



**April 16, 2025**

### **Import Tariff Update**

While we have done our best to avoid adding additional costs to our products due to the ongoing tariff situation, our products are not completely immune to the tariff levies as a large majority of components for the window covering industry are manufactured outside the United States. Earlier this month a 10% tariff for any imports into the US along with larger reciprocal tariffs for select countries was announced. At this time most tariffs have been put on hold with the exception of the overall 10% import tariff and the large Chinese tariff.

As a result of the current situation, we are announcing a new 5% tariff surcharge to be added to all orders placed effective Monday April 21, 2025. Please note this will not be a price increase and retail price will not change. Instead, like our previous woven wood charge this additional cost will appear at order entry as a separate line item and noted as a tariff surcharge based on your cost.

We also want to make everyone aware we are waiting for more information from our vendors on some Chinese goods. We anticipate that we may need to announce additional tariff surcharges for woven wood shades, roller shade motorization, blind tilt motorization and select roller shade fabrics which include Balmoral, Jersey, Kleenscreen, Mesa, Sanctuary, Tempe and Tusk fabric lines.

At CACO it has always been our goal to be upfront and honest about our products and pricing. As we try navigate the ever-changing updates, we continue this philosophy by working closely with our vendors and by alerting you as early as possible about how the current tariff climate affects our product cost.

We thank you for your business and continued support during these unusual and chaotic times.

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