



CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2022
Avalon Faux Wood Blinds

Version 4
8/8/22

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How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If your account has not been set up to access our online portal, please contact support@cacoinc.com to sign up. This access allows you to quote, order as well as make payments online. Please note roller shades, aluminum blinds and shutters are not available online to quote or place as orders, you will need to contact customer service to for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 3:00 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee (except verticals) will be added for all delivery orders.
- A \$10 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$8 per blind fee.
- For Vertical Blinds, a \$14 per blind handling fee will be added for all delivery orders.
- For Vertical Blinds, a \$16 per blind handling fee will be added to drop ship orders in lieu of the \$14 per blind fee.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including width or length for verticals or valances that are not ordered spliced) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

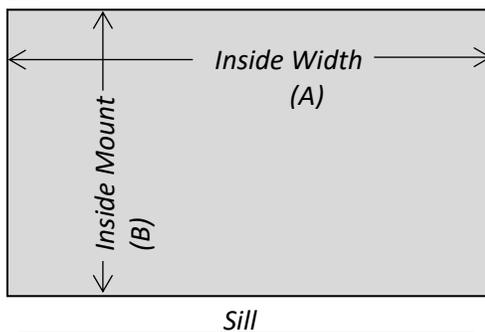
Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).
 B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

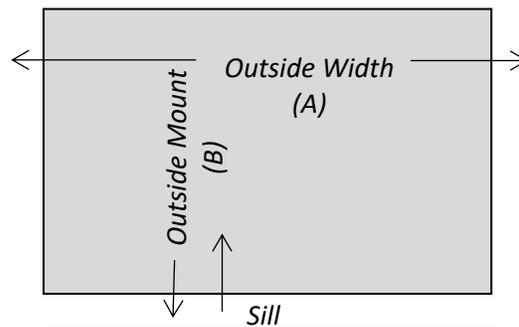
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

CACO will not make any deductions for measurements submitted as outside mount.



Avalon Faux Wood

2" Faux Wood - Whites

FW-01 Bright White		FW-02 Snow White						FW-03 Antique White					FW-04 Alabaster			
EFW-01 Embossed Bright White		EFW-02 Embossed Snow White						EFW-03 Embossed Antique White					EFW-04 Embossed Alabaster			
Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to: 30	93	103	109	122	131	147	155	168	181	203	234	245	258	298	337	
36	103	109	122	135	146	162	175	188	201	224	256	278	298	337	378	
42	108	122	135	146	152	175	190	204	214	240	276	301	327	364	405	
48	122	132	146	152	165	188	204	221	233	264	298	326	350	391	431	
54	130	143	152	165	179	203	221	233	256	282	318	349	378	416	455	
61	135	149	162	176	192	210	233	250	266	302	342	373	402	442	481	
66	146	155	175	190	204	228	247	265	286	338	363	397	429	465	507	
73	154	167	182	201	214	240	259	282	305	342	387	424	458	497	538	
78	162	176	194	209	225	256	279	298	326	362	408	443	479	528		
85	167	181	200	215	234	263	286	309	332	372	420	459	497			
90	171	188	204	223	239	266	294	318	338	381	435	476	516			
96	189	204	224	245	264	296	326	350	376	424	474	520				
102	196	211	235	256	276	309	337	364	392	442	495					
108	204	223	245	265	289	326	352	379	408	461						
114	210	233	258	279	299	337	368	398	424							
120	221	238	269	290	310	353	385	415	438							

2 1/2" Faux Wood***

FW-01 Bright White		FW-02 Snow White						FW-03 Antique White					FW-04 Alabaster			
Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to: 30	98	105	113	126	134	150	161	175	188	207	239	253	265	308	349	
36	105	113	126	143	149	167	179	194	206	231	264	284	308	349	387	
42	112	126	143	149	159	179	195	209	221	250	282	310	334	376	416	
48	126	135	149	159	170	194	209	226	238	274	308	333	360	402	442	
54	133	147	159	170	184	207	226	238	264	292	329	357	387	429	467	
61	143	152	167	180	197	218	238	256	276	311	353	384	415	457	495	
66	149	161	179	196	209	236	254	275	296	350	375	407	441	481	522	
73	160	171	189	206	221	250	266	292	312	353	400	437	474	511	553	
78	167	180	200	215	233	264	286	308	333	373	422	458	490	542		
85	171	188	205	223	239	272	296	316	342	382	432	475	511			
90	177	194	209	228	249	276	302	329	350	392	447	488	531			
96	195	209	231	253	274	305	333	360	386	437	485	537				
102	203	219	240	264	282	316	349	376	405	457	509					
108	209	228	253	275	298	333	362	390	422	478						
114	218	238	265	286	309	349	379	408	437							
120	226	247	278	299	318	363	398	428	453							

*Due to weight limitations, blinds in the shaded area right of the dashed line are recommended to be manufactured 2 or 3 blinds on 1 headrail. Blinds in this area will not be warranted if made as one blind. To price multiple blinds under one headrail, price * Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details. each blind separately and add together for total cost.
 ***2 1/2" available in cord fill only

Avalon Faux Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	36	36	36	36	36	36	36	36	72	72	72	72	72

Avalon Faux Wood

2" Faux Wood - Colors

		FW-26 Slate				FW-28 Smoke				EFW-06 Embossed Birch				EFW-07 Embossed Maple				EFW-08 Embossed Cherry				EFW-09 Embossed Mahogany			
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96									
Length to:	30	107	113	127	137	149	167	177	192	206	232	264	278	296	341	382									
	36	113	127	137	155	163	187	197	214	231	254	294	314	341	382	428									
	42	126	137	155	163	173	197	216	233	245	276	312	343	371	413	459									
	48	137	151	163	173	189	214	233	251	263	301	341	368	398	444	488									
	54	147	160	173	189	203	232	251	263	294	321	364	397	428	475	517									
	61	155	170	187	200	218	239	263	282	305	347	391	424	458	503	546									
	66	163	177	197	216	233	260	279	302	326	385	412	453	486	531	575									
	73	176	190	207	231	245	276	297	321	348	391	440	482	519	566	611									
	78	187	200	219	238	256	294	316	341	368	411	465	504	553	601										
	85	190	206	224	246	264	299	326	351	376	423	478	520	566											
	90	195	214	233	253	274	305	332	364	385	431	494	539	586											
	96	215	233	254	278	301	334	368	398	427	482	537	590												
	102	222	240	265	294	312	351	382	413	447	503	563													
	108	233	253	278	302	328	368	399	429	465	526														
	114	239	263	296	316	342	382	419	454	482															
	120	251	272	306	329	352	402	437	474	500															

2" Faux Wood Premium Printed

		PFW-351 Natural				PFW-353 Pecan				PFW-354 Oak				PFW-356 Chestnut				PFW-357 Mahogany			
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84	90	96					
Length to:	30	113	125	135	149	159	176	189	206	219	247	282	298	314	362	411					
	36	125	135	149	167	175	198	210	229	246	272	313	338	362	411	459					
	42	134	149	167	175	187	210	231	248	261	295	333	365	397	443	492					
	48	149	160	175	187	202	229	248	268	279	322	362	395	425	476	524					
	54	158	171	187	202	217	247	268	279	313	345	390	424	459	507	554					
	61	167	183	198	212	234	256	279	302	326	370	417	454	488	538	585					
	66	175	189	210	231	248	277	300	324	349	412	442	482	520	567	615					
	73	188	205	222	246	261	295	315	345	371	417	473	516	558	606	653					
	78	198	212	235	255	274	313	339	362	395	440	500	540	581	642						
	85	205	219	244	263	282	320	349	375	404	453	510	559	606							
	90	208	229	248	270	294	326	357	390	412	462	531	579	627							
	96	230	248	272	298	322	358	395	425	458	516	574	633								
	102	238	259	286	313	333	375	411	443	477	538	601									
	108	248	270	298	324	351	395	427	460	500	563										
	114	256	279	314	339	364	411	449	483	516											
	120	268	291	327	355	377	428	466	506	532											

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warranted if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

Avalon Faux Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	36	36	36	36	36	36	36	36	72	72	72	72	72

Avalon Faux Wood

Standard Features

- Valance, slat and bottom rail are manufactured from space age PVC foam along UV inhibitors to provide longer color fastness with a UV rating of 500+ hours
- Flame retardant (meets NFPA small scale flame test)
- Moisture, heat and fade resistant
- Slats are solid color all the way through
- 2" Designer whites in both smooth and embossed finishes along with optional wood stain finishes:
- 2 1/2" available in smooth white finishes only
- Trapezoid bottom rail
- Color coordinated components, ladders and cords
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Wand tilt, cord tilt optional
- Cord control lengths are 40% of blind length, however a different cord length can be requested.

Optional items

- Valance returns for inside mount installation n/c when requested
- One common tilt control for multiple blinds (must be requested)
- Maxi wand length 60", a clear wand is available after 60"
- Cord tilt optional
- Custom cord control lengths

Surcharges

- Multiple blinds under one head rail: price each blind separately and add together
- Motorized tilt feature see page 18 for options and price
- Cotton cloth tapes, 1" or 1 1/2", 20% up charge
- Rout-less feature 2" or 2 1/2" slats, 15% up charge
- Blinds under 12" have a \$15 surcharge
- Cut outs per side or center \$17
- Extra valance material \$ 6.70 per foot retail

Special Notes

- Standard valance returns for outside mount installation 2 3/4"
- Valance measurements are from inside miter to inside miter
- Spacing between multiple blinds under one head rail is 1/4"
- Smallest return size is 1/2"
- Split controls only on blinds 12" - 22 1/2"
- Both controls available on one side (wand tilt only)
- Minimum width available 9" (tilt only)
- Maximum single blind width 78: overall with 96"
- Minimum length 12"
- Maximum length 120"
- Maximum area is 40 sq. Ft.
- Allowances Blind width inside mount 1/2", length +/- 1/8"

Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

Avalon Faux Wood Stacking Chart
(these are approximate measurements)

	Cloth Tapes	Braided Ladder
12"	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Avalon Faux Wood Ladder/Tape Schedule

2 Ladder	9"-23"
3 Ladder	23 1/8"-36"
4 Ladder	36"-49"
5 Ladder	49 1/8"-62"
6 Ladder	62 1/8"-75"
7 Ladder	75 1/8"-88"
8 Ladder	88 1/8"-101"

Tilt Motorization



AUTOMATE | ARC™ (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARC™ Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind vanes or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.
 - 2" Delta Wood Blinds 54 sq. ft.
 - 2" Avalon Faux Wood Blinds 36 sq. ft.
 - 2" Aluminum Maxi Blinds 96 sq. ft.

Automate ARC Li-ion Motors:

• VT 1.0 Tilt DC motor (including battery wand and batteries)	\$438	Retail
• VT 1.0 Tilt DC motor only	\$273	Retail

Optional Power Supply:

• Plug in Power Supply	\$75	Retail
• Li-ion Rechargeable Battery Pack	\$218	Retail
• 12 V Wall Charger	\$71	Retail

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

• Push 5 Remote – Available in White or Black	\$169	Retail
• Paradigm 1 Channel Remote	\$159	Retail
• Paradigm 15 Channel Remote	\$194	Retail
• Paradigm 1 Channel Cut in Wall Switch	\$124	Retail
• Paradigm 2 Channel Cut in Wall Switch	\$104	Retail
• Paradigm 15 Channel Cut in Wall Switch	\$158	Retail
• Automate Pulse Hub 2	\$519	Retail
• Automate Interior Sun Sensor	\$81	Retail

Delta Woods and Avalon Faux Wood Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon; a limited 5-year warranty on Avalon valance, slats and bottom rail. Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods and Avalon Faux Woods. CACO, Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.