



**CACO, INC.**  
WINDOW FASHIONS

*Version 2*  
4/15/24



# **Retail Price Guide 2024**

## **Avalon Faux Wood Blinds**

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 <b>WARNING</b> 5.1.3 XXXXXXXXXXXXX		Window Blind Cord Can <b>STRANGLE</b> Your Child. Keep cords out of children's reach. Shorten cords to prevent reach. Move crib and furniture away – Children can climb furniture to reach cords.	
 <b>ADVERTENCIA</b> Rev. 5/18 Print 5/18	La cuerda de la persiana puede <b>ESTRANGULAR</b> a su niño. Mantenga las cuerdas fuera del alcance de los niños. Acorte las cuerdas para evitar el alcance. Mueva la cuna y los muebles – Los niños pueden subir los muebles para alcanzar las cuerdas.		

## How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

## Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

## Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to [customerservice@cacoinc.com](mailto:customerservice@cacoinc.com). To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

## Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If you your account has not been set up to access our online portal, please contact [support@cacoinc.com](mailto:support@cacoinc.com) to sign up. This access allows you to quote, order as well as make payments online. Please note roller shades, aluminum blinds and shutters are not available online to quote or place as orders, you will need to contact customer service to for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 3:00 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

## How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

## Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

## How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. **No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting.** Note: because add-ons may affect production time, check with customer service for any possible delays.

## How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

## Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

## Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

## Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee will be added for all delivery orders.
- A \$10 per blind handling fee will be added to drop ship orders in lieu of the \$8 per blind fee.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including width or length for verticals or valances that are not ordered spliced) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8<sup>th</sup>, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without a current, on file preauthorization forms, otherwise approval will be required at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

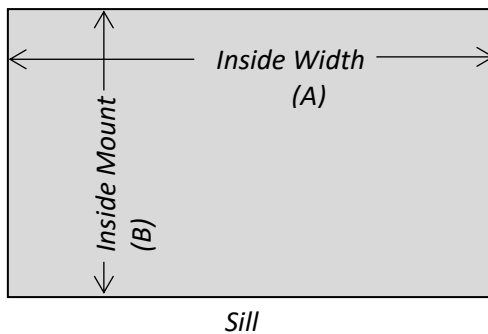
## How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

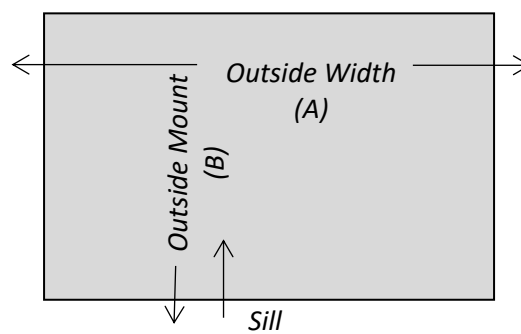
*Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.*



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

*CACO will not make any deductions for measurements submitted as outside mount.*



Avalon Faux Wood

**2" Faux Wood - Whites**

		FW-01 Bright White EFW-01 Embossed Bright White				FW-02 Snow White EFW-02 Embossed Snow White				FW-03 Antique White EFW-03 Embossed Antique White				FW-04 Alabaster EFW-04 Embossed Alabaster			
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84			
Length to:	30	129	139	145	158	167	183	191	204	217	239	270	281	294			
	36	139	145	158	171	182	198	211	224	237	260	292	314	334			
	42	144	158	171	182	188	211	226	240	250	276	312	337	363			
	48	158	168	182	188	201	224	240	257	269	300	334	362	386			
	54	166	179	188	201	215	239	257	269	292	318	354	385	414			
	61	171	185	198	212	228	246	269	286	302	338	378	409	438			
	66	182	191	211	226	240	264	283	301	322	374	399	433	465			
	73	190	203	218	237	250	276	295	318	341	378	423	460	494			
	78	198	212	230	245	261	292	315	334	362	398	444	479	515			
	84	203	217	236	251	270	299	322	345	368	408	456	495	533			

**2 1/2" Faux Wood**

		FW-01 Bright White				FW-02 Snow White				FW-03 Antique White				FW-04 Alabaster			
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84			
Length to:	30	134	141	149	162	170	186	197	211	224	243	275	289	301			
	36	141	149	162	179	185	203	215	230	242	267	300	320	344			
	42	148	162	179	185	195	215	231	245	257	286	318	346	370			
	48	162	171	185	195	206	230	245	262	274	310	344	369	396			
	54	169	183	195	206	220	243	262	274	300	328	365	393	423			
	61	179	188	203	216	233	254	274	292	312	347	389	420	451			
	66	185	197	215	232	245	272	290	311	332	386	411	443	477			
	73	196	207	225	242	257	286	302	328	348	389	436	473	510			
	78	203	216	236	251	269	300	322	344	369	409	458	494	526			
	84	207	224	241	259	275	308	332	352	378	418	468	511	547			

**2" Faux Wood - Colors**

		FW-26 Slate EFW-06 Embossed Birch				FW-28 Smoke EFW-07 Embossed Maple				EFW-08 Embossed Cherry				EFW-09 Embossed Mahogany			
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84			
Length to:	30	143	149	163	173	185	203	213	228	242	268	300	314	332			
	36	149	163	173	191	199	223	233	250	267	290	330	350	377			
	42	162	173	191	199	209	233	252	269	281	312	348	379	407			
	48	173	187	199	209	225	250	269	287	299	337	377	404	434			
	54	183	196	209	225	239	268	287	299	330	357	400	433	464			
	61	191	206	223	236	254	275	299	318	341	383	427	460	494			
	66	199	213	233	252	269	296	315	338	362	421	448	489	522			
	73	212	226	243	267	281	312	333	357	384	427	476	518	555			
	78	223	236	255	274	292	330	352	377	404	447	501	540	589			
	84	226	242	260	282	300	335	362	387	412	459	514	556	602			

**2" Faux Wood Premium Printed**

		PFW-351 Natural				PFW-353 Pecan				PFW-354 Oak				PFW-356 Chestnut				PFW-357 Mahogany			
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84							
Length to:	30	149	161	171	185	195	212	225	242	255	283	318	334	350							
	36	161	171	185	203	211	234	246	265	282	308	349	374	398							
	42	170	185	203	211	223	246	267	284	297	331	369	401	433							
	48	185	196	211	223	238	265	284	304	315	358	398	431	461							
	54	194	207	223	238	253	283	304	315	349	381	426	460	495							
	61	203	219	234	248	270	292	315	338	362	406	453	490	524							
	66	211	225	246	267	284	313	336	360	385	448	478	518	556							
	73	224	241	258	282	297	331	351	381	407	453	509	552	594							
	78	234	248	271	291	310	349	375	398	431	476	536	576	617							
	84	241	255	280	299	318	356	385	411	440	489	546	595	642							

Avalon Faux Wood Features

Standard Features

- Valance, slat and bottom rail are manufactured from space age PVC foam along UV inhibitors to provide longer color fastness with a UV rating of 500+ hours
- Flame retardant (meets NFPA small scale flame test)
- Moisture, heat and fade resistant
- Slats are solid color all the way through
- 2" Designer whites in both smooth and embossed finishes along with optional wood stain finishes;
- 2 1/2" available in smooth white finishes only
- Rectangle Bottom rail
- Color coordinated components, ladders and wands
- Durable 2" x 2" steel headrail
- Wand tilt only up to 60°
- Limited Lifetime Warranty

Avalon Faux Wood Stacking Chart (these are approximate measurements)

	Cloth Tapes	Braided Ladder
12"	4"	4"
24"	5"	5"
36"	6"	5 7/8"
48"	7"	6 3/4"
60"	8 1/2"	7 5/8"
72"	10"	8 1/2"
84"	11 1/2"	9 5/8"
96"	13"	10 1/4"
108"	14 1/2"	11 3/8"
120"	16"	12 1/4"

Optional items

- Valance returns for inside mount installation n/c when requested
- Motorized tilt feature
- Cut outs per side or center \$17
- Extra valance material \$ 6.70 per foot retail

Special Notes

- Blind ladder will be color coordinated, but inner lift cord will be white.
- Standard valance returns for outside mount installation 2 3/4"
- Valance measurements are from inside miter to inside miter
- Smallest return size is 1/2"
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"
- Allowances Blind width inside mount 1/2", length +/- 1/8"

Avalon Faux Wood Ladder/Tape Schedule

2 Ladder	9"-23"
3 Ladder	23 1/8"-36"
4 Ladder	36"-49"
5 Ladder	49 1/8"-62"
6 Ladder	62 1/8"-75"
7 Ladder	75 1/8"-88"
8 Ladder	88 1/8"-101"

Tilt Motorization

AUTOMATE | ARCTM (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.



Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Automate ARC Li-ion Motors:

- VT 1.0 Tilt DC motor (including battery wand and batteries) Retail \$438
- VT 1.0 Tilt DC motor only \$273

Optional Power Supply:

- Plug in Power Supply \$75
- Li-ion Rechargeable Battery Pack \$218
- 12 V Wall Charger \$71

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARCTM Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind vanes or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.

2" Avalon Faux Wood Blinds 36 sq. ft.

Automate Remote Control:

- Push 5 Remote – Available in White or Black Retail \$169
- Push 15 Remote – Available in White or Black \$194
- Paradigm 1 Channel Remote \$159
- Paradigm 1 Channel Cut in Wall Switch \$124
- Paradigm 2 Channel Cut in Wall Switch \$142
- Paradigm 15 Channel Cut in Wall Switch \$158
- Automate Pulse Hub 2 \$519
- Automate Interior Sun Sensor \$81

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

### Avalon Faux Wood Warranty

CACO, Inc. will extend a limited lifetime warranty on Avalon Faux Wood, a limited lifetime warranty on the head rail and components for Avalon Faux Wood; a limited 3-year warranty on Avalon Faux Wood operating cords, valance, slats and bottom rail; Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty.

Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the **manufacturer's** recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Avalon Faux Wood blinds are manufactured with PVC foam and contain no lead additives. Variations in grain and texture may appear randomly in slats, valance and bottom rail. Slight variations in color, as well as minimal warping may also occur. These are all natural occurring tendencies when dealing with PVC foam products and are considered acceptable. Returns for the above-mentioned reasons are not warranted.

The obligation of CACO's manufactured products and its distributors is limited to repair or replacement of the blinds or components found to be defective, at our option, provided the blinds are returned to an authorized CACO dealer or distributor and accompanied by "proof of purchase". CACO is not responsible for any shipping or labor costs associated for measuring, removing and re-installing blind from installed windows or fabricating alterations.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. This warranty gives you specific rights, and you may also have other rights, which vary from state to state.