



CACO, INC.
WINDOW FASHIONS

Retail Price Guide 2022
Delta Wood Blinds

Version 4
8/8/22

<u>Customer Service Policies</u>	1-2
Horizontal Blinds	
▪ Delta Woods	
Price Charts	3-4
Features & Options	4
Tilt Motorization	5
Warranty for Delta Woods, Avalon Faux Wood & 2" PVC Fashions Plus	6



How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If your account has not been set up to access our online portal, please contact support@cacoinc.com to sign up. This access allows you to quote, order as well as make payments online. Please note roller shades, aluminum blinds and shutters are not available online to quote or place as orders, you will need to contact customer service to for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 3:00 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee (except verticals) will be added for all delivery orders.
- A \$10 per blind handling fee (except verticals) will be added to drop ship orders in lieu of the \$8 per blind fee.
- For Vertical Blinds, a \$14 per blind handling fee will be added for all delivery orders.
- For Vertical Blinds, a \$16 per blind handling fee will be added to drop ship orders in lieu of the \$14 per blind fee.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including width or length for verticals or valances that are not ordered spliced) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without approval at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

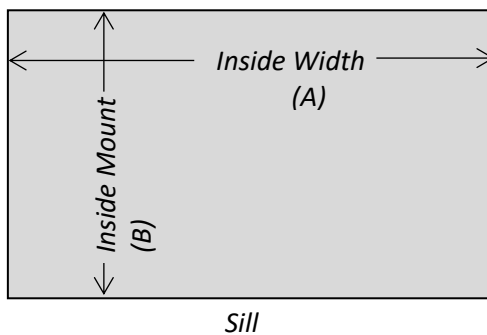
Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).
 B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

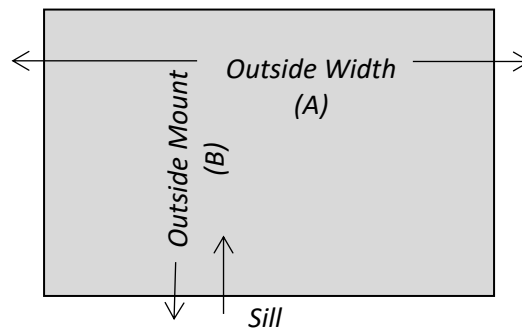
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

CACO will not make any deductions for measurements submitted as outside mount.



2" Delta Woods – Pricing

2" Delta Woods Painted

	3600-White	3413-Snow White			3421-Almost White			3401-Alabaster								
Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to:	30	126	147	174	189	204	225	238	259	319	331	341	390	440	487	533
	36	147	168	193	210	226	247	269	296	360	379	387	439	489	539	586
	42	161	186	217	230	250	277	297	332	401	413	439	492	550	605	660
	48	171	194	236	255	273	301	331	363	442	467	490	552	615	678	737
	54	191	219	259	278	296	332	360	405	480	517	550	615	681	742	807
	61	211	238	279	301	321	358	392	442	517	566	597	667	739	805	877
	66	227	261	302	323	345	383	433	482	570	615	656	732	807	895	977
	73	252	286	321	345	374	416	469	523	617	656	726	777	858	936	1012
	78	278	319	353	381	405	461	518	568	648	726	824	894	980	1066	
	84	307	349	389	414	442	509	572	631	731	824	870	1005	1108		
	90	321	372	407	439	466	539	610	667	772	870	919	1035			
	96	338	387	426	459	491	568	642	706	816	919	941	1092			
	102	345	395	436	470	505	582	662	725	837	941	962				
	108	353	405	446	486	517	601	678	739	860	962					
	114	370	421	466	507	546	614	695	758	875						
	120	383	440	489	531	571	630	710	775	888						

2 1/2" Delta Woods Painted ***

	W600-White	W413-Snow White			W421-Almost White			W401-Alabaster								
Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to:	30	146	170	201	218	235	257	273	297	365	380	392	446	505	559	614
	36	170	192	222	242	259	285	307	341	412	433	444	504	563	618	675
	42	186	211	250	265	286	319	343	381	463	475	504	567	632	695	759
	48	195	225	271	295	315	345	380	419	508	538	564	635	707	778	847
	54	219	252	297	320	341	381	412	464	551	595	632	707	784	854	928
	61	243	273	321	345	370	411	450	508	595	651	687	768	851	927	1007
	66	261	298	347	372	397	442	498	552	656	707	753	841	928	1027	1121
	73	289	328	370	397	429	480	539	601	710	753	835	894	987	1075	1164
	78	320	365	406	440	464	530	596	653	742	835	946	1025	1126	1224	
	84	356	405	445	477	508	586	658	725	838	946	999	1154	1274		
	90	370	428	467	504	534	618	700	768	887	999	1056	1190			
	96	390	444	490	527	566	653	739	810	937	1056	1082	1256			
	102	397	454	502	541	581	667	760	834	962	1082	1107				
	108	406	464	515	558	595	690	778	851	988	1107					
	114	426	483	534	582	627	706	801	872	1006						
	120	442	505	563	610	657	723	817	893	1023						

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warrantied if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

***2 1/2" available in cord fill only

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

Delta Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	36	36	36	36	36	36	36	36	72	72	72	72	72



Deco Wood Valance
 Sculptured Valance standard on 2" Delta Wood blinds.
 Deco Valance Shown with Rout-less Wood Blind

2" Delta Woods – Pricing

2" Delta Woods Stained

	3406-Natural	3407-Maple	3410-Golden Oak	3402-Rosewood	3412-Mahogany	3604-Walnut	3901-Chocolate	7419-Black								
Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84	90	96	
Length to:	30	131	153	186	201	218	236	255	273	338	348	361	413	463	513	566
	36	154	177	205	225	237	264	285	314	382	398	411	462	516	570	618
	42	169	192	227	246	265	294	318	349	426	440	463	523	581	639	695
	48	186	210	250	270	293	320	348	389	467	495	518	584	653	718	782
	54	204	230	275	295	315	349	382	428	507	551	581	652	725	788	855
	61	225	255	296	320	343	381	416	467	550	597	633	709	784	855	927
	66	242	277	321	344	370	408	459	511	602	656	695	775	855	948	1035
	73	264	301	343	370	391	444	499	554	656	695	739	825	911	993	1069
	78	294	336	376	401	429	489	551	601	685	769	852	944	1038	1125	
	84	326	376	412	441	467	541	611	666	777	870	959	1067	1175		
	90	343	391	431	462	495	571	648	707	822	921	1014	1098			
	96	358	411	450	487	523	602	683	742	863	971	1069	1157			
	102	363	419	462	499	538	617	700	767	888	996	1099				
	108	377	428	473	513	551	634	718	784	914	1020					
	114	390	446	495	538	580	651	736	803	927						
	120	407	463	516	564	608	665	754	824	941						

* Any orders with a product over 90" width will have an additional oversized fee. See full shipping policy for details.

*Due to weight limitations, blinds in the shaded area to the right of the dashed line are recommended to be manufactured two or three blinds under one headrail. Blinds in this area will not be warranted if made as one blind. To price multiple blinds under one headrail, price each blind separately and add together for total cost.

Delta Wood Cordless Surcharge (Maximum Length 84")

Width to:	21	24	29	32	36	42	48	54	60	66	72	78	84
	36	36	36	36	36	36	36	36	72	72	72	72	72

Standard Features

- Valance, slat and bottom rail from hand selected kiln dried hardwood
- Deco crown valance
- Trapezoid bottom rail
- Color coordinated components, ladders and cords
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Standard valance returns for outside mount installation 2 3/4"
- Wand tilt, cord tilt optional
- Cord control lengths are 40% of blind length, however a different cord length can be requested.

Optional items

- Valance returns for inside mount installation no charge when requested
- One common tilt control for multiple blinds (must be requested)
- Cord tilter optional at no charge.
- Custom cord control lengths.

Surcharges

- Multiple blinds under one head rail: price each blind separately and add together
- Motorized tilt feature see page 5
- Cotton cloth tapes, 1" or 1 1/2", 20% up charge, not available in 2 1/2" blinds or cordless
- Rout-less feature 2" or 2 1/2" slats, 15% up charge
- Extra valance material \$12.60 per foot retail
- Blinds under 12" have a \$13.65 surcharge
- Cut outs per side or center \$15.75 surcharge
- Fire retardant finish is available by quotation

Special Notes

- Spacing between multiple blinds under one head rail is 1/4"
- Valance measurements are from inside miter to inside miter
- Standard valance returns for outside mount installation 2 3/4"
- Smallest return size is 1/2"
- Split controls only on blinds 12" - 22 1/2"
- Controls any position on blinds 22 5/8" (cord or wand tilt)
- Minimum width available is 9" (tilt only)
- Maximum single blind width is 78"; maximum overall width is 96"
- Minimum length is 12"
- Maximum length is 126"
- Maximum area is 45 sq. Ft.
- Allowances:
Blind width (i.m./i.b.) 1/2"
Blind width (o.m./o.b.) exact
Blind length (i.m./i.b.) +/- 1/8"
Blind length (o.m./o.b.) +/- 1/8"

Cordless Option

- Wand Tilt standard
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Blinds may raise up to 1" when completely lowered
- When blinds are completely raised the stack may drop up to 3"

Delta Wood Ladder/Tape Schedule	
2 Ladder	8 1/2"-36"
3 Ladder	36 1/8"-58"
4 Ladder	58 1/8"-84"
5 Ladder	84 1/8"-108"

Stacking Chart (these are approximate measurements)		
2" Delta Woods		
	Cloth Tapes	Braided Ladder
12"	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Tilt Motorization



AUTOMATE | ARC™ (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.

Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARC™ Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind vanes or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.
 - 2" Delta Wood Blinds 54 sq. ft.
 - 2" Avalon Faux Wood Blinds 36 sq. ft.
 - 2" Aluminum Maxi Blinds 96 sq. ft.

Automate ARC Li-ion Motors:

• VT 1.0 Tilt DC motor (including battery wand and batteries)	\$438	Retail
• VT 1.0 Tilt DC motor only	\$273	Retail

Optional Power Supply:

• Plug in Power Supply	\$75	Retail
• Li-ion Rechargeable Battery Pack	\$218	Retail
• 12 V Wall Charger	\$71	Retail

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Automate Remote Control:

• Push 5 Remote – Available in White or Black	\$169	Retail
• Paradigm 1 Channel Remote	\$159	Retail
• Paradigm 15 Channel Remote	\$194	Retail
• Paradigm 1 Channel Cut in Wall Switch	\$124	Retail
• Paradigm 2 Channel Cut in Wall Switch	\$104	Retail
• Paradigm 15 Channel Cut in Wall Switch	\$158	Retail
• Automate Pulse Hub 2	\$519	Retail
• Automate Interior Sun Sensor	\$81	Retail

Delta Woods and Avalon Faux Wood Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Avalon; a limited 5-year warranty on Avalon valance, slats and bottom rail. Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty. Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the manufacturers recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above mentioned reasons are not warranted.

Cordless Delta Woods and Avalon Faux Woods. CACO, Inc. will extend a limited 1-year warranty on any blind built with the cordless option.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. Some States do not allow the exclusion or limitations of incidental or consequential damages, so this limitation may not apply to you.

This warranty gives you specific rights, and you may also have other rights, which vary from state to state.