



**CACO, INC.**  
WINDOW FASHIONS

Version 3  
6/9/2025

# **Retail Price Guide 2025**

## **Delta Wood Blinds**

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**WARNING**

**ADVERTENCIA**



**Window Blind Cord Strangulation Risk**  
A damaged, loose, or missing tension device poses a strangulation risk to children.  
Remove from use and repair or replace if tension device is damaged, loose, or missing.

**Riesgo de estrangulamiento por cordón de persiana**  
Un dispositivo de tensión dañado, suelto o faltante presenta un riesgo de estrangulamiento para niños.  
Retira y repare o reemplaza si el dispositivo de tensión está dañado, suelto o falta.

08/2023 ANEV/NCMA 5.1.1

## How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

## Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at **1-800-552-5278**. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

## Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at **1-866-926-5836** or email to **customerservice@cacoinc.com**. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

## Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If you your account has not been set up to access our online portal, please contact [support@cacoinc.com](mailto:support@cacoinc.com) to sign up. This access allows you to quote, order as well as make payments online. Please note shutters are not available online to quote or place as orders, you will need to contact customer service to for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 2:30 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

## How to expedite an order

We can often provide a faster ship date with expedited shipping for emergency situations, only if this is noted at the time the order is placed. Requested next day and second day shipping will move freight prepaid and will be added to your account at the time of invoicing.

## How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, as long as the order is still in production. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

## How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

## Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

## Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

## Shipping and Handling Charges

- **Minimum order Fee:** \$20 shipping and handling fee will be added to any order with 2 units or less.
- **Per Unit Fee:** \$9 per unit shipping and handling fee will be added for all delivery orders with more than 2 units in lieu of the minimum order charge.
- **>90" Oversized Fee:** Any order with a product over 90" width (including oversized items such as valances that are not ordered spliced) will have an oversized fee of \$90 per unit up to \$180 maximum fee in addition to any minimum or per unit shipping and handling fees.
- **>104" Extended Oversized Fee:** Any order with a product over 104" (including oversized items such as valances that are not ordered spliced) will ship by LTL carrier and will incur an additional \$120 extended oversized fee per order in addition to any applicable minimum order, per unit and oversized handling fees.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.



### **Credit and additional charges**

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

### **Payment Policy**

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8<sup>th</sup>, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without a current, on file preauthorization forms, otherwise approval will be required at the time of each transaction.

### **If you receive product that has been visibly damaged while in transit**

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

### **Shipping discrepancies**

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

### **If you should receive a defective product**

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

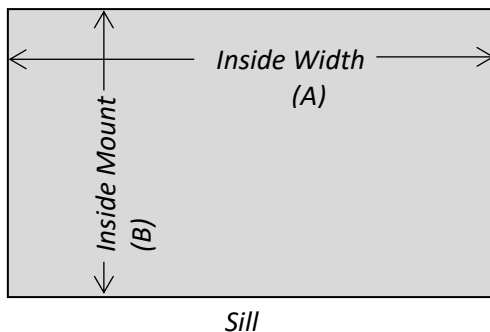
## How to Measure

### **Inside mount**

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

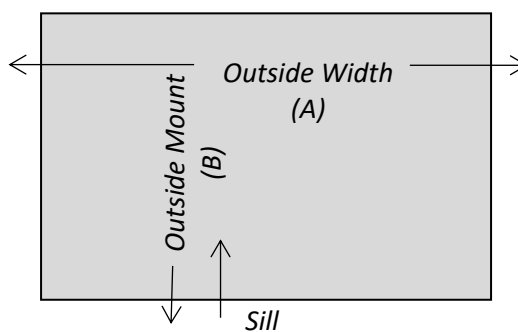
**Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.**



### **Outside mount**

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

**CACO will not make any deductions for measurements submitted as outside mount.**



## Wood Horizontal Blinds

### Delta Woods – Pricing

#### 2" Delta Woods Painted

3600-White		3413-Snow White			3421-Almost White			3401-Alabaster						
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	175	198	227	244	261	282	297	320	424	437	448	500	554
	36	198	221	248	267	283	306	330	359	468	489	497	553	607
	42	214	241	274	289	309	340	361	399	513	525	553	612	674
	48	224	249	295	316	334	365	398	432	557	585	609	676	744
	54	246	276	320	341	359	399	429	478	598	639	674	744	816
	61	268	297	342	365	387	427	464	518	639	692	725	801	878
	66	286	322	367	389	413	454	508	562	696	744	789	871	952
	73	313	349	387	413	444	490	547	605	747	789	865	920	1008
	78	341	384	422	452	478	539	600	654	780	865	971	1047	1140
84	372	417	461	488	518	591	659	723	870	971	1021	1167	1279	

#### 2 1/2" Delta Woods Painted

W600-White		W413-Snow White			W421-Almost White			W401-Alabaster						
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	197	223	256	275	294	318	334	361	473	490	503	562	625
	36	223	247	279	301	320	348	372	408	524	547	560	624	688
	42	241	268	309	326	349	384	411	452	579	593	624	693	763
	48	250	282	332	358	380	413	451	493	628	661	689	766	844
	54	276	313	361	386	408	452	486	542	675	723	763	844	927
	61	302	334	387	413	440	485	526	590	723	784	822	911	1000
	66	322	362	415	442	469	518	578	638	789	844	894	990	1084
	73	352	395	440	469	504	560	623	690	847	894	983	1047	1147
	78	386	435	479	516	542	614	685	747	883	983	1103	1189	1298
84	425	478	521	556	590	674	752	824	986	1103	1161	1329	1459	

#### 2" Delta Woods Stained

3406-Natural		3407-Maple			3410-Golden Oak									
3402-Rosewood		3412-Mahogany			3604-Walnut			3901-Chocolate			7419-Black			
Width to:	<b>21</b>	<b>24</b>	<b>29</b>	<b>32</b>	<b>36</b>	<b>42</b>	<b>48</b>	<b>54</b>	<b>60</b>	<b>66</b>	<b>72</b>	<b>78</b>	<b>84</b>	
Length to:	<b>30</b>	181	205	241	256	275	295	316	334	444	455	469	525	579
	<b>36</b>	206	231	262	282	296	325	348	379	492	510	523	578	638
	<b>42</b>	222	247	286	305	326	357	383	417	540	554	579	645	708
	<b>48</b>	241	267	309	331	356	386	416	461	585	615	640	711	786
	<b>54</b>	261	289	337	358	380	417	453	503	627	675	708	785	864
	<b>61</b>	282	316	359	386	411	452	490	545	674	725	764	846	927
	<b>66</b>	301	340	387	412	440	481	537	593	730	789	832	918	1004
	<b>73</b>	325	365	411	440	463	520	579	640	789	832	878	972	1065
	<b>78</b>	357	403	446	473	504	569	636	690	820	912	1001	1101	1202
<b>84</b>	392	446	486	517	545	625	701	761	920	1021	1117	1235	1351	

#### Standard Features

- Valance, slat and bottom rail from hand selected kiln dried hardwood
- Deco crown valance
- Trapezoid bottom rail
- Color coordinated components, ladders
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Standard valance returns for outside mount installation 2 3/4"
- Wand tilt-only

#### Optional items

- Valance returns for inside mount installation no charge when requested
- Motorized tilt feature see page 12
- Extra valance \$13.65 per ft retail
- Cut outs per side or center \$18.25 surcharge
- Fire retardant finish is available by quotation

#### Special Notes

- Blind ladder are color coordinated, but inner lift cord is white.
- Valance measurements are from inside miter to inside miter
- Standard valance returns for O.M installation 2 3/4"
- Smallest return size is 1/2"
- Allowances:  
Blind width (i.m./i.b.) 1/2"  
Blind width (o.m./o.b.) exact  
Blind length (i.m./i.b.) +/- 1/8"
- Single Blinds only, no multiple blinds on one headrail

#### Cordless Size Limitations

- Minimum width 14.5" O.M.
- Maximum width 84"
- Minimum length 24"
- Maximum length 84"

#### Tilt Only\*\* Size Limitations

- Minimum width 7.5" O.M.
- Maximum width 14.375" O.M.
- Minimum length 24"
- Maximum length 84"

\*\*Warning: To be complaint with the ANSI/WCMA A100.1-2022 Window Covering Standard Delta Wood Tilt Only Blinds must be installed using all hardware and components including holddown brackets provided with this product and properly installed according to instructions provided in the blind package.

#### Ladder/Tape Schedule

2 Ladder	8 1/2"-36
3 Ladder	36 1/8"-58"
4 Ladder	58 1/8"-84"
5 Ladder	84 1/8"-108"

#### Stacking Chart (approximate measurements)

	Braided Ladder
12"	4"
24"	5"
36"	5 7/8"
48"	6 3/4"
60"	7 5/8"
72"	8 1/2"
84"	9 5/8"
96"	10 1/4"
108"	11 3/8"
120"	12 1/4"

#### Wand Schedule

Wand Length	Blind Length
12"	< 26"
24"	26 1/8" – 60"
36"	60 1/8" – 78"
48"	> 78 1/8"

## Delta Woods – Motorization

### Tilt Motorization

AUTOMATE | ARC™ (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.



**ROLLEASE  
ACMEDA**  
PRECISION IN MOTION



Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

#### Automate ARC Li-ion Motors:

- VT 1.0 Tilt DC motor (including battery wand and batteries)
- VT 1.0 Tilt DC motor only

Retail

\$500

\$312

#### Optional Power Supply:

- Plug in Power Supply
- Li-ion Rechargeable Battery Pack
- 12 V Wall Charger

\$86

\$249

\$81

### Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARC™ Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind slats or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.

2" Delta Wood Blinds

54 sq. ft.

#### Automate Remote Control:

- Push 5 Remote – Available in White or Black
- Push 15 Remote – Available in White or Black
- 1 Channel Remote
- 1 Channel Cut in Wall Switch
- 2 Channel Cut in Wall Switch
- 15 Channel Cut in Wall Switch
- Automate Pulse Hub 2
- Automate Interior Sun Sensor

Retail

\$201

\$223

\$198

\$153

\$211

\$196

\$644

\$99

### Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

### Delta Woods – Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Delta Woods; a limited 3-year warranty on Delta Woods operating cords, valance, slats and bottom rail; Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty.

Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the **manufacturer's** recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations, improper installation or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Returns for the above-mentioned reasons are not warranted.

The obligation of CACO's manufactured products and its distributors is limited to repair or replacement of the blinds or components found to be defective, at our option, provided the blinds are returned to an authorized CACO dealer or distributor and accompanied by "**proof of purchase**". CACO is not responsible for any shipping or labor costs associated for measuring, removing and re-installing blind from installed windows or fabricating alterations.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. This warranty gives you specific rights, and you may also have other rights, which vary from state to state.