



CACO, INC.
WINDOW FASHIONS

Version 2
4/15/24

Retail Price Guide 2024

Delta Wood Blinds

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 WARNING 5.1.3 XXXXXXXXXXXX		Window Blind Cord Can STRANGLE Your Child. Keep cords out of children's reach. Shorten cords to prevent reach. Move crib and furniture away – Children can climb furniture to reach cords.	
 ADVERTENCIA Rev. 5/18 Print 5/18	La cuerda de la persiana puede ESTRANGULAR a su niño. Mantenga las cuerdas fuera del alcance de los niños. Acorte las cuerdas para evitar el alcance. Mueva la cuna y los muebles – Los niños pueden subir los muebles para alcanzar las cuerdas.		

How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at 1-800-552-5278. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at 1-866-926-5836 or email to customerservice@cacoinc.com. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If you your account has not been set up to access our online portal, please contact support@cacoinc.com to sign up. This access allows you to quote, order as well as make payments online. Please note roller shades, aluminum blinds and shutters are not available online to quote or place as orders, you will need to contact customer service to for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 3:00 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

How to expedite an order

We can often provide a faster ship date for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

Expedite cost

48-hour rush: \$7.50 per blind 72-hour rush: \$5.00 per blind

NOTE: Rush only applies to discounted orders, not on contract quotes and may not be available during high volume periods. The clock starts running after your order clears credit and enters production.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. **No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting.** Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- A \$15 minimum order charge will be added to any order with only one item.
- A \$8 per blind handling fee will be added for all delivery orders.
- A \$10 per blind handling fee will be added to drop ship orders in lieu of the \$8 per blind fee.
- Any orders with a product over 90" width (width or length for verticals) will have an oversized fee of \$85 per blind up to \$170 added to the per blind fee.
- Any orders with a product over 104" (including width or length for verticals or valances that are not ordered spliced) will ship by LTL carrier F.O.B Johnson City, TN.
- Any order to be delivered by LTL truck to an area considered residential or restricted delivery areas by freight carriers will have an additional fee of \$125. The residential fee can be avoided if you opt to pick up shipment at the freight terminal in lieu of delivery. If you opt for terminal pick up, customer service will need to be informed at the time your order is placed.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without a current, on file preauthorization forms, otherwise approval will be required at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

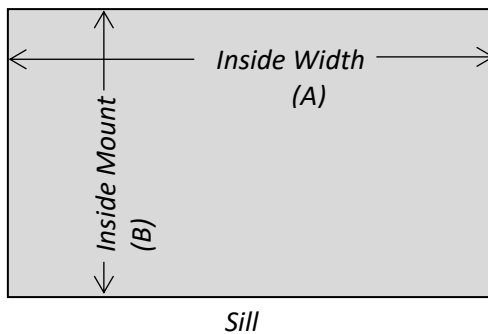
Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

How to Measure

Inside mount

- A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).
- B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

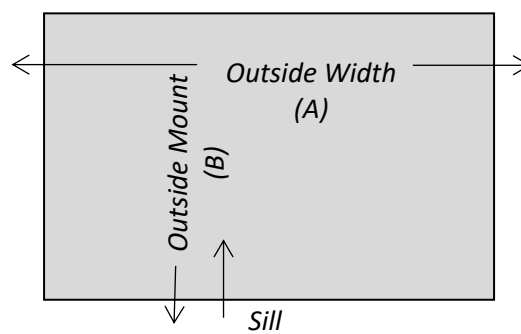
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

- Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

CACO will not make any deductions for measurements submitted as outside mount.



Delta Woods – Pricing

2" Delta Woods Painted

3600-White		3413-Snow White			3421-Almost White			3401-Alabaster						
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	162	183	210	225	240	261	274	295	391	403	413	462	512
	36	147	168	193	210	226	247	269	296	360	379	387	439	489
	42	161	186	217	230	250	277	297	332	401	413	439	492	550
	48	171	194	236	255	273	301	331	363	442	467	490	552	615
	54	191	219	259	278	296	332	360	405	480	517	550	615	681
	61	211	238	279	302	321	358	392	442	517	566	597	667	739
	66	227	261	302	323	345	383	433	482	570	615	656	732	807
	73	252	286	321	345	374	416	469	523	617	656	726	777	858
	78	278	319	353	381	405	461	518	568	648	726	824	894	980
	84	328	373	418	446	478	551	620	685	791	890	942	1083	1192

2 1/2" Delta Woods Painted

W600-White		W413-Snow White			W421-Almost White			W401-Alabaster						
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	182	206	237	254	271	293	309	333	437	452	464	518	577
	36	206	228	258	278	295	321	343	377	484	505	516	576	635
	42	222	247	286	301	322	355	379	417	535	547	576	639	704
	48	231	261	307	331	351	381	416	455	580	610	636	707	779
	54	255	288	333	356	377	417	448	500	623	667	704	779	856
	61	279	309	357	381	406	447	486	544	667	723	759	840	923
	66	297	334	383	408	433	478	534	588	728	779	825	913	1000
	73	325	364	406	433	465	516	575	637	782	825	907	966	1059
	78	356	401	442	476	500	566	632	689	814	907	1018	1097	1198
	84	392	441	481	513	544	622	694	761	910	1018	1071	1226	1346

2" Delta Woods Stained

3406-Natural		3407-Maple		3410-Golden Oak			3901-Chocolate			7419-Black				
3402-Rosewood		3412-Mahogany			3604-Walnut									
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	167	189	222	237	254	272	291	309	410	420	433	485	535
	36	190	213	241	261	273	300	321	350	454	470	483	534	588
	42	205	228	263	282	301	330	354	385	498	512	535	595	653
	48	222	246	286	306	329	356	384	425	539	567	590	656	725
	54	240	266	311	331	351	385	418	464	579	623	653	724	797
	61	261	291	332	356	379	417	452	503	622	669	705	781	856
	66	278	313	357	380	406	444	495	547	674	728	767	847	927
	73	300	337	379	406	427	480	535	590	728	767	811	897	983
	78	330	372	412	437	465	525	587	637	757	841	924	1016	1110
	84	362	412	448	477	503	577	647	702	849	942	1031	1139	1247

Standard Features

- Valance, slat and bottom rail from hand selected kiln dried hardwood
- Deco crown valance
- Trapezoid bottom rail
- Color coordinated components, ladders
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Standard valance returns for outside mount installation 2 3/4"
- Wand tilt-only

Optional items

- Valance returns for inside mount installation no charge when requested
- Motorized tilt feature see page 12
- Extra valance material \$12.60 per foot retail
- Cut outs per side or center \$15.75 surcharge
- Fire retardant finish is available by quotation

Special Notes

- Blind ladder will be color coordinated, but inner lift cord will be white.
- Valance measurements are from inside miter to inside miter
- Standard valance returns for outside mount installation 2 3/4"
- Smallest return size is 1/2"
- Allowances:
Blind width (i.m./i.b.) 1/2"
Blind width (o.m./o.b.) exact
Blind length (i.m./i.b.) +/- 1/8"
- Single Blinds only, no multiple blinds on one headrail
- Minimum width 17" O.M.
- Maximum single blind 84" x 84"
- Minimum length 24"
- Maximum length 84"

Stacking Chart (these are approximate measurements)	
2" Delta Woods	
	Braided Ladder
12"	4"
24"	5"
36"	5 7/8"
48"	6 3/4"
60"	7 5/8"
72"	8 1/2"
84"	9 5/8"
96"	10 1/4"
108"	11 3/8"
120"	12 1/4"

Delta Wood Ladder/Tape Schedule	
2 Ladder	8 1/2"-36"
3 Ladder	36 1/8"-58"
4 Ladder	58 1/8"-84"
5 Ladder	84 1/8"-108"

Delta Woods – Motorization

Tilt Motorization

AUTOMATE | ARCTM (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.



Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Automate ARC Li-ion Motors:

- | | |
|---|--------------|
| • VT 1.0 Tilt DC motor (including battery wand and batteries) | Retail \$438 |
| • VT 1.0 Tilt DC motor only | \$273 |

Optional Power Supply:

- | | |
|------------------------------------|-------|
| • Plug in Power Supply | \$75 |
| • Li-ion Rechargeable Battery Pack | \$218 |
| • 12 V Wall Charger | \$71 |

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARCTM Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind vanes or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- **Minimum Widths 18"**
- Maximum sizes.
2" Delta Wood Blinds 54 sq. ft.

Automate Remote Control:

- | | |
|--|--------------|
| • Push 5 Remote – Available in White or Black | Retail \$169 |
| • Push 15 Remote – Available in White or Black | \$194 |
| • Paradigm 1 Channel Remote | \$159 |
| • Paradigm 1 Channel Cut in Wall Switch | \$124 |
| • Paradigm 2 Channel Cut in Wall Switch | \$142 |
| • Paradigm 15 Channel Cut in Wall Switch | \$158 |
| • Automate Pulse Hub 2 | \$519 |
| • Automate Interior Sun Sensor | \$81 |

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Delta Woods – Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Delta Woods; a limited 3-year warranty on Delta Woods operating cords, valance, slats and bottom rail; Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty.

Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the **manufacturer's** recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations, improper installation or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Returns for the above-mentioned reasons are not warranted.

The obligation of CACO's manufactured products and its distributors is limited to repair or replacement of the blinds or components found to be defective, at our option, provided the blinds are returned to an authorized CACO dealer or distributor and accompanied by "proof of purchase". CACO is not responsible for any shipping or labor costs associated for measuring, removing and re-installing blind from installed windows or fabricating alterations.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. This warranty gives you specific rights, and you may also have other rights, which vary from state to state.