns sell out, they will be removed from ordering access and you will be updated on our weekly production emails. Additionally, if you place an order for a pattern that we have not been instructed is out of stock, we will inform you as soon as we are notified.

Gallery Active Pattern Sale – 10% off (10/5-10/27)

Any shades ordered with the 16 active Gallery Collection patterns will have a 10% discount applied to the shade base price only from 10/5-10/27. Please note this is a short-term discount and any orders placed before 10/5 or after 10/27 will not be eligible for the discount. Additionally, any quotes created during this time but placed as an order after 10/27 will not be eligible for the discount and will return to original pricing.

We thank you for your continued business and ask everyone to be patient as we work through this transition. If you have any questions or need more information, please contact customer service or your sales representative