



CACO, INC.
WINDOW FASHIONS

Version 1
3/1/2026

Retail Price Guide 2026

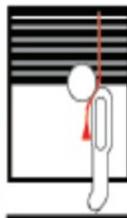
Delta Woods

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⚠ WARNING

⚠ ADVERTENCIA



Window Blind Cord Strangulation Risk

A damaged, loose, or missing tension device poses a strangulation risk to children. Remove from use and repair or replace if tension device is damaged, loose, or missing.

Riesgo de estrangulamiento por cordón de persiana

Un dispositivo de tensión dañado, suelto o faltante presenta un riesgo de estrangulamiento para niños. Retira y repare o reemplaza si el dispositivo de tensión está dañado, suelto o falta.

08/2023 ANE/VICMA 5.1.1

How to place an order

For your convenience, CACO provides you with the option of placing orders by either telephone, email, online or fax (if placed by fax, CACO will provide order forms at no additional cost; customers must request forms). Orders placed after 3:00 pm EST will be forwarded to the next business day.

Telephone orders

CACO Customer Service Representatives are available between the hours of 8:30 am and 5:00 pm Eastern Standard time at **1-800-552-5278**. Any order placed by phone requires a signed order confirmation returned to customer service by fax or email before proceeding with order. Keep in mind, when phoning in your order, it is important to have the following information available:

- Account number (if known)
- Individuals name that is calling
- P.O. number and/or side mark
- Color or colors
- Type of product ordered
- Measurements (width-first, length-second)
- Inside or outside mount (i.m./i.b or o.m./o.b)
- Control instructions
- Ship to address if different than sold-to
- Special instructions for shipping
- Valance instructions
- Any other special instructions
- Quote number, if order is placed from a previous quote

Fax and Email Orders

Fax orders can be placed any time of day or night including holidays at **1-866-926-5836** or email to **customerservice@cacoinc.com**. To ensure order accuracy for faxed orders, it is advisable to use the order forms CACO supplies or a comparable form. It is important to note the number of pages of your order, including the cover sheet to ensure that no pages will be missing. For fax or email orders please include all of the same information required for telephone orders. Any omission of pertinent information will only delay your orders manufacturing time.

Online Orders

Orders can be placed online at <https://88043.picbusiness.com/>. If you your account has not been set up to access our online portal, please contact support@cacoinc.com to sign up. This access allows you to quote, order as well as make payments online. Please note shutters are not available online to quote or place as orders, you will need to contact customer service for information about these products. Additionally, orders are released from internet hold and reviewed for credit at the daily 2:30 PM EST cutoff. Any orders submitted online after this time will be reviewed the following business day.

How to expedite an order

In some occasions we may be able to provide a faster ship date for emergency situations, however customer service must be contacted when placing this type of order to verify. Additionally, if next day and second day shipping are required the customer will incur any additional shipping cost for expedited shipping.

How to add on or make changes to an order

In the event that you wish to add to your original order, it is possible, if the order has not moved into fabrication. You will be required to submit changes in writing and must be signed by a person of authority indicating the items you wish to add or change. No verbal requests can be made. You will need to refer to the original P.O. number and indicate clearly the additions or changes you're requesting. Note: because add-ons may affect production time, check with customer service for any possible delays.

How to cancel an order

Cancellations or changes require an immediate response and can only take place up until the start of fabrication. You must first identify your P.O. number or side mark and then state the cancellation or change. Cancellations must be faxed or emailed in writing only, phone calls are not permitted. If an order has already been cut, a minimum charge of 50% will apply.

Should you order for the same room at different times?

This is a frequently asked question and should be addressed and explained at the point of sale. Under normal circumstances blinds, shades and verticals should be ordered for the same room at one time to prevent color deviations, as a result of dye and paint color variations from original lot to the other. If additional blinds, shades or verticals are ordered at a later time for the same room there can be a distinct color difference from the existing product to the new product. Also, window coverings that have been previously installed can have shade differentiations from newer products due to the progress of aging.

Questions concerning an order

Once you contact customer service you must have your P.O. number and/or side mark available.

Shipping and Handling Charges

- **Minimum order Fee:** \$25 shipping and handling fee will be added to any order with 2 units or less.
- **Per Unit Fee:** \$10 per unit shipping and handling fee will be added for all delivery orders with more than 2 units in lieu of the minimum order charge.
- **>90" Oversized Fee:** Any order with a product over 90" width (including oversized items such as valances that are not ordered spliced) will have an oversized fee of \$90 per unit up to \$180 maximum fee in addition to any minimum or per unit shipping and handling fees.
- **>104" Extended Oversized Fee:** Any order with a product over 104" (including oversized items such as valances that are not ordered spliced) will ship by LTL carrier and will incur an additional \$120 extended oversized fee per order in addition to any applicable minimum order, per unit and oversized handling fees.
- Accessorial LTL Truck delivery charges such as liftgate, inside delivery, re-consignment, re-delivery, etc. will be the responsibility of the receiving party.

Credit and additional charges

Open accounts are established by submitting a CACO credit application. You will be required to list trade and bank references as well as a current sales tax id number. C.O.D. accounts are also obligated to submit a credit application. Invoices are due within 30 days of the date posted. After 30 days accounts will be charged 1.5% interest per month. CACO reserves the right not to ship to accounts with past due balances.

Payment Policy

Current payment methods accepted are check, emailed or faxed checks for ACH processing, credit cards (Mastercard, Visa, Discover) and online payments by credit card or bank draft. Due to additional credit card fees, effective March 8th, a 2% processing fee will be added to all credit card payments. This fee can be avoided by either mailing checks to our PO Box or to expedite payments send a copy of your check along with our Check by Fax form by email to customerservice@cacoinc.com or fax to (866) 552-5278. Please note CACO will not automatically charge any credit card or process ACH transaction without a current, on file preauthorization forms, otherwise approval will be required at the time of each transaction.

If you receive product that has been visibly damaged while in transit

Before accepting any shipments, please examine each carton carefully. If shipment shows any signs of mistreatment or damage, i.e., wheel marks, crushed or bent cartons note this on the bill of lading and have the driver sign it and note damage. Should a replacement be necessary, CACO will bill you. Your replacement invoice will enable you to file a claim with the responsible carrier. It is imperative that you count all cartons prior to signing the bill of lading; any shortages must be noted on the bill of lading with the driver's signature.

Shipping discrepancies

If the product received does not agree with your packing slip, contact a CACO customer service representative within 24 hours. Your representative will verify any action needed for a resolution and expedite any necessary replacements.

If you should receive a defective product

Your warranty protects you against defective products (please read your warranty for all information, disclaimers and liabilities). Should you receive a defective product, contact CACO customer service and provide detailed information including your P.O. number. If the product is not sent back for repair, you will be invoiced for a replacement and required to return back the original product to CACO for inspection. Any issue arising past 30 days from receipt of original order will be required to return product for repair.

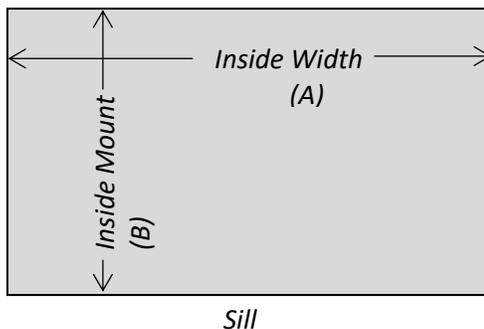
How to Measure

Inside mount

A. Measure the window opening at three different places and use the narrowest dimension when ordering. Be exact! The factory will make the blind slightly narrower, so it won't rub against the window casing. (See A inside mount).

B. Measure the height of the window from the top (soffit) down to the sill. NOTE: The finished blind length may have a tolerance of based on product.

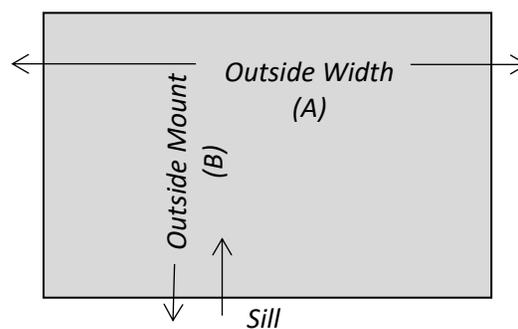
Based on product, CACO will automatically make a deduction on width for measurements submitted as inside mount.



Outside mount

Measure exact width and height of the area to be covered. It is recommended that blinds overlap the window opening by at least 1 1/2" on each side to insure privacy and control sunlight. (See A outside mount). When installation is designed for "no sill," allow the blind to overlap the bottom of the window casing by at least 1 1/2". Blinds will be made to exact measurements given. NOTE: The finished blind length may have a tolerance of based on product.

CACO will not make any deductions for measurements submitted as outside mount.



Wood Horizontal Blinds

Delta Woods – Pricing

2" Delta Woods Painted

3600-White		3413-Snow White			3421-Almost White			3401-Alabaster						
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	191	216	247	266	284	307	324	349	462	476	488	545	604
	36	216	241	270	291	308	334	360	391	510	533	542	603	662
	42	233	263	299	315	337	371	393	435	559	572	603	667	735
	48	244	271	322	344	364	398	434	471	607	638	664	737	811
	54	268	301	349	372	391	435	468	521	652	697	735	811	889
	61	292	324	373	398	422	465	506	565	697	754	790	873	957
	66	312	351	400	424	450	495	554	613	759	811	860	949	1038
	73	341	380	422	450	484	534	596	659	814	860	943	1003	1099
	78	372	419	460	493	521	588	654	713	850	943	1058	1141	1243
	84	405	455	502	532	565	644	718	788	948	1058	1113	1272	1394

2 1/2" Delta Woods Painted

W600-White		W413-Snow White			W421-Almost White			W401-Alabaster						
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	215	243	279	300	320	347	364	393	516	534	548	613	681
	36	243	269	304	328	349	379	405	445	571	596	610	680	750
	42	263	292	337	355	380	419	448	493	631	646	680	755	832
	48	273	307	362	390	414	450	492	537	685	720	751	835	920
	54	301	341	393	421	445	493	530	591	736	788	832	920	1010
	61	329	364	422	450	480	529	573	643	788	855	896	993	1090
	66	351	395	452	482	511	565	630	695	860	920	974	1079	1182
	73	384	431	480	511	549	610	679	752	923	974	1071	1141	1250
	78	421	474	522	562	591	669	747	814	962	1071	1202	1296	1415
	84	463	521	568	606	643	735	820	898	1075	1202	1265	1449	1590

2" Delta Woods Stained

3406-Natural		3407-Maple			3410-Golden Oak			3901-Chocolate			7419-Black			
3402-Rosewood		3412-Mahogany			3604-Walnut									
Width to:		21	24	29	32	36	42	48	54	60	66	72	78	84
Length to:	30	197	223	263	279	300	322	344	364	484	496	511	572	631
	36	225	252	286	307	323	354	379	413	536	556	570	630	695
	42	242	269	312	332	355	389	417	455	589	604	631	703	772
	48	263	291	337	361	388	421	453	502	638	670	698	775	857
	54	284	315	367	390	414	455	494	548	683	736	772	856	942
	61	307	344	391	421	448	493	534	594	735	790	833	922	1010
	66	328	371	422	449	480	524	585	646	796	860	907	1001	1094
	73	354	398	448	480	505	567	631	698	860	907	957	1059	1161
	78	389	439	486	516	549	620	693	752	894	994	1091	1200	1310
	84	427	486	530	564	594	681	764	829	1003	1113	1218	1346	1473

Standard Features

- Valance, slat and bottom rail from hand selected kiln dried hardwood
- Deco crown valance
- Trapezoid bottom rail
- Color coordinated components, ladders
- Durable 2" x 2" steel headrail
- Limited Lifetime Warranty
- Standard valance returns for outside mount installation 2 3/4"
- Wand tilt-only

Optional items

- Valance returns for inside mount installation no charge when requested
- Motorized tilt feature see page 12
- Extra valance \$15.00 per ft retail
- Cut outs per side or center \$20.00 surcharge
- Fire retardant finish is available by quotation

Special Notes

- Blind ladder are color coordinated, but inner lift cord is white.
- Valance measurements are from inside miter to inside miter
- Standard valance returns for O.M installation 2 3/4"
- Smallest return size is 1/2"
- Allowances:
Blind width (i.m./i.b.) 1/2"
Blind width (o.m./o.b.) exact
Blind length (i.m./i.b.) +/- 1/8"
- Single Blinds only, no multiple blinds on one headrail

Cordless Size Limitations

- Minimum width 14.5" O.M.
- Maximum width 84"
- Minimum length 24"
- Maximum length 84"

Tilt Only** Size Limitations

- Minimum width 7.5" O.M.
- Maximum width 14.375" O.M.
- Minimum length 24"
- Maximum length 84"

**Warning: To be compliant with the ANSI/WCMA A100.1-2022 Window Covering Standard Delta Wood Tilt Only Blinds must be installed using all hardware and components including holddown brackets provided with this product and properly installed according to instructions provided in the blind package.

Ladder/Tape Schedule	
2 Ladder	8 1/2"-36
3 Ladder	36 1/8"-58"
4 Ladder	58 1/8"-84"
5 Ladder	84 1/8"-108"

Stacking Chart (approximate measurements)	
	Braided Ladder
12"	4"
24"	5"
36"	5 7/8"
48"	6 3/4"
60"	7 5/8"
72"	8 1/2"
84"	9 5/8"
96"	10 1/4"
108"	11 3/8"
120"	12 1/4"

Wand Schedule	
Wand Length	Blind Length
12"	< 26"
24"	26 1/8" – 60"
36"	60 1/8" – 78"
48"	> 78 1/8"

Wood Horizontal Blinds

Delta Woods – Motorization

Tilt Motorization

AUTOMATE | ARC™ (Automate Radio Communication) motors offer a wire free or wired motorization option that is an easy to use and program solution to suit a large range of applications, with varying torques and speed levels.



Features include:

- Automate tilt motorization available
- Leveling control
- Simple limit setting and adjustment
- 3 operational speed settings available
- Favorite position
- 2-way RF communication
- 5-year motor warranty

Automate ARC Li-ion Motors:

- | | |
|---|--------|
| • VT 1.0 Tilt DC motor (including battery wand and batteries) | Retail |
| • VT 1.0 Tilt DC motor only | \$530 |
| | \$331 |

Optional Power Supply:

- | | |
|------------------------------------|-------|
| • Plug in Power Supply | \$91 |
| • Li-ion Rechargeable Battery Pack | \$264 |
| • 12 V Wall Charger | \$86 |

Lithium Ion Battery Wire Free Motorization

AUTOMATE™ | ARC™ Venetian blind motor enables motorized tilting function of most 2" venetian blinds. Precisely control the openness of blind slats or simply recall a favorite position.

- Rechargeable battery pack with Li-ion battery
- Minimum Widths 18"
- Maximum sizes.
2" Delta Wood Blinds 54 sq. ft.

Automate Remote Control:

- | | |
|---|--------|
| • Push 5 Remote – Available in White or Black | Retail |
| • Push 15 Remote – Available in White or Black | \$218 |
| • Push Pro Remote – Available in White or Black | \$250 |
| • Push Pro Charging Cable | \$524 |
| • 1 Channel Remote | \$11 |
| • 1 Channel Cut in Wall Switch | \$214 |
| • 2 Channel Cut in Wall Switch | \$166 |
| • 15 Channel Cut in Wall Switch | \$288 |
| • Automate Pro Hub | \$212 |
| • Automate Interior Sun Sensor | \$696 |
| | \$88 |

Wireless Controls

Automate | Compatible with all ARC motors, Paradigm remotes and switches feature a contemporary design with touch sensitive controls.

- Controls include 3 remote styles and 3 cut in wall switches
- Optional Automate Pulse Hub with Wi-Fi built in can be used control blinds with most smart devices and some home automation systems. A local wireless network will be required.

Delta Woods – Warranty

CACO, Inc. will extend a limited lifetime warranty on Delta Woods, a limited lifetime warranty on the head rail and components for Delta Woods; a limited 3-year warranty on Delta Woods operating cords, valance, slats and bottom rail; Rollease Acmeda **2" Tilt Motor** has a limited 7 year warranty.

Each blind is warranted to be free from defects in materials and workmanship to the original owner and limited to manually operated products only, provided that the blinds were: 1.) Installed in a residential dwelling. 2.) Properly installed in accordance with the installation instructions which accompany each blind to be installed in a window, door or other interior area for which they were intended. 3.) Maintained and cleaned in compliance with the **manufacturer's** recommendations.

Damage resulting from misuse, abuse, exposure to the elements, including but not limited to exposure to salty air, discoloration due to sunlight or passage of time, exposure to humidity, accidents, the use of steam, bleach, or any caustic abrasive, or solvent based cleaners, alterations, improper installation or normal wear and tear upon the blinds are not covered by this warranty. Cord wear shall be considered as normal wear and tear. Some minor warping, natural variations in the grain, color, fading or discoloration may occur within time (these are considered part of the aging process for wood painted, stained and clear finishes) and should not be deemed defective. Returns for the above-mentioned reasons are not warranted.

The obligation of CACO's manufactured products and its distributors is limited to repair or replacement of the blinds or components found to be defective, at our option, provided the blinds are returned to an authorized CACO dealer or distributor and accompanied by "proof of purchase". CACO is not responsible for any shipping or labor costs associated for measuring, removing and re-installing blind from installed windows or fabricating alterations.

This warranty is exclusive and in lieu of all other obligations, liabilities, or warranties. In no event shall CACO be liable or responsible for incidental or consequential damages, or for any other direct or indirect damage, loss, cost, expense or fee. This warranty gives you specific rights, and you may also have other rights, which vary from state to state.